## REQUEST FOR SEALED QUALIFICATIONS & PROPOSALS

### **FOR**

## PROFESSIONAL SERVICES UNDER A FAIR

## AND OPEN PROCESS

## MARKETING CONSULTANT

# SOUTH JERSEY PORT CORPORATION JOSEPH A. BALZANO BOULEVARD (formerly Beckett Street) CAMDEN, NJ 08103

PROPOSAL ACCEPTANCE DATE: THURSDAY, DECEMBER 8, 2016 BY 3:00 PM

#### **INFORMATION TO RESPONDENTS**

#### Advertisement

Sealed qualifications shall be received in accordance with Public Advertisement as required by law. A copy of said notice is attached hereto and made part of these specifications.

All professional contracts for Marketing Consultant shall be advertised in the Gloucester County Times, Burlington County Times, Courier Post and on the SJPC web site.

#### **Submission of Qualifications**

All qualification proposals must be submitted in a sealed envelope(s) bearing on the outside the name of the proposer, address and the name of the professional service for which the proposal is submitted. Bids must be addressed to the attention of:

SOUTH JERSEY PORT CORPORATION c/o KEVIN CASTAGNOLA, EXECUTIVE DIRECTOR BALZANO MARINE TERMINAL 101 JOSEPH A. BALZANO BOULEVARD (formerly Beckett Street) CAMDEN, NJ 08103

#### **Receipt of Qualifications**

The SJPC assumes no responsibility for delays in any form of courier, mail, or deliveries services etc. that may cause the bid not to be received at the time and place indicated in the advertisement. All late bids will be rejected according to the law. Any bid may be withdrawn prior to the time for openings of the bid. Bid Number SJPC-MKT-120816.

#### Proposals Forwarded through the Mail

Must contain the following statement on the envelope:

"THIS IS A SEALED QUALIFICATION PROPOSAL AND SHALL NOT BE OPENED AND READ UNTIL THURSDAY, DECEMBER 8, 2016, AFTER 3:00 PM BY KEVIN CASTAGNOLA OR HIS DESIGNEE." BID NUMBER SJPC-MKT-120816.

#### Reservation

The SJPC reserves the right to reject all proposals, to waive irregularities and technicalities, to request resubmissions, and to award proposals as the SJPC deems will best serve the interest of the SJPC.

#### **Questions**

Questions regarding this Request for Qualifications may be directed, in writing by certified mail, return receipt requested, or call 1-856-757-4969 and speak Jay Jones, Deputy Executive Director at the South Jersey Port Corporation, Balzano Marine Terminal, 101 Joseph A. Balzano Boulevard, Camden, NJ 08103.

## REQUEST FOR QUALIFICATIONS & PROPOSALS FOR PROFESSIONAL SERVICES

#### **Purpose:**

The following procedures are designed to provide a fair and open process in awarding professional services based on qualifications, merit and cost effectiveness through accessible advertising. Services include annual appointments and day-to-day programs, projects and contracts.

Any person or firms (hereafter "Applicant/Proposer or Proposers) interested in providing professional services as Marketing Consultant to the South Jersey Port Corporation (hereinafter "SJPC") may submit an application containing qualifications and a proposal (thereafter collectively referred to as "Proposal") in accordance with the requirements of this Request for Qualifications and Proposals for Professional Services.

### MARKETING CONSULTANT

### **Scope of Services**:

### 1. Appointment of Marketing Consultant

Marketing Consultant shall be appointed by the Board of Directors of SJPC by a majority vote of a quorum of its members and shall serve for a term of (1) year and until their successor has been appointed and qualified. The SJPC shall have the option of extending the appointment for an additional one-year under the same rates and terms. In lieu of appointing an individual, the SJPC may appoint a firm or firms who shall execute a written contract with the SJPC and shall receive such compensation as agreed upon by the SJPC.

#### 2. Duties

Marketing Consultant shall:

- A) Attend all regularly scheduled SJPC Board meetings and such additional Board meetings as requested by the Board of Directors or Executive Director and CEO, and provide monthly activity reports.
- B) Prepare the SJPC annual report including, but not limited to, all copy, photographs, deliverables, drafting, and layouts through the final printing of such reports. Annual Report must be completed within two months of the SJPC Board's acceptance of the financial audit.
- C) Prepare, in coordination with staff, the SJPC promotional materials, including, but not limited to, the magazine/newsletter, press releases, articles, communication with the public and businesses, media contact and relations, and marketing of the SJPC.

- D) Assist in the identification of and prepare marketing materials for direct marketing to current, former and potential port customers nationally and globally.
- E) Participate in all the areas of public relations, including, but not limited to, preparation of press releases, articles, communication with the public and businesses, media contact and relations, and marketing of the SJPC.
- F) Preparation and implementation of a comprehensive strategic development marketing plan, public relations and communications plan and multimedia materials.
- G) Outreach to community organizations and leaders.
- H) Development and promotion of special events to promote the positive image of the SJPC, and involve and educate the public officials in SJPC operations.
- I) Consult with SJPC staff as needed on all matters of marketing, crisis management, and public and media relations.
- J) Assist staff with development and maintenance of content for the SJPC website and social media services, including, but not limited to Facebook, Twitter, Youtube and Constant Contact.
- K) Promote the continued economic development of the SJPC and the region.

## <u>Applicant's/Proposer's Responsibility in Responding to SJPC's Request for Proposals for Professional Services</u>

The Applicant/Proposer shall, in response to the SJPC's Request for Proposal, at a minimum, include the following information:

- Qualification requirements to compete for the needed service or activity as set forth in the "duties and responsibilities" of the position defined in the SJPC's Request for Proposal. Qualifications at a minimum, shall include requirements defined as follows:
  - A. The Full name and business address.
  - B. Listing of all post high school; education of the applicant and/or members of a professional firm seeking to provide professional services as described within the body of the Request for Proposal.
  - C. A listing of any professional affiliations or membership in any professional societies or organizations, with an indication as to the offices held.
  - D. A description of each individual's or firm members' qualifications including education, years and nature of experience.

- E. A listing of all previous Public Sector entities served by the Applicant/Proposer including dates of service and positions(s) held.
- F. Proposed costs of the service(s) or activities based on a flat monthly rate or an hourly rate identifying individuals expected to perform the services or activities.
- G. Printing is a cost to be passed on by contractors to SJPC without mark up and need not be include in the proposal. The proposal should include: i. Meetings, ii. Site visits and expenses, iii. Expenses for travel, postage and telephone excluded from the hourly rate, iv. Additional services defined beyond the scope of the regular service.
- H. The Applicant/Proposer shall submit fifteen (15) copies of their proposal for review and consideration by the SJPC Board of Directors.
- I. The primary representative(s) of the selected proposer must possess a Transportation Worker Identification Credential (TWIC). TWIC was established by Congress through the Maritime Transportation Security Act (MTSA) and is administered by the Transportation Security Administration (TSA) and U.S. Coast Guard. A TWIC is a tamper-resistant biometric credentials issued to workers who require unescorted access to secure areas of ports, vessels, outer continental shelf facilities and all credentialed merchant mariners. TWIC is required for any unescorted access to SJPC's Balzano Marine and Broadway Terminals. To obtain a TWIC, an individual must provide biographic and biometric information such as fingerprints, sit for a digital photograph and successfully pass a security threat assessment conducted by the Transportation Security Administration.

### **Required Bid Forms**.

Each proposal shall require the bidder or proposer to complete the forms and submit the documents attached or identified hereto as exhibits Q1 through Q20. Those attachments are as follows:

- Q1. Small Business Enterprise Questionnaire
- Q2. Mandatory Equal Employment Opportunity "Exhibit A" Language (Professional Services)
- Q3. Mandatory Equal Opportunity "Exhibit B" Language (if applicable)
- Q4. Stockholder Disclosure Certification
- Q5. Non-Collusion Affidavit

- Q6. Debarred List Affidavit
- Q7. Affirmative Action Evidence for Procurement / Service
- Q8. Business Registration Certificate
- Q9. Set-Off for State Tax
- Q10. Acknowledgement of Receipt of Addenda Form (if applicable)
- Q11. Executive Order #129 Vendor Disclosure Form
- Q12. Executive Order #189 Vendor Code of Ethics Affidavit
- Q13. Executive Order #117 Two Year Chapter 51 / Vendor Certification & Disclosure of Political Contributions
- Q14. Executive Order #151 Contract Compliance
- Q15. Employee Information Report form AA302
- Q16. Ownership Disclosure Form (formerly E.O. #134)
- Q17. Prevailing Wage Notification
- Q18. Public Works Contract Registration
- Q19. Buy America Notice
- Q20. Pay to Play

### **Insurance Requirements**

#### PROFESSIONAL SERVICE CONTRACTS

#### A. General Insurance Requirements

1. The Professional Services shall not commence until the Professional Service Contractor has obtained, at their own expense, all of the insurance as required hereunder and such insurance has been approved by the South Jersey Port Corporation; nor shall the Professional Service Contractor allow any Subcontractor to commence work on any South Jersey Port Corporation projects until all insurance required of the Subcontractor has been so obtained and approved by the Contractor. Approval of insurance required of the Professional Service Contractor will be granted only after submission to the South Jersey Port Corporation, original certificates of insurance signed by authorized

- representatives of the insurers or, at the South Jersey Port Corporation request, certified copies of the required insurance policies.
- 2. The Professional Service Contractor shall require all Subcontractors to maintain during the term of the Contract commercial general liability insurance, business auto liability insurance, and workers compensation and employer's liability insurance at the same limits required of Professional Service Contractor.
- 3. All insurance policies required hereunder shall be endorsed to provide that the policy is not subject to cancellation and non-renewal until thirty (30) days prior written notice has been given to the Owner by the Professional Service Contractor.
- 4. No acceptance and/or approval of any insurance by the South Jersey Port Corporation shall be construed as relieving or excusing the Professional Service Contractor (or the Professional Service Contractor's Surety, if applicable) from any liability or obligation imposed upon either or both of them by provisions of this Contract.
- 5. Any deductibles or retention's of (\$5,000) or greater shall be disclosed by the Professional Service Contractor, and are subject to South Jersey Port Corporation's written approval. Any deductible or retention amounts elected by the Professional Service Contractor or imposed by the Professional Service Contractor's insurer(s) shall be the sole responsibility of the Professional Service Contractor.
- 6. All insurance coverage shall be with AM Best's A- or better insurance companies licensed to do business in the State of New Jersey.
- 7. Insurance provided to the South Jersey Port Corporation as specified herein shall be primary, and any other insurance, self-insurance, coverage or indemnity available to the Owner and Owner's shall be excess of and non-contributory with insurance provided.

