

SOUTH JERSEY PORT CORPORATION



BOARD OF DIRECTORS MEETING January 25, 2022

THE CHAIRMAN COMMENCES MEETING WITH PLEDGE OF ALLEGIANCE AND ROLL CALL:

- 1. APPROVAL OF MINUTES**
Regular Open Meeting December 7, 2021
Closed Session Meeting December 7, 2021
- 2. APPROVAL OF OPERATING BILLS
RESOLUTION 2022-01-0001**
- 3. APPROVAL OF ADVANCE PAYMENT BILL LIST
RESOLUTION 2022-01-0002**
- 4. APPROVAL OF CREDITS
RESOLUTION 2022-01-0003**
- 5. APPROVAL OF CHANGE ORDERS - NONE**
- 6. APPROVAL OF CONSTRUCTION FUND REQUISITIONS
RESOLUTION 2022-01-0004**
- 7. RECEIPT OF TREASURER'S REPORT**
- 8. RECEIPT OF COUNSEL'S REPORT**
- 9. RECEIPT OF EXECUTIVE DIRECTOR'S REPORT**



10. ADDITIONAL AGENDA ITEMS REQUIRING BOARD ACTION:

ACTION ITEMS

- A. RESOLUTION 2022-01-0005: APPROVAL TO AWARD A CONSTRUCTION CONTRACT TO REPLACE THE BALZANO TERMINAL SECURITY PERIMETER PROTECTION**
- B. RESOLUTION 2022-01-0006: APPROVAL TO AWARD A CONTRACT FOR CONSTRUCTION SERVICES TO REHABILITATE THE BERTH 4 PAVEMENT AT THE BALZANO TERMINAL**
- C. RESOLUTION 2022-01-0007: APPROVAL TO ISSUE AN EMERGENCY CONSTRUCTION CONTRACT TO DEMOLISH AND REMOVE THE COLLAPSED PUMPHOUSE AT THE BROADWAY TERMINAL, INSTALL RIPRAP TO STABILIZE THE SHORELINE, AND TO REPAIR THE DAMAGED ROADWAY**
- D. RESOLUTION 2022-01-0008: APPROVAL TO AWARD AN ENGINEERING DESIGN CONTRACT FOR THE REPLACEMENT OF SHED 1 ROOF AT THE BALZANO TERMINAL**
- E. RESOLUTION 2022-01-0009: APPROVAL TO ADVERTISE FOR BIDS FOR REPAIRS TO THE HIGH MAST LIGHTING, AND RELAMPING WITH HIGH EFFICIENCY LED LIGHTING, AT THE BALZANO AND BROADWAY TERMINALS, CAMDEN, NJ**
- F. RESOLUTION 2022-01-0010: APPROVAL TO ADVERTISE FOR BIDS FOR THE REPLACEMENT OF GUTTERS ON THE NORTH END OF “N” BUILDING AT THE BROADWAY MARINE TERMINAL**



G. RESOLUTION 2022-01-0011: APPROVAL TO ISSUE AN RFP FOR ROUTINE MAINTENANCE WORK ON THE PORT'S DRAINAGE SYSTEM

H. RESOLUTION 2022-01-0012: APPROVAL OF CAMDEN PLANT HOLDING LLC LEASE RENEWAL

I. RESOLUTION 2022-01-0013: APPROVAL OF NON-REPRESENTED STAFF COMPENSATION ADJUSTMENTS

J. RESOLUTION 2022-01-0014: ANNUAL DESIGNATION OF PUBLIC AGENCY COMPLIANCE OFFICER FOR EEO CONTRACT COMPLIANCE

K. RESOLUTION 2022-01-0015: 2022 PENSION LIABILITY

L. RESOLUTION 2022-01-0016: ANNUAL SJPC INSURANCE POLICY RENEWALS

11. SUPPLEMENTAL BOARD INFORMATION:

M. MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT

N. PORT SECURITY UPDATE

O. PAULSBORO MARINE TERMINAL PROJECT UPDATES

PUBLIC SESSION FOR QUESTIONS / COMMENTS

12. CLOSED SESSION AND/OR ADJOURNMENT



ACTION ITEM:

A. RESOLUTION 2022-01-0005: APPROVAL TO AWARD A CONSTRUCTION CONTRACT TO REPLACE THE BALZANO TERMINAL SECURITY PERIMETER PROTECTION

REQUEST:

Pursuant to the Board Authorization: RESOLUTION 2021-04-0037 APPROVAL TO ISSUE RFP TO REPLACE THE BALZANO TERMINAL SECURITY PERIMETER PROTECTION, an RFP was advertised for the solicitation of public bids to replace the Balzano Terminal security perimeter fencing and gates at a cost of \$256,259.

