



SOUTH JERSEY PORT CORPORATION
OFFICIAL BOARD OF DIRECTORS MEETING MINUTES
TELECONFERENCE
CAMDEN, NEW JERSEY
September 28, 2021
12:32 p.m.

Directors Present:	Richard Alaimo Robert Tighue Robert DeAngelo Carl Styles William Higgins Sheila Roberts Eric Martins	Chairman 🗳️ State Treasurer Designee 🗳️ Director 🗳️ Director 🗳️ Director 🗳️ Director 🗳️ Director 🗳️
Directors Absent:	Jonathan Gershen Chad Bruner Joseph Maressa	Director Director Director
In Attendance:	Janice Venables Andrew Saporito Raymond Zane, Esq. Bruno Cellucci Brendan Dugan Jonathan Atwood Neil Grossman Kevin Duffy Chuck O'Leary George Englehardt Dennis Culnan, Jr. Dan Bontempo John Linden Shai Shukrun	Governor's Authorities Unit 🗳️ Executive Director & CEO 🗳️ General Counsel– Zane & Assoc. 🗳️ AssistantED/CFO/ActingBoardSec 🗳️ AssistantED/Bus. Development 🗳️ Chief of Staff & External Affairs 🗳️ GB Associates – FA 🗳️ Assistant ED/COO 🗳️ Security Manager/FSO 🗳️ Facilities Engineer 🗳️ Phoenix Strategies 🗳️ Stantec 🗳️ Conner Strong & Buckelew 🗳️ Conner Strong & Buckelew 🗳️

The Acting Board Secretary opened the meeting at 12:32 p.m. with the following statement:

Pursuant to the provisions of the Open Public Meetings Act, Chapter 231, Public laws of 1975, adequate notice of this meeting has been provided. On January 10, 2020, the Secretary of the Corporation sent a legal notice with a schedule of Regular Meetings to be held by the South Jersey Port Corporation's Board of Directors, during the calendar year 2020, indicating the time and place to the County Clerks within the seven counties of the Port District and the Secretary of State. A legal notice was sent to the following newspapers: Courier-Post, South Jersey Times and the Burlington County Times.

In addition, the meeting schedule was posted at the Port Corporation's designated Bulletin Board at the main entrance to the Broadway Terminal, its official place for posting and maintaining a schedule of the monthly Board of Director's Meetings for 2020. The meeting schedule was also placed on the Port Corporation's website at www.southjerseyport.com.

Roll call was taken and recorded. **PLEDGE OF ALLEGIANCE RECITED.**

PRESENTATION OF REGULAR MEETING MINUTES – AUGUST 30, 2021

The minutes for the South Jersey Port Corporation Board of Directors regular session meeting held on August 30, 2021 were presented for approval.

A motion was made to approve the August 30, 2021 Board of Directors Regular Open Session Meeting Minutes as presented.

Moved by:	C. Styles
Seconded by:	S. Roberts
Voting for motion:	All
Voting against motion:	None
Abstaining:	

PRESENTATION OF CLOSED MEETING MINUTES – AUGUST 30, 2021

The minutes for the South Jersey Port Corporation Board of Directors closed session meeting held on August 30, 2021 were presented for approval.

A motion was made to approve the August 30, 2021 Board of Directors Closed Meeting Minutes, as presented, with the condition that any matters contained in the closed session minutes may be withheld and not disclosed to the public until the need for the closed session has passed.

Moved by:	C. Styles
Seconded by:	S. Roberts
Voting for motion:	All
Voting against motion:	None

Abstaining:**OPERATING BILLS**

The Operating Unpaid Bill list for the period 8/20/2021– 9/13/2021 was presented for approval.

A motion was made to adopt Resolution 2021-09-0085 for the approval of the Operating Unpaid Bill list for the period 8/20/2021 –9/13/2021.

Moved by: C. Styles
Seconded by: R. Tighue

Voting for motion: All
Voting against motion: None

ADVANCE PAYMENT LIST

The Advance Payment Bill List for the period 8/20/2021– 9/13/2021 was presented for approval.