### B. <u>Professional Service Contractor Liability Insurance Requirements</u>

The Professional Service Contractor shall purchase the following:

1. Commercial General Liability insurance for bodily injury, personal injury, and property damage including loss of use, with minimum limits of:

\$1,000,000 each occurrence;

\$1,000,000 personal and advertising injury;

\$2,000,000 general aggregate; and

\$1,000,000 products/completed operation aggregate.

This insurance shall include coverage for all of the following:

- General aggregate limit;
- Liability arising from premises and operations;

- Liability arising from the actions of independent contractors;
- Contractual liability including protection for the Professional Service Contractor from bodily injury and property damage claims arising out of liability assumed under this Contract.
- 2. Business auto liability insurance with a minimum limit of \$1,000,000 per accident and including coverage for all of the following:
  - Liability arising out of the ownership, maintenance or use of any auto;
  - Auto non-ownership and hired car coverage.
- 3. Workers' Compensation insurance with statutory benefits as required by any state or Federal law, including standard "other states" coverage; Employers Liability insurance with minimum limits of:

\$1,000,000 each accident for bodily injury by accident;

\$1,000,000 each employee for bodily injury by disease; and

\$1,000,000 policy limit for bodily injury by disease.

- 4. Professional Liability: Professional Service Contractors (such as, but not limited to Architects, Engineers, Attorneys, Physicians, and Risk Management Consultants) shall provide the South Jersey Port Corporation with a certificate of insurance evidencing Professional Liability and/or Malpractice Insurance with minimum limits of \$1,000,000 combined single limit.
- 5. Umbrella / Excess liability insurance with minimum limits of:

\$5,000,000 per occurrence;

\$5,000,000 aggregate for other than products/completed operations and auto liability; and

\$5,000,000 products/completed operations aggregate.

#### C. Indemnification

1. The Contractor will protect, defend, indemnify and hold harmless the South Jersey Port Corporation from and against any and all losses, penalties, damages, settlements, costs, charges, professional fees or other expenses or liabilities arising out of or resulting from the performance of the work or the completed operations provided that any such claims, damage, loss or expense is attributable to bodily injury, sickness, disease, or death, or to injury to or destruction of the tangible property including the loss of the use resulting there from; and is caused in whole or in part by any negligent or willful act or omission of the Contractor, Subcontractor(s), Sub-subcontractor(s), and anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable.

In any and all claims against the South Jersey Port Corporation or any of their agents or employees, by an employee of the Contractor, Subcontractor, or any Sub-subcontractor,

or anyone directly or indirectly employed by any of them, or anyone for whose acts any of them may be liable, the indemnification obligation shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefits payable by or for any Contractor, Subcontractor or any Sub-subcontractor under Workmen's Compensation Acts, Disability Benefits Acts, or other Employee.

### **Financial Disclosure**

The Applicant/Proposer shall file all Financial Disclosure Statements as required by Law.

### **Basis for Award of Contract/Agreement for Professional Services**

The SJPC shall award all professional service contracts or agreements based on qualification, merit, criteria set forth in the within Request for Qualifications and Proposal, and cost competitiveness. The SJPC reserves the right in its sole discretion to reject all bids or to award to the Applicant/Proposer, which the SJPC Board of Directors' determines to be most advantageous to the SJPC regardless of price. SJPC intends to rank proposals based on qualifications and other factors and negotiate pricing beginning with the highest ranked applicant and proceeding down the list until an acceptable applicant and pricing are reached. Selection criteria will include:

- 1. Qualifications of the individual or firms who will perform the service or activity. Duties.
- 2. Experience and references.
- 3. Ability to perform the service or activity in a timely fashion, including staffing and the staff's familiarity of the service or activity.
- 4. Demonstrated familiarity and understanding of the South Jersey Port Corporation governance, facilities, operations and labor organizations affecting the SJPC.
- 5. Location of Proposer or Proposer's firm that will be supplying the required service.
- 6. Experience in Providing Marketing Consultant and public relations services to governmental entities.
- 7. Applicant should present a comprehensive narrative describing the nature of the services and proposed methods of carrying out the objective set forth under the section "Duties" above.
- 8. Cost Competitiveness.
- 9. The SJPC reserves the right to conduct an interview or interviews with the prospective professionals to discuss the scope of the professional services as outlined in the Applicant's/Proposer's proposal.
- 10. All awards will be by formal action of the SJPC Board of Directors.

- 11. All awards are subject to availability of funds.
- 12. This policy will include, but not limited to, all of the above listed requirements.

EXHIBIT #	EXHIBITS	CHECKLIST
Q1	Small Business Enterprise Questionnaire	
Q2	Mandatory Equal Employment Opportunity "Exhibit A" Language	
Q3	Mandatory Equal Opportunity "Exhibit B" Language (if Applicable)	
Q4	Stockholder Disclosure Certification	
Q5	Non-Collusion Affidavit	
Q6	Debarred List Affidavit	
Q7	Affirmative Action Evidence for Procurement/Service	
Q8	Business Registration Certificate	
Q9	Set-Off for State Tax	
Q10	Acknowledgment of Receipt of Addenda Form (if applicable)	
Q11	Executive Order #129 Vendor Disclosure Form	
Q12	Executive Order #189 Vendor Code of Ethics Affidavit	
	Executive Order #117 Two Year Chapter 51 / Vendor	
Q13	Certification & Disclosure of Political Contributions	
Q14	Executive Order #151 Contract Compliance	
Q15	Employee Information Report – Form AA302	
Q16	Ownership Disclosure Form (formerly E.O. #134)	
Q17	Prevailing Wage Notification	
Q18	Public Works Contract Registration	
Q19	Buy America Notice	
Q20	Pay to Play	

## Small Business Enterprise Questionnaire South Jersey Port Corporation

### FOR INFORMATIONAL PURPOSES

CI-4100-45-45

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New Jersey's Small Business Set-Aside Program obligates the South Jersey Port Corporation to make 25% of all purchases for goods and services from small businesses. Firms classified, as Small Business Enterprises must be registered with the New Jersey Department of Commerce. Registration instructions can be obtained by visiting the State's website at:

### http://www.state.nj.us/commerce/pdf/smvreg.pdf

This is not a Set-Aside bid; however South Jersey Port Corporation requires completion of this form to allow the South Jersey Port Corporation to track its Set-Aside obligations are pursuant to Executive Order #71 of former Governor James E. Mc Greevey and Executive Order #34 of our current Governor John S. Corzina.

The South Jersey Port Corporation requests the following:

Our firm is certified/registered with the State of New Jersey Set-Aside Program. Yes No (Circle One, attach a copy of the certification and enter certification number below)

Ceruncation #	······
	Check Here
SBE (Small Business Enterprise)	
MBE (Minority Business Enterprise)	Check Here
WBE (Woman Business Enterprise)	
None of the Above	

If yes, please provide Certification & Documentation of MBE & WBE.

NOTE: The South Jersey Port Corporation, being a body politic, <u>is not</u> subject to municipal, state, or federal taxes.

## REQUIRED AFFIRMATIVE ACTION EVIDENCE FOR PROCUREMENT, PROFESSIONAL AND SERVICES CONTRACTS

All av

il successful vendors must submit one of the following within seven (7) days of the notice to intent to ward:
A photocopy of their Federal Letter of <u>Affirmative Action Plan Approval</u> .
· OR
2. A photocopy of their Certificate of Employee Information Report.
<u>OR</u>
3. A completed Affirmative Action Employee Information Report (AA302)
PLEASE COMPLETE THE FOLLOWING QUESTIONNAIRE AS PART OF THE BID PACKAGE IN THE EVENT THAT YOU OR YOU'R FIRM IS AWARDED THIS CONTRACT.
1. Our company has a Federal Letter of Affirmative Action Plan Approval.
Yes No
2. Our company has a Certificate of Employee Information Report.
Yes No
<ol> <li>Our company has neither of the above. Please send Form AA302 (AFFIRMATIVE ACTION EMPLOYEE INFORMATION REPORT).</li> </ol>
Check here
NOTE: This form will be sent only if your company is awarded the bid.
I certify that the above information is correct to the best of my knowledge.
NAME (Please type or print)
SIGNATURE
TITLE
DATE
PHONE #
FAX#

## EXHIBIT A (revised 8/05)

## MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE N.J.S.A. 10:5-31 et seq., N.J.A.C. 17:27

## GOODS, PROFESSIONAL SERVICES AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex. Except with respect to affectional or sexual orientation, the contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex. Such action shall include, but not be limited to the following; employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitation or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq. as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to employ minority and women workers consistent with the applicable county employment goals established in accordance with N.J.A.C. 17:27-5.2, or a binding determination of the applicable county employment goals determined by the Division, pursuant to N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex, and that it will

discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personal testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the applicable employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, affect ional or essual orientation or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

Letter of Federal Affirmative Action Plan Approval Certificate of Employee Information Report Employee Information Report Form AA302

The contractor and its subcontractor shall furnish such reports or other documents to the Division of Contract Compliance & EEO as may be requested by the Division from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Contract Compliance & EEO for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code at N.J.A.C.17:27.

# EXHIBIT "B" P.L. 1975, C-127 (N.J.A.C. 17:27) MANDATORY AFFIRMATIVE ACTION LANGUAGE CONSTRUCTION CONTRACTS

Bidders are required to comply with the requirements of N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 (Affirmative Action), P.L. 1963. C150 (New Jersey Prevailing Wage Act), and Americans with Disabilities Act of 1990 (42 U.S.C. 12101, et. seq). The contractor is further notified that he must comply with P.L. 1977, c. 33, and submit a Disclosure Statement listing Stockholders with his bid.