BACKGROUND:

SJPC was awarded \$647,172.00 through a Department of Homeland Security 2019 Port Security Grant.

The scope of work includes replacement of approximately 2,400 liner feet of perimeter security chain link fence and 8 gates meeting Coast Guard regulations at the Balzano Marine Terminal.

A prebid meeting was held on November 18, 2021, with seven (7) contractors in attendance. The following five (5) bids were received on December 17, 2021:

Fox Fence Enterprises, Inc. Clifton, NJ	\$256,259.00
EB Fence, LLC Sicklerville, NJ	\$537,974.00
Giacorp Contracting, Inc. Hawthorne, NY	\$720,683.00
Ocean Construction, LLC Williamstown, NJ	\$735,608.25
Pro Max Fence Systems, LLC Reading, PA	\$951,372.50

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Low bid meeting was held with Fox Fence Enterprises. at which time the contractor demonstrated an understanding of the scope of work and explained his means and methods to accomplish the project. Fox Fence Enterprises did attend the prebid site meeting, The contractor was made aware that his proposal was significantly lower than the Engineer's Estimate and the remaining bidders but had no reservations that he could complete the project as specified. General Counsel review indicated that the bid proposal met all requirements of the RFP.

RECOMMENDATION:

Staff is therefore recommending Board approval to award bid proposal SJPC-SPF-12072021 to Fox Fence Enterprise, Inc. from Clifton, NJ in the lump sum bid amount of \$256,259.



ACTION ITEM:

B. RESOLUTION 2022-01-0006: APPROVAL TO AWARD A CONTRACT FOR CONSTRUCTION SERVICES TO REHABILITATE THE BERTH 4 PAVEMENT AT THE BALZANO TERMINAL

REQUEST

Staff is requesting Board approval to award the construction RFP to rehabilitate the pavement and strengthen the subgrade soil at Berth 4 at the Balzano Marine Terminal.

BACKGROUND

The compacted backfill material used during the construction of the Berth 4 structure was of insufficient strength to withstand the current 62-ton loading imposed by the transport vehicles, fully loaded with scrap metal bound for the berth to be uploaded onto ships. Over time, the pavement has deteriorated, and localized areas have sustained high degrees of ground settlement with the continued handling of scrap metal operations, becoming a safety concern with the continued operations at Berth 4.

S.T. Hudson performed the necessary engineering investigation efforts and developed the final design criteria that included drilled soil borings to determine subsurface conditions; and to develop and critique in conjunction with Staff the options for Berth 4 upland subgrade strengthening and pavement rehabilitation.

The project scope of work includes subgrade strengthening with drilled shafts filled with concrete (referred to as inclusions), remediation of various drainage catch basins and pipe replacements, the installation of geogrid fabrics under suitable and compacted backfill materials, and topped with a concrete slab as a final pavement restoration covered with Asphalt.

CONCLUSION

After a well-attended Contractor Pre-Bid Site Meeting, Bids were received on Friday December 17, 2021 for the Berth 4 Pavement Improvement project at the Balzano Terminal.

The following is a summary of the Seven bids received:

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Bidder Name and Address	Amount
R.E. Pierson Construction Co. PO Box 430 Woodstown, NJ 08098	\$1,623,405.00
South State Inc. PO Box 68 Bridgeton, NJ 08302	\$1,631,225.00
C. Abbonzio Contractors, Inc. PO Box 315 Sewell, NJ 08080	\$1,799,620.00
Mount Construction 427 S. White Horse Pike Berlin, NJ 08009	\$1,899,650.00
AP Construction Inc 915 S. Blackhorse Pike Blackwood, NJ 08012	\$1,972,100.00
Kyle Conti Construction 749 Clawson Ave Hillsborough, NJ 08844	\$2,293,332.00
JPC Group Inc 228 Blackwood-Barnsboro Rd Blackwood, NJ 08012	\$2,390,200.00

The Engineer's estimate was \$970,500.00, approximately 40% under the lowest bidder's price. There are several reasons for this difference in the prices that S.T.Hudson acknowledged and explained in the appended letter and submitted cost analysis. Staff's construction estimate was a minimum of \$1,400,000.

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RECOMMENDATION:

With S.T Hudson's endorsement, Staff recommends Board approval to award the contract for construction to rehabilitate the pavement and strengthen the subgrade soil at Berth 4 at the Balzano Marine Terminal to R.E. Pierson in the Lump Sum amount of \$1,623,405.00.