A motion was made to adopt Resolution 2021-09-0086 for the approval of the Advance Payment Bills for the period 8/20/2021 –9/13/2021.

Moved by: C. Styles
Seconded by: S. Roberts

Voting for motion: All
Voting against motion: None

CREDIT LIST

The Credit List for the period ending September 28, 2021 was presented. The list provides 4 credits in the amount of \$758.06

A motion was made to adopt Resolution 2021-09-0087 for the approval of the Credit List for the period ending September 28, 2021

Moved by: C. Styles
Seconded by: S. Roberts

Voting for motion: All
Voting against motion: None

CHANGE ORDERS

No Change Orders

CONSTRUCTION FUND REQUISITIONS

Staff presented (5) advance construction fund requests in the amount of \$237,611.56 and (2) unpaid construction fund requisitions in the amount of \$6,031,429.07

A motion was made to adopt Resolution 2021-09-0088 for the approval of Construction Fund Requisitions for the period ending September 28, 2021 as presented.

Moved by: C. Styles
Seconded by: S. Roberts

Voting for motion: All
Voting against motion: None

TREASURER'S REPORT

For the month of August 2021, the SJPC generated net income before non-operating interest expense and depreciation and amortization of \$3,486.00, which is under budget by \$176,510.00 for the month. On a year-to-date basis through the end of August, we are ahead of budget by \$72,420.00 or approximately 5%. Please be aware that we serviced a lot of ships at the end of August. Because the cargo was not yet loaded and shipped out at the end of August, we had to defer \$344,123.35 in income. This income will benefit future periods as the cargo is loaded and shipped. Had the loading and shipping cycle completed itself in August, the SJPC would have generated an additional \$344,123.35 in net income before non-operating interest expense and depreciation and amortization for the month of August.

COUNSEL'S REPORT

The Counsel's Report will be discussed in closed session.

EXECUTIVE DIRECTOR'S REPORT

Executive Director and CEO for the South Jersey Port Corporation reported total tonnage for August 2021 was 435,013 short tons, which represents a 74% increase compared to August 2020. Year to date tonnage through August totaled 3,138,064 short tons, a 48% increase compared to the same period in 2020. Camden steels cargoes increased by 29.4% compared to August 2020. Overall breakbulk cargo has increased 612% August 2021. YTD cocoa beans totaled 71,285 tons, a 77% increase compared to August 2020 YTD. August YTD plywood was 124% ahead of August 2020 YTD. Recycled metals increased 3% compared to 2020 YTD. Imported cement YTD increased 14.5% compared to 2020.

All SJPC terminals handled 21 ships in August 2021, compared to 14 ships in August 2020. On a YTD basis, the Port handled 148 ships, compared to 135 YTD 2020.

The Executive Director also updated the Board on the below topics as well:

COVID 19 Update

All Office and administrative employees are still scheduled to return to the office full time on October 18th in accordance with the latest guidance from the Governor's office received on August 23, 2021. The guidance also requires all employees to be fully vaccinated by October 18th or take a weekly Covid tests. We are awaiting further guidance on the testing policy.

We have one new cases to report at this time. Approximately (48) employees have been vaccinated, which is (40) percent of our workforce. We continue to encourage employees to get vaccinated. Temperature scans and other protocols continue at our terminals.

We have been advised that public meetings must continue to remain virtual until further notice.

Paulsboro Update

EEW has poured the slab for the first building and is installing the roof and siding. EEW continues to make good progress. EEW has begun having weekly meetings with Orsted, GCIA and SJPC to discuss the progress of the project and work through any project related issues between the parties. These meetings are in addition to EEW's weekly construction meeting.

Port of Salem

On Tuesday, September 21, 2021, we attended a grant kick-off meeting with MARAD and TRIAD, our grant consultant to discuss the Port of Salem project and the grant from USDOT. MARAD outlined several steps that we need to take to get final funding approval. A follow-up meeting will be schedule for mid-October to continue our discussions. We are also in discussion with NJ EDA regarding an additional potential grant funding opportunity to support the development of Salem.