During the performance of this contract, the contractor agrees as follows:

- A. The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status or affectional or sexual orientation. The contractor will take animitative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status or sex such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer recruitment or recruitment advertising, layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compilance Officer setting forth provisions of this nondiscrimination clauser.
  - B. The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status or serc
  - C. The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment;
  - D. The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L, 1975, c. 127, as amended and supplemented from time to time.
  - E. When scheduling workers in each construction trade, the contractor or subcontractor agrees to attempt in good faith to employ minority and female workers in each construction trade consistent with the applicable employment goal prescribed by N.J.A.C. 17:27-7.3; provided, however, that the Affirmative Action Office may, in its discretion, exempt a contractor or subcontractor from compliance with the good faith procedures prescribed by 1, 2 and 3 below, as long as the Affirmative Action Office is satisfied that the contractor is scheduling workers provided by a union which provides evidence, in accordance with standards prescribed by the Affirmative Action Office, that its percentage of active "card carrying" members who are minority and female workers is equal to or greater than the applicable employment goal prescribed by N.J.A.C. 17:27-7.3, promulgated by the Treasurer pursuant to P.L. 1975, c, 127, as amended and supplemented from time to time. The contractor or subcontractor agrees that a good faith effort shall include compliance with the following procedures:
    - a. If the contractor or subcontractor has a referral agreement or arrangement with a union for a construction trade, the contractor or subcontractor shall, within three days of the contract award, seek assurances from the union that it will cooperate with the contractor or subcontractor as it fulfills its affirmative action obligations under this contract and in accordance with the rules promulgated by the Treasurer pursuant to P.L., 1975, c, 127, as supplemented and amended from time to time. If the contractor or subcontractor is unable to obtain said assurances from the construction trade union at least five days prior to the commencement of construction work, the contractor or subcontractor agrees to attempt to hire minority and female workers directly, consistent with the applicable employment goal. If the contractor's or subcontractor's prior experience with a construction trade union, regardless of whether the union has

provided said assurances, indicates a significant possibility that the trade union will not refer sufficient minority and female workers consistent with the applicable employment goal, the contractor or subcontractor agrees to be prepared to hire minority and female workers directly, consistent with the applicable employment goal, by complying with the hiring procedures prescribed under (c) below; and the contractor or subcontractor further agrees to take said action immediately if it determines or is so notified by the Affirmative Action office that the union is not referring minority and female workers consistent with the applicable employment goal.

- b. If the scheduling of a workforce consistent with the employment goal has not or cannot be achieved for each construction trade by adhering to the procedures of (b) above, or if the contractor does not have a referral agreement or arrangement with a union for a construction trade, the contractor or subcontractor agrees to take the following actions consistent with the applicable county employment goals:
  - To notify the Public Agency Compliance Officer, Affirmative Action Office, and at least one approved minority referral organization of its manpower needs, and request referral of minority and female workers.
  - II. To notify any minority and female workers who have been listed with it as awaiting available vacancies
  - III. Prior to commencement of work, to request the local construction trade union, if the contractor or subcontractor has a referral agreement or arrangement with union for the construction trade, to refer minority / female workers to fill jobs;
  - IV. To leave standing requests for additional referral to minority and female workers with the local construction trade union, if the contractor or subcontractor has a referral agreement or arrangement with a union for the construction trade, the State training and employment service and other approved referral sources in the area until such time as the workforce is consistent with the employment goal;
  - V. If it is necessary to lay off some of the workers in a given trade on the construction site, to assure, consistent with the applicable State and Federal statutes and court decisions, that sufficient minority and female employees remain on the site consistent with the employment goal; and to employ any minority and female workers so laid off by the contractor or any other construction site in the area on which its workforce composition is not consistent with an employment goal established pursuant to rules implementing P.L. 1975, c. 127;
  - VI. To adhere to the following procedure when minority and female workers apply or are referred to the contractor, or subcontractor:
    - i. If said Individuals have never previously received any document or certification signifying a level of qualification lower than that required, the contractor or subcontractor shall determine the qualifications of such individuals and if the contractor's or subcontractor's workforce in each construction trade is not consistent with the applicable employment goal, it shall employ such persons which satisfy appropriate qualification standards; provided however that a contractor or subcontractor shall determine that the individual lease possesses the skills and experience recognized by any worker skills and experience classification determination which may have been made by a union, apprentice program or a referral agency, provided the referral agency is acceptable to the Affirmative Action Office and provided further, that, if necessary, the contractor or subcontractor shall hire minority and fernale workers who qualify as trainees pursuant to these rules. All of these requirements however, art limited by the provisions of (D) below.
    - ii. If the contractor's or subcontractor's workforce is consistent with the applicable employment goal, the name of said female or minority group individual shall be maintained on a waiting list for the first consideration, in the event the contractor's or

subcontractor's work force is no longer consistent with applicable employment goal,

- iii. If, for any reason, said contractor or subcontractor determines that a minority individual or a female is not qualified or if the individual qualifies as an advanced trainee or apprentice, the contractor or subcontractor shall inform the individual in writing with the reasons for the determination, maintain a copy in its files, and send a copy to the Affirmative Action Office.
- VII. To keep a complete and accurate record of all requests made for the referral of workers in any trade covered by the contract, on forms made available by the Affirmative Action Office and submitted promptly to that office upon request,
- F. The contractor or subcontractor agrees that nothing contained in (B) above shall preclude the contractor or subcontractor from complying with the hiring hall or apprenticeship provisions in any applicable collective bargaining agreement or hiring hall arrangement, and, where required by custom or agreement, it shall send journeyman and trainees to the union for referral, or to the apprenticeship program for admission, pursuant to such agreement or arrangement; provided, however, that where the practices of a union or apprenticeship program will result in the exclusion of minorities and females or the failure to refer minorities and females consistent with the county employment goal, the contractor or subcontractor shall consider for employment persons referred pursuant to (B) above without regard to such agreement or arrangement; provided further, however, that the contractor or subcontractor shall not be required to employ female and minority advanced trainees and trainees in numbers which result in the employment of, advanced trainees and trainees as a percentage of the total worldors for the construction trade, which percentage significantly exceeds the apprentice to journey worker ratio specified in the established by practice in the area for said construction trade. Also, the contractor or subcontractor agrees that, in implementing the procedures of (B) above, it shall, where applicable, employ minority and female workers residing within the geographical jurisdiction of the union.
  - G. The contractor agrees to complete an Initial Project Manning Report on forms provided by the Affirmative Action office or in the form prescribed by the Affirmative Action Office and submit a copy of said form at time of award of construction-contract and to submit a copy of the Monthly Project Manning Report once a month thereafter for the duration of this contract to the Affirmative Action Office and to the Public Agency Compliance Officer. The contractor agrees to cooperate with the public agency in the payment of budgeted funds, as is necessary, for on-the-job and off-the-job programs for outreach and training of minority and female trainees employed on the construction projects.
  - H. The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the affirmative action office for conducting a compliance investigation pursuant to Subchapter 10 of the <u>Administration Code (NJAC 17:27)</u>

END OF SECTION

## STOCKHOLDER DISCLOSURE CERTIFICATION This Statement Shall Be Included with Bid Submission

I certify that the list below co	ontains the names and home addresses of all stockholders used and outstanding stock of the undersigned.
I certify that no one stockholder undersigned	OR owns 10% or more of the issued and outstanding stock of the
heck the box that represents the type o	f business organization:
Partnership	Corporation
Limited Partnership	Limited Liability Corporation  Limited Liability Partnership
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Sign and notarize the form below, and if	necessary, complete the stockholder list below.
Stockholders:	€.
Name:	Name:
Home Address:	Home Address:
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## **NON-COLLUSION AFFIDAVIT**

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## STATE OF NEW JERSEY DEBARRED LIST AFFIDAVIT

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i am an officer o	f the firm of	59		
***************************************	(name of bidding	firm)		
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My Commis	sion Expires			(Seal)

## STATE OF NEW JERSEY DEPARTMEMENT OF THE TREASURY

## DIVISION OF PUBLIC CONTRACTS EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE

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# STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY

# DIVISION OF PUBLIC CONTRACTS EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE

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## STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY

## DIVISION OF PUBLIC CONTRACTS EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE

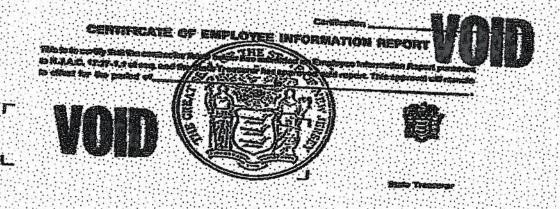
**Employee Information Report** Form AA302 Form AA302 Rev. 10/08 STATE OF NEW JERSEY Division of Public Contracts Equal Employment Opportunity Compliance EMPLOYEE INFORMATION REPORT

IMPORTANT- BEAD INSTRUCTIONS ON BACK OF FORM CARBULLY BEFORE COMPLETING FORM. TYPE OR PRINT IN SHARP BALLPOINT PER. FAILURE TO PROCEETLY COMPLETE THE ENTIRE FORM AND SUBMIT THE REQUIRED \$ 150,00 FEE MAY DELAY ISSUANCE OF YOUR CERTIFICATE, DO NOT SUBMIT EDG-1 REPORT FOR SECTION 8, ITEM 11. SECTION A - COMPANY IDENTIFICATION I. FED. NO. OR SOCIAL SECURITY 2 TYPE OF HUSINESS 3. TOTAL NO. EMPLOYEES IN THE ENTIRE 1.MFG 12. SERVICE 13. WHOLESALE 4. RETAIL 13. OTHER 4. COMPANY NAME 5. STREET COUNTY ZIP CODE 6. NAME OF PARENT OR APPLIATED COMPANY (IF NONE, SO INDECATE) CITY STATE 7. CHECK ONE: IS THE COMPANY: ☐ SINGLE-ESTABLISHMENT EMPLOYER ☐ MULTI-ESTABLISHMENT EMPLOYER 8. IF AULTH-ESTABLISHMENT EMPLOYER STATE THE NUMBER OF ESTABLISHMENTS IN NO 9. TOTAL NUMBER OF EXPLOYERS AT ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT 10. PUBLIC AGENCY AWARDING CONTRACT COUNTY ZIP CODE Official Use Only DATE RECEIVED INAUG-DATE ASSIGNED CERTIFICATION NUMBER SECTION B - EMPLOYMENT DATA umpurany and pert-time umployees ON YOUR OWN PAYROLL. Faster the appropriate fig. use on all lime and in all col no employees in a particular category, enter a seen. Include ALL amployees, not just those in minority non-mi notity extegories, in columns 1, 2, & 3. DOMOTSUMANT ALL EMPLOYEES
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TOTAL MALE PERMANENT MINORITY AND MINORITY EMP COL. 3 CATEGORIES PEMALE No. 2 4-33 NIXIN LACE HISPANIC INDIAN ASIAN HISPANIC INDIAN ASTAN Officials! Manage Professional Yechnicians Sales Workers Office & Clorical Centiworkers (Skilled) Operatives (Semi-skilled) Laborers (Unskilled) Sarvics Works TOTAL Total employment roun pro Raport (if any) Tamparary & Part Time Employees The data below shall NOT be included in the figures for the appropriate categories above. 12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED!

12. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED!