ACTION ITEM:

C. RESOLUTION 2022-01-0007: APPROVAL TO AWARD AN EMERGENCY CONSTRUCTION CONTRACT TO DEMOLISH AND REMOVE THE COLLAPSED PUMPHOUSE AT THE BROADWAY TERMINAL, INSTALL RIPRAP TO STABILIZE THE SHORELINE, AND TO REPAIR THE DAMAGED ROADWAY

REQUEST

Staff is requesting Board approval to issue an emergency construction contract to demolish and remove the collapsed pumphouse at the Broadway Marine Terminal. In addition, the contract would cover installation of riprap to remediate the shoreline and to repair the damaged roadway.

BACKGROUND

On May 26, 2020, a pump house structure owned by South Jersey Port Corporation and leased by Holtec Technology Center, LLC collapsed into the Delaware River. Originally slated for demolition during the Holtec site construction, the building was not demolished, at the request of Holtec, with their intent of possible reuse. Holtec's attempted renovation of the pump house structure and subsequent deterioration appears to have resulted in the eventual collapse. The collapse of the building led to litigation pursuant to which the Court has issued a preliminary finding that the perimeter roadway for the site, which is used for emergency vehicles, may be compromised. The Court has further issued a preliminary ruling, that the Port take immediate remedial action, including but not limited to the demolition of the remaining pump house structure, embankment stabilization, and repairs to the roadway.

PROCEEDINGS

Following the collapse, South Jersey Port Corporation was issued a court order on July 29, 2020 and again on October 28, 2021 requiring us to remove the collapsed pumphouse and stabilize the shoreline. Holtec has since filed a motion in aid of litigant's rights seeking immediate remedial action. At the direction of Counsel regarding the ongoing Holtec litigation proceedings (DOCKET C-55-20), Staff is now requesting Board Approval to issue an Emergency Construction Contract to demolish and remove the remaining building remnants from the river, install riprap along the deteriorated bulkhead sea wall, and repair the adjoining damaged roadway.

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Staff had previously directed SJPC consulting engineers ST Hudson to prepare plans and specifications for the work. On January 12, 2022, Staff issued the resulting Invitation for Bids to five (5) prequalified construction firms. On Monday, January 17, 2022, three (3) bids were received:

Firm	Bid	Days
A.P. Construction	\$ 745,000	35
Bencardino	\$ 784,500	56
J Jingoli & Son	\$ 1,120,000	38

RECOMMENDATION:

Staff is recommending Board Approval to issue an emergency construction contract to A.P. Construction, Inc., of Blackwood, NJ, in the amount of \$ 745,000.00 to demolish and remove the collapsed pumphouse, including the installation of riprap to stabilize the shoreline, and repair of the damaged roadway.



ACTION ITEM:

D. RESOLUTION 2022-01-0008: APPROVAL TO AWARD AN ENGINEERING DESIGN CONTRACT FOR THE REPLACEMENT OF SHED 1 ROOF AT THE BALZANO TERMINAL

REQUEST

Staff is requesting Board approval to award the construction RFP to replace the roof of Shed 1 at the Balzano Marine Terminal.

BACKGROUND

Pursuant to the Board's Authorization: RESOLUTION 2021-09-0093 - APPROVAL TO ISSUE TO THE PREQUALIFIED AN RFP FOR DESIGN, BID PREPARATION AND CONSTRUCTION MANAGEMENT SERVICES TO REPLACE THE ENTIRE ROOF ON THE BALZANO TERMINAL SHED 1 BUILDING, an RFP was issued soliciting the design services for Shed 1 roof replacement at the Balzano Terminal, Camden NJ.

An RFP was prepared and distributed to our prequalified civil consultant firm list. Site visits attended by nine (9) civil engineering design firms were held on Tuesday, December 7, and December 14, 2021. The following 7 proposals were received on January 4, 2022:

Firm Name and Address	Amount
Remington & Vernick Engineers, Inc. 2059 Springdale Road Cherry Hill, NJ 08003	\$ 58,450
Burns Engineering 2001 Market St, Suite 600 Philadelphia, PA 19103	\$ 77,838
Pennoni 1900 Market St, Suite 300 Philadelphia, PA 19103	\$ 83,500
LSEA Corporation 1101 N. Kings Highway, Suite 311 Cherry Hill, NJ 08034	\$ 84,000
GEI 18000 Horizon Way, Suite 200 Mount Laurel, NJ 08054	\$ 95,810
French and Parrello 1800 Route 34, Suite 101 Wall, New Jersey 07719	\$ 109,700
McLaren Engineering Group 530 Chestnut Ridge Rd Woodcliff Lake, NJ 07677	\$ 138,000

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Proposals were reviewed by SJPC staff, a low bid meeting was held, and it was determined that Remington & Vernick Engineers, Inc.'s proposal for the not to exceed amount of \$58,450 was the best value and met all requirements of the RFP. General Counsel's review indicated that the bid proposal is in proper legal form.