NJ Alliance for Action

On September 17, 2021 we attended the NJ Alliance for Action program featuring the NJ Wind port and South Jersey Ports at Forsgate. I presented an overview of our port terminals as well as the ongoing work at the Paulsboro Marine Terminal including EEW's project. NJ EDA also made a presentation on the planned buildout of the Wind Port.

ACTION ITEMS:**RESOLUTION 2021-09-0089: WORKERS' COMPENSATION & EMPLOYER'S LIABILITY RENEWAL (11/4/2021-2022):**

South Jersey Port Corporation's (SJPC) Workers' Compensation & Employer's Liability policy renews November 4, 2021. The incumbent carrier, New Jersey Manufacturers Insurance Company (NJM), has quoted a renewal cost, excluding any upfront dividend, of \$457,130, (estimated and subject to audit). While the overall estimated payroll increased for this year by approximately 8.5% (\$6,672,894 to \$7,292,883), the overall renewal costs decreased this year over last year can be credited to the decrease in SJPC's Experience Modification Factor from 0.968 to 0.876.

The NJM option does again include a potential dividend return of up to 15% of the total audited premium, excluding state surcharges. Typically, a dividend is paid out upon

completion of a policy audit and is never guaranteed as dividends are subject to declaration by an insurance company's Board of Directors. As a show of continued good faith and for the fourth year in a row, NJM has again agreed to provide approximately 10% (\$43,090) of the overall potential 15% dividend upfront by lowering the premium installment payments made by SJPC. Additional details are provided in our proposal.

Upon factoring the policy cost of \$457,130 and up-front Dividend of \$43,090, the NJM Renewal Cost is \$414,040. This figure represents a decrease of \$10,010 compared to last year's cost of \$424,050. As a result of Conner Strong & Buckelew's prior marketing efforts, combined with a favorable NJM renewal option resulting in a premium decrease for the fourth year in a row and a positive relationship between NJM's Claims Team and SJPC, Conner Strong & Buckelew recommends that SJPC renew with New Jersey Manufacturers Insurance Company at an estimated annual renewal cost of \$414,040.

A motion was made to approve Resolution 2021-09-0089 of the recommendation from Conner Strong & Buckelew to approve the Workers' Compensation & Employer's Liability Policy renewal policy with New Jersey Manufacturers Insurance Company at a cost of \$414,040, effective November 4, 2021.

Moved by:	W. Higgins
Seconded by:	S. Roberts

Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2021-09-0090: AWARD OF GRANT WRITING, MANAGEMENT, AND ADMINISTRATIVE SERVICES

REQUEST

Staff is requesting Board approval to award the Grant Writing, Management, and Administrative Services RFP to Triad Associates of Vineland, NJ, for a term of one (1) year, with two one-year options at the Port's discretion.

BACKGROUND

Staff is presenting the results of the Request for Proposals for Grant Writing, Management & Administrative Services. The successful firm will assist identifying grant opportunities in support of SJPC's overall programs, facilities and operations, preparing grant applications and provide administrative support for awarded grants. The grant writing services will significantly enhance the SJPC's current ability to seek, apply for and manage grants.

Proposals were due on Tuesday, August 24, 2021 by 3:00 p.m. The following proposals were received:

Bidder Name and Address	Amount
Bruno Associates 1373 Broad St, Suite 203B Clifton, NJ 07013	\$115.00 blended hourly rate/Not to exceed \$40,000.00 annually
Delta Development Group 225 Grandview Ave., Ste 301 Camp Hill, PA 17011	Monthly retainer fee of \$9,500.00 per month (\$114,000.00 annually) plus expenses
TRIAD Associates 1301 W. Forrest Grove Road Vineland, NJ 08360	Blended rate of \$140.00/hour
Third Party Virtual Assistance 188 Jefferson St., Ste 251 Newark, NJ 07105	\$115,000.00 annual plus expenses
BRS Inc PO Box 2293 Medford Lakes, NJ 08055	\$25,000.00 annual estimate (Based on writing and managing one federal grant) Hourly Rates: \$160- \$110/hour

The proposals were evaluated based on the criteria of staff qualifications, experience, approach/methodology and cost. Triad received the highest score from all three staff scoresheets.

