REQUEST FOR PROPOSAL FOR AUDITING SERVICES ADDENDUM NO. 1 NOVEMBER 30, 2018

- Are the December 31, 2017 audited financial statements available? Where may we obtain a copy?
 Response: The audited financial statements for the period ending December 31, 2017 are available and can be found on the South Jersey Port Corporation (SJPC) website.
 http://southjerseyport.com/news/publications/
- 2. How many audit & post-closing adjustments were made for the year ended December 31, 2017?

 Response: The 2017 audit had approximately 40 adjustments; which were mainly interfund entries.
- When are your books typically closed and ready for the auditor?
 Response: Annually, the books are closed for the preceding year and ready for the auditor by mid-March.
- 4. How many SJPC accounting personnel, and at what level, are involved in the preparation of the financial statements and Schedule of Expenditures of Federal Awards?

 Response: There is one (1) staff member, the Chief Financial Officer, who is involved in the preparation of
 - financial statements and Schedule of Expenditures of Federal Audits.
- 5. Are there any disagreements between SJPC and the current auditing firm? Response: There are no issues with the current auditing firm.
- 6. Do you expect any significant changes in federal funding or the number of major programs that might impact the Single Audit of the current fiscal year?
 - Response: We do not expect any significant changes to federal funding or the number of major programs that would impact the Single Audit of the current fiscal year.
- 7. Will the auditor be able to download the SJPC general ledger electronically? Response: SJPC can supply the general ledger electronically.
- 8. Will inquiry reports and access to your financial software be provided to the auditor? Response: Staff will produce reports upon request.
- What were the prior audit fees for the: Financial Audit, Single Audit, and additional services (if any)?
 Response: The annual fee for auditing services for 2017 was \$43,000.
- 10. Were there any additional billings beyond the contract fee?
 - Response: Yes. There was a \$10,000 consent fee as a result of the 2017 bond issue.
- 11. Does the SJPC permit/encourage sub-contracting or joint ventures, particularly with DBE firms? Response: SJPC is neutral on whether a vendor proposes a sub-contracting or joint venture.

12. Typically, how many audit personnel are on-site for preliminary and final fieldwork, and how many weeks are they on-site? What has been the timing for preliminary and year-end audit work in the past?

Response: In the past, it has been typical for the vendor to have 2-3 audit personnel on-site for 3-4 weeks; perform preliminary work early December; and mid-March for year-end audit.

13. Was there any new debt issued in the current fiscal year?

Response: No. The last bond issue was in 2017.

14. Have there been any large or unusual transactions in 2018?

Response: There have not been any large or unusual transactions in 2018.

15. Does SJPC have any plans that might affect the scope of the 2018 audit?

Response: There are no plans that might affect the scope of the 2018 audit.

16. Is your revenue system automated?

Response: Yes, the revenue system is automated.

17. What accounting and financial software does the SJPC use?

Response: The accounting/financial management system software is an Open Systems product called Traverse.

18. Do you use third party service providers for your books and records?

Response: Yes, SJPC uses a payroll vendor; Complete Payroll Resources.

19. Does the SJPC staff or the auditor put the financial statements together?

Response: The auditor develops the financial statements.

20. Are accounting processes centralized or separate among the various port locations? If separate, is separate accounting software used?

Response: The accounting processes are centralized.