Estimated costs to complete construction of this project are approximately \$900,000, to be verified during final design and will be funded with proceeds from the insurance claim in the amount of \$627,000 with the balance of funds provided through the 2017A Capital Projects account.

RECOMMENDATION:

Staff is therefore recommending Board Approval to award the design services to for replacement of the Shed 1 Roof at the Balzano Terminal to Remington & Vernick Engineers, Inc. for the not to exceed amount of \$58,450.



ACTION ITEM:

E. RESOLUTION 2022-01-0009: APPROVAL TO ADVERTISE FOR BIDS FOR REPAIRS TO THE HIGH MAST LIGHTING, AND RELAMPING WITH HIGH EFFICIENCY LED LIGHTING, AT THE BALZANO AND BROADWAY TERMINALS, CAMDEN, NJ

REQUEST

Staff is requesting Board approval to publicly advertise for bids for construction firms to perform priority repairs and relamping with high efficiency LED lighting at the Balzano and Broadway Terminals.

BACKGROUND

High mast light tower structures are recommended to be inspected on a four (4) year cycle. The structures at the Camden Terminals have not been inspected in many years and are subject to high stress and fatigue due to wind, weather, and deterioration with age.

Structural integrity inspections were performed during the fall of 2021 to identify structural and electrical deficiencies in need of repair. During the inspections, one pole structure was removed due to a significant sized crack compromising the integrity of the structure.

Concurrently with performing light pole repairs, the existing lighting will be replaced with high efficiency LED lamps. This will result in less electricity use, and a cost savings.

SJPC will apply for any available PSE&G sponsored energy rebate programs in 2022.

RECOMMENDATION:

Staff recommends Board approval to publicly advertise for bids for construction firms to perform high mast light tower priority repairs and relamping with high efficiency LED fixtures at the Balzano and Broadway Terminals at **an estimated cost of \$800,000.**



ACTION ITEM:

F. RESOLUTION 2022-01-0010: APPROVAL TO ADVERTISE FOR BIDS FOR THE REPLACEMENT OF GUTTERS ON THE NORTH END OF “N” BUILDING AT THE BROADWAY MARINE TERMINAL

REQUEST

Staff requests Board approval to publicly advertise for bids from construction firms to replace the gutters on the North end of “N” Building at the Broadway Marine Terminal.

BACKGROUND

The gutters on the North end of “N” Building are undersized and inadequate to capture the water runoff from the building’s roof adequately. As a result, water is seeping into the roofing material underneath, and the roof is starting to deteriorate. Staff recommends replacing the gutters with a heavy-duty commercial grade box gutter. There is also the potential need for work to be done to the roof and fascia, but the extent of that work will not be known until a contractor removes the existing gutters and evaluates the extent of the damage. Approximately 360 feet of gutter needs to be replaced, with several downspouts, at an estimated cost of \$100,000.

RECOMMENDATION:

Staff is requesting Board Approval to publicly advertise for bids from construction firms to replace the gutters on the North end of “N” Building at the Broadway Marine Terminal for an approximate cost of \$100,000.



ACTION ITEM:

G. RESOLUTION 2022-01-0011: APPROVAL TO ISSUE AN RFP FOR ROUTINE MAINTENANCE WORK ON THE PORT'S DRAINAGE SYSTEM

REQUEST

Staff is requesting Board approval to issue an RFP for drain cleaning services at the Balzano and Broadway Marine Terminals for period of one year with an optional one-year extension.

BACKGROUND

Routine operations at the port result in the accumulation of debris and sediment on paved and nonpaved surfaces that ultimately wash into the storm drainage system during rain events and during tidal flooding resulting in ponding water in localized areas of the port. Since the SJPC NJDEP permit addresses the responsibility for storm water management, it is imperative that drainage system components are maintained in operable condition to perform their function. Routine cleaning and maintenance of manholes and catch basins is required to maintain surface water drainage and reduce the potential for flooding. There are more than 200 drainage structures on the two Camden terminals.