While Triad is not the lowest bidder, it is the opinion of Staff that they better meet the needs of the Port through their relationships with pertinent State agencies and New Jersey stakeholders, as well as their experience with the types of grants relevant to the Port's needs. Triad's experience with infrastructure, transportation, and environmental mitigation grants better align with the Port's capital project goals.

RECOMMENDATION

Staff recommends Board approval to award the Grant Writing, Management and Administrative Services to Triad Associates for a term of one (1) year, with two one-year options at the Port's discretion, not to exceed \$100,000 annually.

A motion was made to approve Resolution 2021-09-0090 to award the Grant Writing, Management and Administrative Services to Triad Associates for a term of one (1) year, with two one-year options at the Port's discretion, not to exceed \$100,000 annually.

Moved by: C. Styles
Seconded by: R. DeAngelo

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2021-09-0091: APPROVAL TO RELEASE CONSTRUCTION RFP FOR THE REMAINING BALZANO TERMINAL FIRE SPRINKLER SYSTEM BUILDING EAVES REMEDIATION

REQUEST

Staff is requesting Board approval to issue a construction RFP for the remaining Balzano Terminal fire sprinkler system building eaves remediation.

BACKGROUND

Pursuant to the Board's authorization, an Engineering Design RFP was prepared by T&M Associates which entails the design for remedial piping repairs to various building' eaves within the Fire Sprinkler Systems of the Balzano Terminal, and their respective and associated Dry- Valve system equipment.

This action is in response to the Port's receipt of numerous DCA citations due to the noted operational deficiencies and Fire Code violations throughout the complex with the primary cause related to age and the subsequent component corrosion within the systems.

A motion was made to approve Resolution 2021-09-0091 to issue the Engineer prepared construction RFP for the remaining Balzano Terminal fire sprinkler system building eaves remediation.

Moved by: S. Roberts
Seconded by: R. DeAngelo

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2021-09-0092: APPROVAL TO AWARD BID FOR ELECTRIC CARGO HANDLING EQUIPMENT

REQUEST

Staff is requesting Board approval to award the bid for 26 electric forklifts and one electric terminal tractor, per the recent Volkswagen Environmental Mitigation Trust grant award from the NJDEP.

BACKGROUND

SJPC submitted two applications, totaling \$6,594,813.60 to NJDEP through the Volkswagen Environmental Mitigation Trust in 2020 for 27 pieces of electric cargo handling equipment. In February of this year, NJDEP announced that they had awarded both applications.

On September 9, 2021, the following bids for the 27 vehicles were received:

<p>Hudson County Motors 290 Secaucus Road Secaucus, NJ 07096</p>	<p>Total Lump Sum Bid: \$292,200.00 (plus \$6,000.00 for optional equipment)</p> <p>*Incomplete Bid –Only the single Terminal Tractor was included in the bid.</p>
<p>Eastern Lift Truck Co., Inc. Route 73 and East Linwood Ave Box 307 Maple Shade, NJ 08052-0307</p>	<p>Total Lump Sum Bid: \$6,853,329.00.</p>
<p>Modern Group Ltd. 2501 Durham Rd. Bristol, PA 19007 *Incomplete Bid</p>	<p>Total Lump Sum Bid: \$9,252,350.90</p> <p>*Incomplete Bid –Bid was without the single Terminal Tractor.</p>

As the Request for Proposals required all 27 vehicles to be considered, Modern Group Ltd. and Hudson County Motors submitted incomplete bids. Eastern Lift Truck Co. Inc. met all requirements of the RFP, while also providing highly competitive pricing for all equipment.