13. HOW WAS INFORMATION AS TO RACE OR ETHNIC GROUP IN SECTION B OBTAINED! 14. IS THIS THE FIRST Employee Information Report Submitted? 13. IF NO, DATE LAST REPORT SUBMITTED MO. DAY YEAR 13. DATES OF PAYROLL PERIOD USED 1. YES | 1. NO SECTION C-SIGNATURE AND IDENTIFICATION 16. NAME OF PERSON COMPLETING FORM (Print or Type) SIGNATURE THE MO | DAY | YEAR 17. ADDRESS NO. & STREET CITY COUNTY ZIP CODE PHONE (AREA CODE, NO EXTENSION) STATE

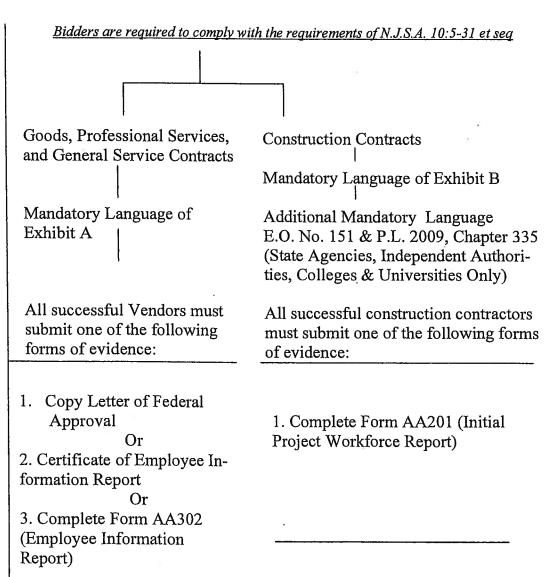
# SAMPLE CERTIFICATE OF EMPLOYEE INFORMATION REPORT



# EQUAL EMPLOYMENT OPPORTUNTIY/AA PUBLIC CONTRACT COMPLIANCE PROCEDURES FLOW CHART

## **EEO/AA Procedures In Awarding Public Contracts**

- Include Mandatory Language in advertisements for receipt of bids, solicitation and/or request for proposals.
- Include appropriate Mandatory Language in contracts and bid specifications.
- Obtain Required EEO/AA evidence from contractor or vendor.



EEO/AA Evidence must be submitted after notification of award, but prior to signing of a goods and services contract

EEO/AA Evidence must be submitted after notification of award, but prior to signing of a construction contract

### **BUSINESS REGISTRATION CERTIFICATE**

"Pursuant to the terms of N.J.S.A. 52:32-44, all bidders/proposers are required to submit with their bid, proof of valid business registration issued by the Division of Revenue in the Department of the Treasury. Failure to submit proof of registration is considered cause for mandatory rejection of bids (a non-waivable defect). No contract shall be entered into by the South Jersey Port Corporation unless the contractor first provides proof of valid business registration. In addition, the successful bidder/proposer is required to receive from any subcontractor it uses for services under this contract, proof of valid business registration with the Division of Revenue. No Subcontract shall be entered into by any contractor under this or any contract with the South Jersey Port Corporation unless the subcontractor first provides proof of valid business registration."

If you are already registered go to <a href="http://www.state.ni.us/nibgs/index.html">http://www.state.ni.us/nibgs/index.html</a> to obtain a copy of your Business Registration Certificate.

All questions regarding this requirement should be referred to the Division of Revenue hotline @ 609-292-1730.

\*\*\*PLEASE ATTACH COPY OF YOUR NJ BUSINESS REGISTRATION CERTIFICATE BELOW\*\*\*

## NOTICE TO ALL BIDDERS SET-OFF FOR STATE TAX

Please be advised that pursuant to P.L. 1995, c. 159, effective January 1, 1996 and notwithstanding any provision of the law to the contrary, whenever any taxpayer, partnership or S corporation under contract to provide goods or services or construction projects to the State of New Jersey or its agencies or instrumentalities, including the legislative and judicial branches of State government, is entitled to payment for those goods or services at the same time a taxpayer, partner or shareholder of that entity is indebted for any State tax, the Director of the Division of Taxation shall seek to set-off that taxpayer's or shareholder's share of the payment due to the taxpayer, partnership or S corporation. The amount set-off shall not allow for the deduction of any expenses or other deductions which might be attributable to the taxpayer, partner or shareholder subject to set -off under this act.

The Director of Division of Taxation shall give notice to the set-off to the taxpayer and provide an opportunity for a hearing with thirty (30) days of such notice under the procedures for protests established under R.S. 54:49-18. No requests for conference, protest, or subsequent appeal to the Tax Court from any protest under this section shall stay the collection of the indebtedness. Interest that may be payable by the State pursuant to P.L. 1987, c. 184 (c.52:32-32 et seq.) to the taxpayer, shall be stayed.

"I HAVE BEEN ADVISED OF THIS NOTICE"
COMPANY
SIGNATURE
NAME
TITLE .
DATE

## ACKNOWLEDGEMENT OF RECEIPT OF ADDENDA FORM

The undersigned bidder/proposer hereby acknowledges receipt of the following notices, revisions, or addenda to the bid advertisement, specifications or bid documents. By indicating date of receipt, bidder acknowledges the submitted bid takes into account the provisions of the notice, revision or addendum. Note that the local unit's record of notice to bidders shall take precedence and that failure to include provisions of changes in a bid proposal may be subject for rejection of the bid.

Addendum	"	w Received fax, pick-up		Date Receive
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By Authorized Represe	ntative:			
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Date:

## VENDOR DISCLOSURE FORM EXECUTIVE ORDER #129

Please advised in accordance with Executive Order #129, the South Jersey Port Corporation has developed this form under the policy and procedures directed under this Order. The State contracting agencies must consider the requirements of New Jersey's contracting laws, the best interests of the State of New Jersey and its citizens, as well as applicable federal and international requirements.

The State contracting agencies shall ensure that all vendors seeking to enter into any contract in which services are procured on behalf of the State of New Jersey must disclose:

- a. The location by country where services under the contract will be performed; and
- b. Any subcontracting of services under the contract will be performed; and subcontracted services will be performed.

## Code of Ethics for Vendors EXECUTIVE ORDER # 189

The South Jersey Port Corporation considers the maintenance of public trust and confidence essential to its proper functioning, and accordingly has adopted this vendors' Code of Ethics. Vendors who do business with SJPC must avoid all situations where propriety or financial interests, or the opportunity for financial gain, could lead to favored treatment for any organization or individual. Vendors must also avoid circumstances and conduct which may not constitute actual wrongdoing, or a conflict of interest, but might nevertheless appear questionable to the general public, thus compromising the integrity of SJPC.

This code is based upon the principles established in Executive Order 189 and laws governing the Executive Commission on Ethical Standards. N.J.S.A: 52:13D et seq., which, while not strictly applicable to contractors, provides general guidance in this area. Also, this code has been established pursuant to the authority embodied in N.J.S.A. 27:25A et seq., and for good cause.

This Code of Ethics shall be made part of each Request for Proposal (RFP) promulgated by the SJPC and be attached to every contract and agreement to which the SJPC is a party. It shall be distributed to all parties who presently do business with SJPC and, to the extent feasible, to all those parties anticipated doing business with SJPC.

- 1. No vendor shall employ any SJPC officer or employee in the business of the vendor or professional activity in which the vendor is involved with the SJPC officer or employee.
- No vendor shall offer or provide any interest, financial or otherwise, direct or indirect, in the business of the vendor or professional activity in which the vendor is involved with the SJPC officer or employee.
- 3. No vendor shall cause or influence, or attempt to cause or influence any SJPC officer or employee in his or her official capacity in any manner which might tend to impair the objectivity or independence of judgment of the SJPC official or employee.
- 4. No vendor shall cause or influence, or attempt to cause or influence any SJPC officer or employee to use or attempt to use his or her official position to secure any unwarranted privileges or advantages for that vendor or for any other person.
- 5. No vendor shall offer any SJPC officer or employee any gifts or favor, service or other thing of value under circumstances from which it might be reasonably inferred that such gift, service or other thing of value was given or offered for the purpose of influencing the recipient in the discharge of his or her official duties. In addition, officers or employees of the SJPC will not be permitted to accept breakfasts, lunches, dinners, alcoholic beverages, tickets to entertainment and/or sporting events or any other item which could be construed having more than nominal value.

NOTE: This section would permit an SJPC officer or employee to accept food or refreshment of relatively low monetary value provided during the course of a meeting, conference or other occasion where the employee is proper in attendance (for example – coffee, Danish, tea, or soda served during conference break).

Acceptance of unsolicited advertising or promotional material of nominal value (such as inexpensive pens, pencils, or calendars) would be permitted.

Any questions as to what is or is not acceptable or what constitutes proper conduct for an SJPC officer or employee should be referred to the SJPC's Ethics Liaison Officer or his or her designee.

6. This code is intended to augment, not to replace, existing administrative orders and the current SJPC Code of Ethics.

\*Vendor is defined as any general contractor, subcontractor, consultant, person, firm, corporation or organization engaging in seeking to do business with the SJPC.

South Jersey Port Corporation.	
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## State of New Jersey

## **Division of Purchase and Property**

Two-Year Chapter 51 / Executive Order 117 Vendor Certification and Disclosure of Political Contributions

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a)	With	in the prec	eding 18 months,	the below-named	person or organiza	ation has not	made a contribution to:	
5	(i)	Any cand or <i>Lieute</i>	lidate committee an <b>nant Governor</b> ,	d/or election fund	of any candidate f	or or holder o	of the public office of Governor	
	(ii) (iii)	Any State	e, county, <i>municipa</i> <i>ilative leadership c</i>	<b>i</b> political party co committee.	mmittee; OR			
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c)	Withli perso	n the 18 m n or organi	onths immediately zation has not made	prior to the first	day of the term o	of office of t	he Governor(s), the below-named	)

(i) Any candidate, committee and/or election fund of the Governor or Lieutenant Governor, OR
Any State, county, municipal political party committee of the political party nominating the successful gubernatorial
candidate(s) in the last gubernatorial election.
 PLEASE NOTE: Prior to November 15, 2008, the only disqualifying contributions include those made by the vendor or a principal owning

PLEASE NOTE: Prior to November 15, 2008, the only disqualifying contributions include those made by the vendor or a principal owning or controlling more than 10 percent of the profits or assets of a business entity (or 10 percent of the stock in the case of a business entity that is a corporation for profit) to any candidate committee and/or election fund of the Governor or to any state or county political party within the preceding 18 months, during the term of office of the current Governor or within the 18 months immediately prior to the first day of the term of Office of Governor.