A motion was made to approve Resolution 2021-09-0092 to award the contract for 27 electric cargo handling vehicles to Eastern Lift Truck Co. Inc. in the lump sum amount of \$6,853,329.00.

Moved by:	W. Higgins
Seconded by:	R. DeAngelo
Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2021-09-0093: APPROVAL TO ISSUE TO THE PRE-QUALIFIED ENGINEERING COMMUNITY AN RFP FOR DESIGN, BID PREPARATION, AND CONSTRUCTION MANAGEMENT SERVICES TO REPLACE THE ENTIRE ROOF ON THE BALZANO TERMINAL SHED 1 BUILDING

REQUEST

Staff is requesting Board approval to issue an RFP to the pre-qualified engineering community for design, bid preparation, and construction management services to replace the roof on Shed 1 at the Balzano Terminal.

BACKGROUND

The Balzano Terminal Shed 1 building is an approximately 90-year-old steel and metal clade sheathed structure with a wooden planked, insulated built-up Bituminous Roof system. The building was originally designed as a heated warehouse structure.

The roof is now compromised and considered unsafe to walk on, with most of the underlying wood planking being the original material and severely rotted.

The installation of a series of safety netting was required to protect personnel and equipment from falling debris. The building also suffered considerable storm damage last year to a large portion of the roof.

As the end-use of the building has changed from the original design and intent, a corrugated metal roof is recommended as an equally robust and cost-saving alternative.

The primary driver for consideration of this initiative is the Shed 1 building is currently the only rail accessible building for servicing this expanding business opportunity and thus requires immediate attention for this continued rail operation.

It is estimated that most of the project funding will come from insurance proceeds from last year's wind claim, with any additional costs funded through the 2017A Capital Projects Account. The estimated costs to complete this project are approximately \$900,000.00.

A motion was made to approve Resolution 2021-09-0093 to issue an RFP for the design, construction bid preparation, and construction management services to replace the entire Shed 1 building roof as proposed.

Moved by:	R. DeAngelo
Seconded by:	C. Styles
Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2021-09-0094: APPROVAL TO RELEASE THE FINALIZED DESIGN FOR SOLICITATION OF THE ELECTRIC FORKLIFT INFRASTRUCTURE CONSTRUCTION RFP

REQUEST

Staff is requesting Board approval to release finalized design for solicitation of the electric forklift infrastructure construction RFP to complete the VW grant award.

BACKGROUND

Commensurate with the BOARD'S Authorization to award the Bid for the Purchase of the Electric Material Handling Equipment, Staff is requesting Board approval to prepare and release the final design documents for the solicitation of the Construction RFP.

In concert with Hudson Engineers and Port Operations Staff, various preliminary design scenarios were explored, developed, and presented in preparation for the final selection and increased equipment allotment specific to the off-hour base locations for the required charging facilities at both Terminals.

Accessibility and operational space requirements together with the availability of High Voltage electrical power were the predominant Criteria.

A motion was made to approve Resolution 2021-09-0094 With the required Engineering Infrastructure and Financial investment reviews accepted by the Grant Award committee, Staff is recommending Board Approval to release the final design documents necessary to then release the solicitation of the Construction RFP for the installation of the Electrical Charging infrastructure consistent with the award of the Electric operated Material Handling equipment.

Moved by:	C. Styles
Seconded by:	R. DeAngelo
Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2021-09-0095: APPROVAL TO AWARD BID FOR THE BROADWAY TERMINAL FIRE HYDRANT REPLACEMENT AND FIRE MAIN REPAIR**REQUEST**

Staff is requesting Board approval to award the bid for the Broadway Marine Terminal fire hydrant replacement and fire main repair to Mount Construction Inc. for the lump sum amount of \$307,500.

BACKGROUND

As initiated by a DCA Violation, the Broadway terminal is required to upgrade seven (7) fire hydrants from obsolete hydrants to new hydrants that conform with the requirements of City of Camden Fire Department. Also included in this project is the replacement of two (2) Post Indicator Valves with standard gate valves, and the repair or replacement of a section of leaking section of water main.

The work to be performed includes furnishing all labor, equipment, tools, services, and materials to complete the demolition of the existing hydrants; construction and installation of seven (7) new hydrants, gate valves, elbows, risers and other parts as necessary to provide a complete installation that meets City of Camden standards.

Additional work required for the contract includes the removal of existing bollards and installation four (4) new bollards per hydrant to protect the new hydrants: the replacement of two (2) Post Indicator Valves (PIV) with gate valves as detailed on the plan; the repair of a leaking water main adjacent to Building I and E; and the restoration of all pavement and curbs disturbed during installation. The contractor shall additionally provide a three (3) year no dollar limit warranty for all labor and material.

A Pre-Bid Site tour was conducted on August 26th with three contractors in attendance.

On September 16th, 2021, one contractor bids was received with the following Matrix Based pricing methodology based on a Total Lump Sum, fixed cost unit pricing schedule that includes complete Installation:

MOBILIZATION / DEMOBILIZATION / REMOVE AND REPLACE FIRE HYDRANT /REMOVE AND REPLACE POST INDICATOR VALVE WITH 8" GATE VALVE / REPAIR LEAKING WATER MAIN BUILDING I and E / REPAIR LEAKING WATERMAIN BETWEEN BUILDINGS E AND E-1 / CONDUCT ANNUAL TEST OF FIRE SYSTEM TOTAL BID PRICE

BID RESULTS - TOTAL LUMP SUM PRICING:

Bidder Name and Address	Amount
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Mount Construction Inc. 427 S. White Horse Pike Berlin, NJ 08009	\$307,500.00
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A motion was made to approve Resolution 2021-09-0095 With Counsel's review and subsequent approval, Staff is requesting Board approval to Award the Broadway Terminal Fire Hydrant Replacement and Fire Main Repair Bid to Mount Construction Inc. for the Lump Sum cost of \$307,500.

Moved by: C. Styles
Seconded by: R. DeAngelo
Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2021-09-0096: APPROVAL TO AWARD BID FOR ASPHALT PAVING AND MAINTENANCE SERVICES AT BALZANO AND BROADWAY TERMINALS

REQUEST

Staff is requesting Board approval to award the bid for asphalt paving services for all areas requiring asphalt paving throughout the Balzano and Broadway Marine Terminals to Paving Plus for the not to exceed amount of \$262,805.

BACKGROUND

There are high traffic areas at both Camden terminals in need of asphalt paving. Based on a comparison of the amount of material purchased in previous years, it is estimated that the Port's annual consumption will be approximately 1,000 tons of asphalt and materials at an estimated finished grade and installed cost of \$200/ton. Individual work orders will be prepared for the areas requiring paving work. The one year's contract will also allow us to address any emergency paving required at the terminals.

On September 21, 2021, two contractor bids were received based on the requested cost matrix:

The Following Matrix lists the types and quantities of the materials and services requested. All pricing shall be based on Fixed cost unit pricing which includes Installation:

Line-Item Description – Estimated Quantity and Unit Price Extension (USD):

1, Mobilization and Demobilization –

Each \$0.00

2, Supply, Deliver, and Install Hot Mix Bituminous Stabilized Base (Mix HMA 19M64)

~1,000 Tons-\$/Ton \$0.00

3, Supply, Deliver, and Install Hot Mix Surface Course (Mix HMA 12 5M64)

~1,000 Tons \$/Ton \$0.00

4, Supply, Deliver, and Install DGA for various requirements and estimated depths

\$/Ton \$0.00

Bidder Name and Address	Amount
Paving Plus LLC PO Box 508 Franklinville, NJ 08322	Total Unit Price Ceiling: \$262,805.00 -Mobilization/Demobilization: \$4,800.00 -Supply/Deliver/Install - HMA 19M64: \$128,000.00 total [128.00/Ton] -Supply/Deliver/Install - HMA 125M64: \$130,000.00 total [130.00/Ton] Supply/Deliver/Install – DGA various: \$5.00 total
American Asphalt Company, Inc. 100 Main Street West Collingswood, NJ 08059	Total Unit Price Ceiling: \$295,070.00 -Mobilization/Demobilization: \$15,000.00 -Supply/Deliver/Install - HMA 19M64: \$140,000.00 total [140.00/Ton] -Supply/Deliver/Install - HMA 125M64: \$140,000.00 total [140.00/Ton] Supply/Deliver/Install – DGA various: \$70.00 total