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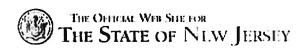
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Part 4: Certification  I have read the instructions accompanying this form prior to completing this certification on behalf of the above I certify that, to the best of my knowledge and belief, the foregoing statements by me are true. I am aware that are willfully false, I am subject to punishment.  I understand that this certification will be in effect for two (2) years from the date of approval, provided does not change and/or additional contributions are not made. If there are any changes in the ownership contributions are made, a new full set of documents are required to be completed and submitted. By submitting Disclosure, the person or entity named herein acknowledges this continuing reporting responsibility and certific (CHECK ONE BOX A, B or C)  (A) I am certifying on behalf of the above-named business entity and all individuals and/or entities whose attributable to the entity pursuant to Executive Order 117 (2008).  (B) I am certifying on behalf of the above-named business entity only.	t if any of the statements  I the ownership status of the entity or additionang this Certification and es that it will adhere to it.
certify that, to the best of my knowledge and belief, the foregoing statements by me are true. I am aware that are willfully false, I am subject to punishment.  I understand that this certification will be in effect for two (2) years from the date of approval, provided does not change and/or additional contributions are not made. If there are any changes in the ownership contributions are made, a new full set of documents are required to be completed and submitted. By submitting Disclosure, the person or entity named herein acknowledges this continuing reporting responsibility and certific (CHECK ONE BOX A, B or C)  (A)   I am certifying on behalf of the above-named business entity and all individuals and/or entities whose attributable to the entity pursuant to Executive Order 117 (2008).	t if any of the statements  I the ownership status of the entity or additionang this Certification and es that it will adhere to it.
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Phone Number Date	
Title/Position	<del>.</del> -
Agency Submission of Forms	
e agency should submit the completed and signed Two-Year Vendor Certification and Disclonpleted Ownership Disclosure form, either electronically to cd134@treas.state.nj.us, or regular it, P.O. Box 039, 33 West State Street, 9 <sup>th</sup> Floor, Trenton, NJ 08625. The agency should save the final forms on file, and submit copies to the Chapter 51 Review Unit.	mail at Chapter 51
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## State of New Jersey Executive Order #151 Governor Jon S. Corzine

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WHEREAS, New Jersey is one of the most racially, culturally, and ethnically diverse states in the United States, and this diversity is reflected in the leaders and owners of its businesses, in the leaders and members of the labor movement, and in the employees in every segment of the workforce; and

WHEREAS, the State's business community includes multi-national enterprises, industrial, commercial, and small business sectors; and

WHEREAS, the State's thousands of small businesses, each with fewer than 100 employees, together generate almost 40% of the jobs in the State; and

WHEREAS, small, minority, and women-owned business enterprises have historically been underrepresented in the receipt of State contract awards; and

WHEREAS, the State's workforce provides New Jersey's multinational enterprises, its industrial, commercial, and small business sectors, and its public and not-for-profit sectors with highly educated, highly skilled, and highly motivated employees, who contribute to the prosperity of the State while supporting their families; and

WHEREAS, in response to the current national recession, the United States Congress enacted the American Recovery and Reinvestment Act of 2009 (ARRA), which will increase federal spending at the State and local levels by approximately \$10 billion, and will fully fund certain work in the State, and partially fund other State projects; and

WHEREAS, given the recession and unemployment levels in New Jersey, it is imperative that every sector of the economy be offered the opportunity to benefit from the federal economic recovery funds and the State's own spending; and

WHEREAS, many of the State's businesses have significant public construction contracts and other contracts to provide goods or services to government and many others would like the opportunity to compete for these contracts to expand their businesses while serving the public; and

WHEREAS, residents of the State of New Jersey deserve a government that provides equal opportunity for all contractors to compete to submit winning bids on public contracts; and

WHEREAS, residents of the State of New Jersey, especially during these difficult economic times, deserve a government that does everything it can to expand job opportunities, particularly for men and women who are entering the workforce, who have experienced difficulties entering the workforce, or who have recently become unemployed or underemployed; and

WHEREAS, the State created an internet site, http://www.recovery.nj.gov, which outlines the allocation of New Jersey's share of economic recovery funds under the ARRA; and

10/00/0011

WHEREAS, to spend ARRA funds transparently and ensure that those seeking work have a fair chance to obtain ARRA-funded employment, State agencies and entities should be required to post all State and ARRA-funded jobs on the State Job Bank internet site, http://NJ.gov/JobCentralNJ, to allow New Jersey residents to identify these employment opportunities; and

WHEREAS, the State must procure its construction services, goods, and other services as efficiently as possible, with transparency in the processing, selection, and awarding of public contracts; and

WHEREAS, robust competition for public contracts ensures that the government of the State of New Jersey obtains the construction services, goods, and other services it needs to perform its vital functions with maximum cost effectiveness; and

WHEREAS, broad and sustained efforts to notify all potential bidders of opportunities to contract with government should be encouraged to promote competition for public contracts, thus benefiting the public fisc; and

WHEREAS, the State of New Jersey commissioned the State of New Jersey Construction Services Disparity Study 2000 – 2002 (October 2005) and the State of New Jersey Disparity Study of Procurement in Professional Services, Other Services, and Goods and Commodities (June 2005), and both studies documented significant disparities between the firms ready, willing, and able to do business with the State, and those firms actually awarded contracts by State departments, agencies, authorities, colleges, and universities, as a result of which this Administration created through Executive Order No. 34 (2006) the Division of Minority and Women Business Development ("Division of M/W Business Development"); and

WHEREAS, Executive Order No. 34 charged the Director of the Division of M/W Business Development with monitoring programs to increase the participation of minority and women-owned businesses in the State's purchasing and procurement processes; and

WHEREAS, since its inception, the Division of M/W Business Development, working with the Department of the Treasury's Office of Supplier Diversity ("OSD"), has identified strategies to increase the number of small and minority and women-owned businesses interested in and eligible to benefit from state procurement activity; and

WHEREAS, the Division of M/W Business Development and OSD have increased outreach to and expanded the ability of these businesses to fulfill bid requirements for state contracts; and

WHEREAS, the Division of Public Contracts Equal Employment Opportunity Compliance in the Department of the Treasury (Division of Contract Compliance) monitors the employment of women and minorities with businesses that contract with government in an effort to ensure that contractors and vendors make good faith efforts to hire minorities and women in accordance with targeted goals based on the United States Census' workforce availability statistics;

NOW, THEREFORE, I, JON S. CORZINE, Governor of the State of New Jersey, by virtue of the authority vested in me by the Constitution and by the Statutes of this State, do hereby ORDER and DIRECT:

- 1. All members of the public should be afforded the opportunity to benefit from the federal economic recovery funds and associated state spending, and in particular, this Administration re-affirms the State's commitment, expressed in statute and regulation, that every public contract, whether for construction services, goods, or other services, shall provide equal employment opportunity for women and minorities.
- 2. The Commissioners of the Departments of Community Affairs, Education, Environmental Protection, and Transportation; the President of the Board of Public Utilities; and the executive directors of the Schools

Development Authority and the Economic Development Authority are directed to meet with members of the Governor's office, the Department of the Treasury, and representatives of the United States Department of Labor's Office of Federal Contract Compliance Programs (OFCCP) to ensure that those departments receiving the bulk of federal economic recovery funds will provide the OFCCP their complete cooperation in complying with its mandates.

- 3. The Division of Contract Compliance shall be the entity within the Executive Branch responsible for determining whether minorities and women have been offered a fair opportunity for employment on State contracts. Executive branch departments and agencies, independent authorities, and State colleges and universities are directed to cooperate fully with the Division of Contract Compliance's enforcement efforts, consistent with law, and to award public contracts only to those businesses that agree to comply with equal employment opportunity and affirmative action requirements.
- 4. The Division of Contract Compliance shall work cooperatively with the OFCCP, including sharing its workforce data to the maximum extent permitted by law, to assist the OFCCP in its enforcement efforts.
- 5. When not restricted by any other State or federal law, the Division of Contract Compliance shall determine whether each of the State entities whose performance it monitors (the "Reporting Agencies" listed in Appendix A to this Order) properly allocated and released to the Department of Labor and Workforce Development, as authorized by law, one-half of one percent of the total cost of a construction contract of \$1,000,000 or more, to be used by the department for the New Jersey Builders Utilization Initiative for Labor Diversity program to train minorities and women for employment in construction trades. This provision shall apply to those construction contracts where the funding for the contract consists entirely of appropriated funds or a combination of funds from appropriated funds and other sources.
- 6. As a result of the aforementioned significant disparities in employment of minorities and women on construction sites and within the construction trades, all construction contracts entered into and funded, in whole or in part, by the State shall include mandatory EEO/AA contract language (in the form of Appendix B to this Order) that requires contractors to make a good faith effort to recruit and employ minorities and women as required by provisions of the Administrative Code, including but not limited to N.J.A.C. 17:27-3.6 to 3.8, and 17:27-7.3 and 7.4. In addition to the language set forth in Appendix B, such construction contracts shall contain the contractual language as required by N.J.A.C. 17-27-3.6, 3.7, and 3.8. As to the portion of each contract that is State funded, the language of the contract shall provide, consistent with Appendix B, that payment may be withheld for failure of the contractor to demonstrate to the satisfaction of the Reporting Agency that the required good faith effort was made. Failure of a contractor to satisfy the good faith effort requirement of its contract may also subject it to assessments imposed pursuant to findings of the Division of Contract Compliance in the Department of the Treasury, in accordance with N.J.A.C. 17:27-10.
- 7. Except as described in subparagraphs (a) and (b) of this paragraph, each Executive Branch agency that is a recipient of federal economic recovery funds pursuant to ARRA shall include in any contract, grant, or agreement funded in whole or in part with ARRA funds a clause requiring subrecipients, contractors, subcontractors, local education agencies, and vendors to post all job openings created pursuant to the contract, grant, or agreement on the State's Job Bank at least 14 days before hiring is to commence. The clause shall state: "Since the funds supporting this contract, grant, or agreement are provided through the American Recovery and Reinvestment Act of 2009 (ARRA), the subrecipient, contractor, subcontractor, local education agency, or vendor will post any jobs that it creates or seeks to fill as a result of this contract, grant, or agreement. The subrecipient, contractor, subcontractor, local education agency, or vendor will post jobs to the New Jersey State Job Bank by submitting a job order using the form available at http://NJ.gov/JobCentralNJ, notwithstanding any other posting the subrecipient, contractor, subcontractor, local education agency, or vendor might make. Any advertisements posted by the subrecipient, contractor, subcontractor, local education agency, or vendor for positions pursuant to this contract, grant, or agreement

must indicate that the position is funded with ARRA funds."

- a. Posting shall not be required where the employer intends to fill the job opening with a present employee, a laid-off former employee, or a job candidate from a previous recruitment, where pre-existing, legally binding collective bargaining agreements provide otherwise, or where an exception has been granted to the Reporting Agency by the Department of Labor and Workforce Development.
- b. Nothing in this Order shall be interpreted to require the employment of apprentices if such employment may result in the displacement of journey workers employed by any employer, contractor or subcontractor.
- 8. All local government entities and local education agencies that have received or will receive directly from a federal agency federal economic recovery funds are strongly encouraged to require their contractors and subcontractors to post job openings on the State's Job Bank at least 14 days before hiring is to commence. Moreover, all New Jersey employers that enter into contracts funded with ARRA funds received by a local government entity or a local education agency directly from a federal agency are likewise strongly encouraged to post job openings created pursuant to the ARRA.
- 9. The Division of M/W Business Development shall send to the Reporting Agencies the contractual language set forth in Appendix C of this Order. Provisions of this contractual language have been shown to have a significant impact on (a) increasing the number of small and minority and women-owned businesses aware of contracting opportunities with the State and (b) increasing the number of such businesses competing for contracts with the State or subcontracts with entities contracting with the State. The Division of M/W Business Development shall work with each Reporting Agency to ensure the reporting of and ensure compliance with contract-specific contracting and subcontracting goals for the Reporting Agency that are consistent with the availability percentages set forth in Appendix D. These goals should incorporate good faith effort requirements and should be adjusted annually, consistent with the availability of minority and women-owned businesses for which significant disparities in utilization have been demonstrated in each business category.
- 10. Each Reporting Agency shall:
- a. Inform the Division of M/W Business Development of contracting opportunities at the same time that it advertises or otherwise posts public notices of such opportunities, via consistent and timely upload of all-inclusive information to the bid opportunities database services managed by the Division of M/W Business Development. All pre-bid requirements shall be prominently advertised at the time of uploading to the Division of M/W Business Development databases;
- b. Actively and regularly use the databases and other on-line services managed and operated by the Division of M/W Business Development to identify additional potential bidders. Because these databases and on-line services identify minority and women-owned businesses known to and registered or certified with the Division of M/W Business Development, the ongoing use of these resources by buyers, procurement agents, and other purchasing staff shall be closely monitored by the Reporting Agency's senior management;
- c. Contact the businesses identified in the Division of M/W Business Development's databases and on-line services to provide them with notice of the contracting opportunities available through the Reporting Agency; and
- d. Report to the Division of M/W Business Development all payments and awards prime contractors have issued to subcontractors, identifying payments and awards to minority and women-owned businesses on at least a quarterly basis.
- 11. To the maximum extent practicable, and when not restricted by any other State or federal law, each

Reporting Agency shall incorporate the substance of the contractual language set forth in Appendix C into its contracts, while continuing to follow the particular State and federal laws and regulations governing its contracting and procurement practices.

- 12. Each Reporting Agency shall, where substitution of subcontractors or sub-consultants is permitted, promulgate policies governing the circumstances under which contractors or consultants may substitute subcontractors or sub-consultants named in bid proposals or otherwise identified as small or women or minority-owned business subcontractors, sub-consultants, or vendors ("Substitution Policies"). The Substitution Policies shall provide that:
- a. The contractor or consultant must notify and obtain approval from a small or women or minority-owned business subcontractor, sub-consultant, or vendor ("SMWBE contractor") before including that contractor in a bid proposal or similar contract-related submission;
- b. The contractor or consultant must notify and obtain authorization from the Reporting Agency before it substitutes a SMWBE contractor named in a bid proposal or other contract-related submission; and
- c. If the substitution is approved, the contractor or consultant shall make a good faith effort to utilize another SMWBE contractor in place of the previous SMWBE contractor.
- 13. Each Reporting Agency shall report to the Division of M/W Business Development when it has incorporated the language set forth in Appendix C in its contracts. It shall also report to the Division of M/W Business Development when it has adopted its Substitution Policy, where such policy is permitted. The Division of M/W Business Development shall report on the number of Reporting Agencies that have modified their contracts and adopted a Substitution Policy at three month intervals until all of the Reporting Agencies have completed incorporation of the contractual language set forth in Appendix C and, where legally permitted, adoption of the Substitution Policy.
- 14. Nothing in this Order shall modify existing law, state or federal, or authorize a Reporting Agency to amend, modify, or otherwise alter pre-existing legal obligations. Further, this Order shall be interpreted consistently with the ARRA, and the federal regulations and guidelines governing its implementation, and in the event of a conflict between this Order and federal law governing ARRA, the Order shall be interpreted to comply with federal law.
- 15. Within 90 days of the date of this Order, the Division of M/W Business Development shall prepare a Contracting Guide identifying the management practices that have the greatest success in: (a) increasing the number of small and minority and women-owned businesses made aware of contracting opportunities with the State; and (b) increasing the number of such businesses competing for contracts with the state or subcontracts with entities contracting with the state. As soon as practicable thereafter, the Division of M/W Business Development shall distribute the Contracting Guide to the Reporting Agencies.
- 16. As soon as practicable after its receipt of the Contracting Guide, each Reporting Agency shall implement those provisions that it views as most likely to have the greatest impact in increasing contracting opportunities for small and minority and women-owned businesses.
- 17. Within one year and ninety days of the effective date of this Order, the Division of M/W Business Development and the Division of Contract Compliance shall each prepare a report describing the Reporting Agencies' implementation of this Order. The Division of M/W Business Development and the Division of Contract Compliance each shall prepare a second report within one year of issuing its first report.
- 18. The Department of Labor and Workforce Development shall work together with all other Reporting Agencies that will receive ARRA funding and with the representatives of the United States Environmental

Protection Agency, the Federal Departments of Labor, Energy, Transportation, and Housing and Urban Development, and any other federal agencies distributing ARRA funds to:

- a. Coordinate with labor unions that will aggressively recruit minorities and women for apprenticeships and training opportunities;
- b. Increase outreach to and enrollment of minorities and women in apprenticeship, training, and related programs; and
- c. Ensure that, to the greatest extent possible under the law, minorities and women apprentices and trainees are working on State and ARRA-funded work sites.
- 19. The Department of the Treasury and other departments, agencies, and independent authorities shall, consistent with law, take steps to increase their engagement of small, minority, or women-owned or controlled banks and credit unions to meet their financial services needs.
- 20. This Order shall take effect immediately.

GIVEN, under my hand and seal this 28th day of August Two Thousand and Nine, and of the Independence of the United States, the Two Hundred and Thirty-Fourth.

/s/ Jon S. Corzine

Governor

[seal]

Attest:

/s/ Kay Walcott-Henderson

First Assistant Chief Counsel

### APPENDIX A

#### LIST OF REPORTING AGENCIES

Board of Public Utility Commissioners
Casino Control Commission
Casino Reinvestment Development Authority
Commission on Higher Education
Commission on Science & Technology
Council on Affordable Housing
Department of Agriculture
Department of Military & Veterans' Affairs
Department of Banking & Insurance
Department of Children & Families
Department of Community Affairs
Department of Corrections

Department of Education

Department of Environmental Protection

Department of Health and Senior Services

Department of Human Services

Department of Labor and Workforce Development

Department of Law & Public Safety

Department of Public Advocate

Department of State

Department of Transportation

Department of the Treasury

Division of Property Management and Construction

Election Law Enforcement Commission

Fort Monmouth Economic Revitalization Planning Authority

Garden State Preservation Trust

Higher Education Student Assistance Authority

Kean University

Legalized Games of Chance Control Commission

Montclair State University

**Motion Picture Commission** 

Motor Vehicle Commission

New Jersey City University

New Jersey Cultural Trust

New Jersey Institute of Technology

New Jersey Transit

**NJ Building Authority** 

NJ Economic Development Authority

NJ Educational Facilities Authority

NJ Environmental Infrastructure Trust

NJ Health Care Facilities Financing Authority

NJ Highlands Council

NJ Housing & Mortgage Finance Agency

NJ Maritime Pilot and Docking Pilot Commission

NJ Meadowlands Commission

**NJ Pinelands Commission** 

NJ Public Television & Radio (NJN) NJ Racing Commission NJ Redevelopment Authority

NJ Schools Development Authority

NJ Sports & Exposition Authority

NJ State Museum

NJ Turnpike Authority

NJ Water Supply Authority

North Jersey Transportation Planning Authority

North Jersey District Water Supply Commission

Office of Homeland Security

Office of Information Technology

Office of the Child Advocate

Office of the Inspector General

Office of the Public Defender

Ramapo College

Rowan University

**Rutgers University** 

South Jersey Port Corporation

South Jersey Transportation Authority

South Jersey Transportation Planning Organization

State Agriculture Development Committee
State Economic Recovery Board For Camden
State Ethics Commission
State Employment & Training Commission
State Lottery Commission
Stockton College
The College of New Jersey
Thomas Edison State College
Transportation Trust Fund Authority
University of Medicine & Dentistry of New Jersey
William Paterson University

## APPENDIX B

It is the policy of the [Reporting Agency] that its contracts should create a workforce that reflects the diversity of the State of New Jersey. Therefore, contractors engaged by the [Reporting Agency] to perform under a construction contract shall put forth a good faith effort to engage in recruitment and employment practices that further the goal of fostering equal opportunities to minorities and women.

The contractor must demonstrate to the [Reporting Agency]'s satisfaction that a good faith effort was made to ensure that minorities and women have been afforded equal opportunity to gain employment under the [Reporting Agency]'s contract with the contractor. Payment may be withheld from a contractor's contract for failure to comply with these provisions.

Evidence of a "good faith effort" includes, but is not limited to:

- 1. The Contractor shall recruit prospective employees through the State Job bank website, managed by the Department of Labor and Workforce Development, available online at http://NJ.gov/JobCentralNJ.
- 2. The Contractor shall keep specific records of its efforts, including records of all individuals interviewed and hired, including the specific numbers of minorities and women.
- 3. The Contractor shall actively solicit and shall provide the [Reporting Agency] with proof of solicitations for employment, including but not limited to advertisements in general circulation media, professional service publications and electronic media.
- 4. The Contractor shall provide evidence of efforts described at 2 above to the [Reporting Agency] no less frequently than once every 12 months.
- 5. The Contractor shall comply with the requirements set forth at N.J.A.C. 17:27.

#### APPENDIX C

It is the policy of the [Reporting Agency] that small businesses (each a "small business enterprise" or "SBE"), as determined and defined by the State of New Jersey, Division of Minority and Women Business Development ("Division") and the New Jersey Department of the Treasury ("Treasury") in N.J.A.C. 17:14 et seq. or other application regulation, should have the opportunity to participate in [Reporting Agency] Contracts.