A motion was made to approve Resolution 2021-09-0096 With Counsel's review and subsequent approval, Staff is requesting Board approval to Award the Asphalt Paving Services Bid to Paving Plus for a one-year contract at an estimated annual and not to exceed cost of \$262,805.00.

Moved by:	C. Styles
Seconded by:	W. Higgins
Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2021-09-0097: APPROVAL TO ISSUE AN RFP FOR THE DESIGN SERVICES TO CONDUCT PRELIMINARY ENGINEERING AND PERMITTING WORK FOR TERMINAL DEVELOPMENT AT THE PORT OF SALEM

REQUEST

Staff requests board approval to issue an RFP for design services to conduct preliminary engineering and permitting work for terminal development at the Port of Salem under the recently awarded INFRA grant.

BACKGROUND

At the Port of Salem a bulk transfer operation is conducted by U.S. Concrete utilizing a significantly deteriorated 150' long berth. In addition to infrastructure deterioration, available space to increase business at this terminal is severely hampered. A grant application was prepared to redevelop the port by incorporating a berth replacement program that would eventually afford the port up to 1200 linear feet of berth space on a phased developed approach. Additional upland improvements would also be accomplished to purchased adjacent property and provide needed upland storage to attract additional businesses. In August 2021, we were advised that SJPC was the recipient of a 2021 Infrastructure For Rebuilding America (INFRA) grant from the Office of Port Infrastructure Development at the Maritime Administration (MARAD) in the amount of \$9 million. The first phase of development is estimated at \$15 million, with the federal MARAD grant funding the \$9 million, and SJPC, together with other sources, will fund the \$6 million.

The first task will be to engage the services of a design firm to conduct preliminary engineering and studies to support the environmental National Environmental Policy Act (NEPA) process that will be required for this project. Permitting will be required for all water work, such as the construction of the berth and drainage outfalls and bulkhead walls along the shoreline.

A motion was made to approve Resolution 2021-09-0097 to issue an RFP to the Marine Engineer prequalified list of firms for preliminary design services for port development and studies to support the NEPA permitting process.

Moved by: R. DeAngelo
Seconded by: S. Roberts

Voting for Motion: All
Voting Against Motion: None

INFORMATION ITEMS:

MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT

The report was received and filed.

PORT SECURITY UPDATE

The report was received and filed.

PAULSBORO MARINE TERMINAL PROJECT UPDATE

The report was received and filed.

PUBLIC COMMENTS

The Chairman asked if there were any public comments.

Hearing none, the Chairman asked for a motion to adjourn the regular session meeting and enter into a second closed session.

A motion was made to adjourn the Regular Open Meeting.

Moved by: R. DeAngelo
Seconded by: S. Roberts

Voting for motion: All
Voting against motion: None

At 1:16 p.m. the regular open session was adjourned.

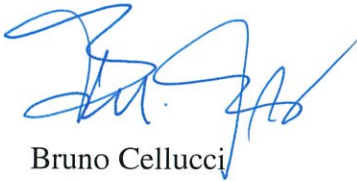
Following closed session, the Regular Session was reopened at 1:24 p.m.

A motion was made to adjourn the Regular Open Meeting at 1:24 p.m.

Moved by: C. Styles
Seconded by: S. Roberts

Voting for motion: All
Voting against motion: None

I certify that this is a true copy of the Minutes of the South Jersey Port Corporation's Regular Open Session of the Board of Director's Meeting held Tuesday, September 28, 2021.



Bruno Cellucci
Acting Board Secretary