To the extent the Firm engages subcontractors or sub-consultants to perform Services for the [Reporting Agency] pursuant to this Contract, the Firm must demonstrate to the [Reporting Agency]'s satisfaction that a good faith effort was made to utilize subcontractors and sub-consultants who are registered with the

Division as SBEs. Furthermore, the Reporting Agency shall be evaluated quarterly by the Division, based on its attainment of the Participation Goals set forth in the State of New Jersey Construction Services Disparity Study (October 2005) and the State of New Jersey Disparity Study of Procurement in Professional Services, Other Services, and Goods and Commodities (June, 2005). (These participation goals are set forth below.)

Evidence of a "good faith effort" includes, but is not limited to:

- 1. The Firm shall request listings of SBEs from the Division (609) 292-2146 and/or the [Reporting Agency] and attempt to contact same.
- 2. The Firm shall keep specific records of its efforts, including records of all requests made to the Division, the names of SBEs contacted, and the means and results of such contacts, including without limitation receipts from certified mail and telephone records. 3. The Firm shall actively solicit and shall provide the [Reporting Agency] with proof of solicitations of SBEs for the provision of Services, including advertisements in general circulation media, professional service publications and small business, minority-owned business or women-owned business focus media.
- 4. The Firm shall provide evidence of efforts made to identify categories of Services capable of being performed by SBEs.
- 5. The Firm shall provide all potential subcontractors and sub-consultants that the Firm has contacted pursuant to 2 or 3 above with detailed information regarding the scope of work of the subject contract.
- 6. The Firm shall provide evidence of efforts made to use the goods and/or services of available community organizations, consultant groups, and local, State, and federal agencies that provide assistance in the recruitment and placement of SBEs.

Furthermore, the Firm shall submit proof of its subcontractors' and/or sub-consultants' SBE registrations on the form attached as Exhibit \_\_\_, and shall complete such other forms as may be required by the [Reporting Agency] for State reporting as to participation.

## **Participation Goals**

- 1. Construction Services Contracts/Subcontracts (including new construction and renovations, except routine building maintenance; residential and non-residential building construction; heavy construction, such as streets, roads and bridges; and special trade construction, such as fencing, HVAC, paving and electrical).
- (a) State Agencies/Authorities/Commissions

African Americans -- 6.3% Asian Americans -- 4.34%

(b) State Colleges and Universities

African Americans -- 6.3% Asian Americans -- 4.34% Caucasian Females -- 12.67%

2. Construction-Related Services Contracts/Subcontracts (including design services, such as architectural, engineering and construction management services, that are performed as part of a construction project).

State Colleges and Universities

African Americans -- 4.51% Asian Americans -- 7.11% Hispanics -- 4.09%

3. Professional Services (with the exception of those professional services deemed to be construction-related, all services that are of a professional nature and requiring special licensing, education degrees and/or very highly specialized expertise, including accounting and financial services, advertising services, laboratory testing services; legal services; management consulting services; technical services and training).

State Agencies/Authorities/Commissions/Colleges and Universities

African Americans -- 2.47% Asian Americans -- 1.47% Hispanics -- 1.1% Native Americans -- 0.07% Caucasian Females -- 3.74%

4. Other Services (any service that is labor-intensive and neither professional nor construction-related, including, but not limited to equipment rental; janitorial and maintenance services; landfill services; laundry and dry cleaning; maintenance and repairs; printing; real property services; security services; special department supplies; subsidy, care and support; telecommunications; and temporary help).

State Agencies/Authorities/Commissions/Colleges and Universities

African Americans -- 1.22% Asian Americans -- 0.85% Hispanics -- 0.67% Native Americans -- 0.05% Caucasian Females -- 1.96%

5. Goods and Commodities (equipment and consumable items purchased in bulk, or a deliverable product including, but not limited to automobiles and equipment; chemicals and laboratory supplies, construction materials and supplies; equipment parts and supplies; fuels and lubricants; janitorial and cleaning supplies; office equipment; office supplies; radio equipment; special department supplies; technical supplies; tires and tubes; traffic signals; and uniforms).

State Agencies/Authorities/Commissions/Colleges and Universities

African Americans - 2.71% Asian Americans - 1.74% Hispanics - 1.32% Native Americans - 0.10% Caucasian Females - 4.45%

## Appendix D

Consistent with the findings of the State of New Jersey Construction Services Disparity Study (October 2005) and the State of New Jersey Disparity Study of Procurement in Professional Services, Other Services, and Goods and Commodities (June 13, 2005), each Reporting Agency should aspire to allocate a portion of its total contracting dollars in accordance with the following goals.

- 1. Construction Services Contracts/Subcontracts (including new construction and renovations, except routine building maintenance; residential and non-residential building construction; heavy construction, such as streets, roads and bridges; and special trade construction, such as fencing, HVAC, paving and electrical).
- (c) State Agencies/Authorities/Commissions

African Americans -- 6.3% Asian Americans -- 4.34%

(d) State Colleges and Universities

African Americans -- 6.3% Asian Americans -- 4.34% Caucasian Females -- 12.67%

2. Construction-Related Services Contracts/Subcontracts (including design services, such as architectural, engineering and construction management services, that are performed as part of a construction project).

State Colleges and Universities

African Americans -- 4.51% Asian Americans -- 7.11% Hispanics -- 4.09%

2. Professional Services (with the exception of those professional services deemed to be construction-related, all services that are of a professional nature and requiring special licensing, education degrees and/or very highly specialized expertise, including accounting and financial services, advertising services, laboratory testing services; legal services; management consulting services; technical services and training).

State Agencies/Authorities/Commissions/Colleges and Universities

African Americans -- 2.47% Asian Americans -- 1.47% Hispanics -- 1.1% Native Americans -- 0.07% Caucasian Females -- 3.74%

3. Other Services (any service that is labor-intensive and neither professional nor construction-related, including, but not limited to equipment rental; janitorial and maintenance services; landfill services; laundry and dry cleaning; maintenance and repairs; printing; real property services; security services; special department supplies; subsidy, care and support; telecommunications; and temporary help).

State Agencies/Authorities/Commissions/Colleges and Universities

African Americans -- 1.22% Asian Americans -- 0.85% Hispanics -- 0.67% Native Americans -- 0.05% Caucasian Females -- 1.96%

4. Goods and Commodities (equipment and consumable items purchased in bulk, or a deliverable product

Q14

including, but not limited to automobiles and equipment; chemicals and laboratory supplies, construction materials and supplies; equipment parts and supplies; fuels and lubricants; janitorial and cleaning supplies; office equipment; office supplies; radio equipment; special department supplies; technical supplies; tires and tubes; traffic signals; and uniforms).

State Agencies/Authorities/Commissions/Colleges and Universities

African Americans -- 2.71% Asian Americans -- 1.74% Hispanics -- 1.32% Native Americans -- 0.10% Caucasian Females -- 4.45%

> GIVEN, under my hand and seal this 28th day of August Two Thousand and Nine, and of the Independence of the United States, the Two Hundred and Thirty-Fourth.

/s/ Jon S. Corzine

Governor

[seal]

Attest:

/s/ Kay Walcott-Henderson

First Assistant Chief Counsel

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#### STATE OF NEW JERSEY

Division of Purchase & Property Contract Compliance Audit Unit EEO Monitoring Program

## EMPLOYEE INFORMATION REPORT

IMPORTANT-RIAD INSTRUCTIONS CAREFULLY BIFORE COMPLETING FORM. TAILURE TO PROPERLY COMPLETE THE FRUITE FORM AND TO SUBMIT THE BROURED STSMOD FFF MAY DELAY ISSUANCE OF YOUR CENTIFICATE. DO NOT SUBMIT FEO-1 REPORT FOR SECTION B, ITEM 11, For Instructions on completing the form, go to: http://www.state.olus/floatury/centre-1 sampliane-epiticas (0.00 p.g.).

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4. COMPANY NAME	R												
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Professionals													
Technicians							13						
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Craftworkers (Skilled)													
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12. HOW WAS INFORMATION AS TO RACE OR ETHINIC GROUP  1. Visual Survey 2. Employment Record 3. Other (Sp.				OUP IN SECTION (Specify)	N SECTION B OBTAINED 1-		14. IS THIS THE FIRST Employee Information Report Submitted?		REPOR	15 IF NO. DATE LAST REPORT SUBMITTED MO. DAY, YEAR			
13. DATES OF PAY	ROLL PERIO	OD USED	Tot	9				1.YES	☐ 2. N	ol-			
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## PREVAILING WAGE ACT COMPLIANCE DECLARATION

The Contractor hereby agrees to comply in all respects with the New Jersey Prevailing Wage Act, Chapter 150, P.L. 1963 as amended. A copy of the prevailing wage rates pertaining to the work and issued by the New Jersey Department of Labor and Industry entitled, "Prevailing Wage Rate Determination", is attached at the close of this section, or is available upon request at the Offices of the South Jersey Port Corporation. Pursuant to N.J.S.A., 34:11-56.37 and 34:11-56.38, Prevailing Wage Act, no public works contract may be awarded to any contractor or subcontractor or to any firm, corporation or partnership in which they have an interest on the disbarred bidders list located at the end of this specification, or available upon request at the Offices of the South Jersey Port Corporation, until expiration date give. Workmen shall be paid not less than such prevailing wage rate. In the event it is found that any workman employed by the Contractor or any Subcontractor covered by the contract herein has been paid a rate of wages less than the prevailing rate required to be paid such contract, the Owner may terminate the Contractor's or Subcontractor's right to proceed with the work or such part of the work as to which there has been a failure to pay required wages and to prosecute the work to completion or otherwise. The Contractor and his sureties shall be liable to the Owner for any excess costs occasioned thereby.

Before final payment is made by or on behalf of the Owner any sum or sums due to the work, the Contract or Subcontractor shall file with the treasurer of the Owner, written statements in a form satisfactory to the Commissioner of Labor and Industry certifying to the amounts then due and owing from such contractor or subcontractor filing such statement to any and all workmen for wages due on account of the work, setting forth therein the name of the persons whose wages are unpaid and the amount due to each respectively which statement shall be certified by the oath of the Contractor or Subcontractor as the case may be in accordance with the said New Jersey Prevailing Wage Act.

The prevailing wage rate shall be determined by the Commissioner of Labor and Industry or his duly sufhorized deputy or representative.

The undersigned is an (i	individual) (partnership rincipal offices at	) (corporation) under the Laws of the State of
	(Signed)	
	(Type or Print)	
	(Company Name)	
	(Address)	
	(D) Northern	
	(Phone Number)	
Address		
Signature		

## COMPLIANCE WITH PUBLIC WORKS CONTRACTOR REGISTRATION ACT

The bidder shall comply with the Public Works Contractor Registration Act P.L. 1999, c 238 (N.J.S.A. 34:11-56.48, et seq.) on all bids for public works as defined in the law. Proof of compliance with this law when it applies, must be submitted with the bid.

	or
	Attached hereto is a copy of filed registration from and proof of payment of the registration fee pursuant to N.J.S.A. 34:11-56.55
	(Insert name of Bidder)
	(Insert Address of Bidder)
	(Signature of Affiant)
	(Type or Print Name and Title of Affiant)
	NOTARIZATION SECTION
9	Subscribed and sworn before me this day of, 20

## BUY AMERICAN NOTICE

In the performance of the work under this contract the contractor and all subcontractors shall use only domestic materials. Builders may bid using non-domestic materials but shall specify wherever such non-domestic materials are bid the difference in cost between the domestic and non-domestic materials and shall explain any justification for the use of non-domestic materials such as but not limited to unavailability, inferiority, incompatibility, impracticality, increased cost of domestic materials, etc.

## IMPORTANT NOTICE

## NEW "PAY-TO-PLAY" RESTRICTIONS TO TAKE EFFECT NOVEMBER 15, 2008

Governor Jon S. Corzine recently signed Executive Order No. 117, which is designed to enhance New Jersey's efforts to protect the integrity of government contractual decisions and increase the public's confidence in government. The Executive Order builds on the provisions of P.L. 2005, c. 51 ("Chapter 51"), which limits contributions to certain political candidates and committees by for-profit business entities that are, or seek to become, State government vendors.

## Executive Order No. 117 extends the provisions of Chapter 51 in two ways:

- 1. The definition of "business entity" is revised and expanded so that contributions by the following individuals also are considered contributions attributable to the business entity:
  - Officers of corporations and professional services corporations, with the term "officer" being defined in the same manner as in the regulations of the Election Law Enforcement Commission regarding vendor disclosure requirements (N.J.A.C. 19:25-26.1), with the exception of officers of non-profit entities;
  - Partners of general partnerships, limited partnerships, and limited liability partnerships and members of limited liability companies (LLCs), with the term "partner" being defined in the same manner as in the regulations of the Election Law Enforcement Commission regarding vendor disclosure requirements (N.J.A.C. 19:25-26.1); and
  - Spouses, civil union partners, and resident children of officers, partners, LLC members and persons owning or controlling 10% or more of a corporation's stock are included within the new definition, except for contributions by spouses, civil union partners, or resident children to a candidate for whom the contributor is eligible to vote or to a political party committee within whose jurisdiction the contributor resides.
  - Reportable contributions (those over \$300.00 in the aggregate) to legislative leadership committees, municipal political party committees, and candidate committees or election funds for Lieutenant Governor are disqualifying contributions in the same manner as reportable contributions to State and county political party committees and candidate committees or election funds for Governor have been disqualifying contributions under Chapter 51.

Executive Order No. 117 applies only to contributions made on or after November 15, 2008, and to contracts executed on or after November 15, 2008.

Updated forms and materials are currently being developed and will be made available on the website as soon as they are available. In the meantime, beginning November 15, 2008, prospective vendors will be required to submit, in addition to the currently required Chapter 51 and Chapter 271 forms, the attached Certification of Compliance with Executive Order No. 117.

## Individual Certification of Compliance with Executive Order No. 117 (2008)

I hereby certify as follows:

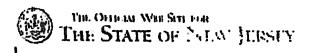
On or after November 15, 2008, I have not solicited or made any reportable contribution of money or pledge of contribution, including in-kind contributions or company or organization contributions, to the following:

a) Any candidate committee and/or election fund of the Governor;	
b) A State political party committee;	 

- c) A legislative leadership committee;
- d) A county political party committee; or
- e) A municipal political party committee.

I certify that, to the best of my knowledge and belief, the foregoing statements by me are true. I am aware that if any of the statements are willfully false, I am subject to punishment.

Signed:		
Print Name:	Date:	



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## State of New Jersey Executive Order #117 Governor Jon S. Corzine

Return to RO I

WHEREAS, the residents of New Jersey are entitled to a government that is effective, efficient, and free from corruption, favoritism, and waste; and

WHEREAS, in pursuit of those goals, a series of actions have been taken in New Jersey since 2004 – through legislation, executive order, and regulation — to protect the integrity of government contractual decisions and increase the public's confidence in government by prohibiting the awarding of government contracts to business entities that also are contributors to certain candidates and political parties; and

WHEREAS, among those actions were the issuance of Executive Order No. 134 (2004) and the codification of its provisions into statute in P.L.2005, c.51 (C.19:44A-20.13 et seq.) ("Chapter 51"); and

WHEREAS, since its adoption, Chapter 51 has significantly reduced the influence of contractor contributions in the process of awarding State government contracts and has proven to be an effective method of ensuring that merit and cost-effectiveness drive the government contracting process; and

WHEREAS, this administration is committed to ensuring the highest ethical standards in government contracting and rooting out corruption, favoritism, and waste; and

WHEREAS, experience has shown that additional measures are needed to ensure there is no dilution of t protections provided by Chapter 51 against the improper influence of political contributions on the proce of awarding State government contracts and to ensure compliance with the provisions of Chapter 51; and

WHEREAS, many State government contractors, particularly those that provide professional services, as business entities whose form of business organization and ownership structure are such that the political contribution limits in Chapter 51 apply to few if any of the individuals who own or control the entity; and

WHEREAS, the strong public interest in limiting political contributions by businesses that contract with State requires that the contribution limits in Chapter 51 be applied to such individuals and that those limi otherwise be applied in such a way that the purposes of Chapter 51 will be served regardless of the form business organization of the State government contractor; and

WHEREAS, because New Jersey's campaign finance laws permit large, and in some cases unlimited, political contributions to flow between and among various types of political committees and State officeholders, the effectiveness of the restrictions in Chapter 51 can be, and have been, undermined by the current ability of State government contractors to make large contributions to legislative leadership committees and municipal political party committees; and

WHEREAS, the Constitution of this State requires the Governor to manage the operations of State government effectively and fairly, uphold the law to ensure public order and prosperity, and confront and uproot malfeasance in whatever form it may take; and

WHEREAS, it is the Governor's responsibility to safeguard the integrity of the State government procurement process by ensuring that there is no dilution of the protections provided by Chapter 51 again the improper influence of political contributions on the process of awarding and overseeing the performs of State government contracts and that there be full compliance with the provisions of Chapter 51;

NOW, THEREFORE, I, JON S. CORZINE, Governor of the State of New Jersey, by virtue of the author vested in me by the Constitution and by the Statutes of this State, do hereby ORDER and DIRECT:

- 1. For the purposes of this Order:
  - a. "Business entity" means:

## i. a for-profit entity as follows:

- A. in the case of a corporation: the corporation, any officer of the corporation, and any person or business entity that owns or controls 10% or more of the stock of corporation;
- B. in the case of a general partnership: the partnership and any partner;
- C. in the case of a limited partnership: the limited partnership and any partner;
- D. in the case of a professional corporation: the professional corporation and any shareholder or officer;
- E. in the case of a limited liability company: the limited liability company and any member;
- F. in the case of a limited liability partnership: the limited liability partnership and any partner,
- G. in the case of a sole proprietorship: the proprietor; and
- H. in the case of any other form of entity organized under the laws of this State or other state or foreign jurisdiction: the entity and any principal, officer, or partne thereof;
- ii. any subsidiary directly or indirectly controlled by the business entity;
- iii. any political organization organized under section 527 of the Internal Revenue Code t is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee; and
- iv. with respect to an individual who is included within the definition of business entity, I individual's spouse or civil union partner, and any child residing with the individual, provided, however, that, this Order shall not apply to a contribution made by such spouse, civil union partner, or child to a candidate for whom the contributor is entitled vote or to a political party committee within whose jurisdiction the contributor resides unless such contribution is in violation of section 9 of P.L.2005, c.51 (C.19:44A-20.1: seq.) ("Chapter 51").

- b. "Contribution" means a contribution reportable by the recipient under "The New Jersey Campaign Contributions and Expenditures Reporting Act," P.L.1973, c.83 (C.19:44A-1 et s made on or after the effective date of this Order.
- 2. Any Executive Branch department, agency, authority, or independent State authority charged with implementing and enforcing Chapter 51 shall apply its provisions to a "business entity" as defined Paragraph 1(a) of this Order in the same manner as those provisions apply to a "business entity" as defined in section 5 of Chapter 51.
- 3. Any Executive Branch department, agency, authority, or independent State authority charged with implementing and enforcing Chapter 51 shall apply its provisions to a contribution made to a legislative leadership committee or a municipal political party committee in the same manner as th provisions apply to a contribution to any candidate committee, election fund, or political party committee identified in Chapter 51.
- 4. Any Executive Branch department, agency, authority, or independent State authority charged with implementing and enforcing Chapter 51 shall apply its provisions to a contribution made to a candidate committee or election fund of any candidate for or holder of the office of Lieutenant Governor in the same manner as those provisions apply pursuant to Chapter 51 to a contribution to any candidate committee or election fund of any candidate for or holder of the office of Governor.
- 5. This Order shall take effect on November 15, 2008, and is intended to have prospective effect only This Order shall not apply to any contribution made prior to November 15, 2008.

GIVEN, under my hand and seal this 24th day of September, Two Thousand and Eight, and of the Independence of the United States, the Two Hundred and Thirty-Third.

/s/ Jon S. Corzine

Governor

[seal]

Attest:

/s/ Edward J. McBride, Jr.

Chief Counsel to the Governor

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# Certification on Behalf of A Company, Partnership or Organization and All Individuals Whose Contributions are Attributable to the Entity Pursuant to Executive Order No. 117 (2008)

I hereby certify as follows:

or

On or after November 15, 2008, neither the below-named entity nor any individual whose contributions are attributable to the entity pursuant to Executive Order No. 117 (2008) has solicited or made any reportable contribution of money or pledge of contribution, including inkind contributions or company or organization contributions, to the following:

- a) Any candidate committee and/or election fund of the Governor;
- b) A State political party committee;
- c) A legislative leadership committee;
- d) A county political party committee; or
- e) A municipal political party committee.

I certify as an officer or authorized representative of the Company or Organization identified below that, to the best of my knowledge and belief, the foregoing statements by me are true. I am aware that if any of the statements are willfully false, I am subject to punishment.

Name of Com	pany, Partnership or Organization:
Signed:	Title:
Print Name:	Date:
(circle one)	(A) The Company, Partnership or Organization is the vendor;

(B) the Company, Partnership or Organization is a Principal (more than 10% ownership or control) of the vendor, a Subsidiary controlled by the vendor, or a Political Organization (e.g., PAC) controlled by the vendor.

\*Please note that if the person signing this Certification is not signing on behalf of all individuals whose contributions are attributable to the entity pursuant to Executive Order No. 117 (2008), each of those individuals will be required to submit a separate individual Certification.