This maintenance activity has been performed by the Port's Maintenance Department utilizing an older piece of equipment and a call-in contractor on an emergency basis. After reviewing longer term options, staff have determined that entering into a service contract is the most cost-efficient way to proceed given the fact that a new replacement truck will cost approximately \$400,000 plus annual additional expenses to maintain the equipment and disposing of waste material.

This contract will require the drainage system cleaning services on a call-in basis with a spending limit not to exceed \$75,000 per year and an option to renew for one additional year for an additional \$75,000. An additional \$15,000 contingency per year is requested for disposal of any recovered materials that may test hazardous requiring controlled transportation and disposal at approved landfill facilities for such materials.

RECOMMENDATION:

Staff is requesting Board Approval to release a conditional term RFP for drain cleaning services at the Balzano and Broadway Marine Terminals.



ACTION ITEM:

H. RESOLUTION 2022-01-0012: APPROVAL OF CAMDEN PLANT HOLDING LLC LEASE RENEWAL

REQUEST

Staff is requesting Board approval to renew the lease with Camden Plant Holding LLC.

BACKGROUND

SJPC leases approximately 5,000 square feet of indoor storage to Camden Plant Holding at the Broadway Terminal in Camden, for spare parts storage for power generation. The current one-year lease expires on February 28, 2022. The basic terms of the proposed lease renewal are:

- 1year renewal term, from March 1, 2022 to February 28, 2023
- 5% increase rental increase, to \$1,299.37/month, or \$15,592.44/year

RECOMMENDATION:

Staff recommends Board approval to renew the lease with Camden Plant Holding LLC for a 1-year term.



ACTION ITEM:

I. RESOLUTION 2022-01-0013: APPROVAL OF NON-REPRESENTED STAFF COMPENSATION ADJUSTMENTS

REQUEST

In concert with all of the Collective Bargaining Agreements (CBAs) in effect at the South Jersey Port Corporation, staff is requesting Board consideration and approval of a 2% compensation adjustment for the following non-represented employees effective January 1, 2022:

- Senior Adviser - Administration
- Senior Adviser - Engineering
- Janitor

RECOMMENDATION:

Staff recommends approval of a 2% compensation adjustment for the above referenced employees effective January 1, 2022



ACTION ITEM:

J. RESOLUTION 2022-01-0014: ANNUAL DESIGNATION OF PUBLIC AGENCY COMPLIANCE OFFICER FOR EEO CONTRACT COMPLIANCE

REQUEST

Staff is requesting Board approval designating Jonathan Atwood to serve as SJPC's Public Agency Compliance Officer (PACO).

BACKGROUND

In accordance with NJAC 17:27-3.3, each Public Agency shall designate an individual to serve as its Public Agency Compliance Officer or PACO. The PACO is the liaison between the Division and the Public Agency and is the Public Agency point of contact for all matters concerning implementation and administration of the statute and regulations. The PACO is also responsible for administering contracting procedures pertaining to equal employment opportunity regarding both the Public Agency and vendors with public contracts. Vendors shall include but are not limited to goods, professional services and general services, and construction contractors. As such, the PACO must have the authority to recommend changes to effectively support the implementation of the statute and its regulations.

Each year, all Public Agencies are required to submit the name, title, address, telephone number, fax number, and e-mail address of the PACO designated by the Public Agency. This information must be submitted to the Division no later than January 10th of each year. In addition, it shall be the responsibility of the Public Agency to update the PACO designation at any time during the year if any changes are made concerning the designated PACO.

Staff proposes to designate Jonathan Atwood, Chief of Staff and External Affairs, to serve as the agency's PACO for the year 2022.

RECOMMENDATION:

Staff recommends Board designation of Jonathan Atwood to serve as the agency's PACO for 2022.



ACTION ITEM:

K. RESOLUTION 2022-01-0015: 2022 PENSION LIABILITY

Staff presents the Employer’s Liability Annual Pension Contribution Invoice for Public Employee’s Retirement System (PERS) for the calendar year 2022. The total amount of \$1,066,374.00 is due on April 1, 2022. The total amount due includes the Employer’s Contribution for 2021 and early retirement costs. The plan is summarized below.

Normal Cost represents the present value of benefits that have accrued on behalf of the members during the valuation year. The employer’s contribution covers not only the basic pension allowance it also covers the future cost-of-living adjustment along with the premium for group life insurance.

Normal Contribution **\$ 115,168.00**

Employer Accrued Liability and/or Pension system unfunded actuarial liability contribution consist of the employer’s share of the pension system total unfunded actuarial liability amortized over time (30 to 40 years). The unfunded actuarial liability of a retirement system is the excess of the system’s actuarial liability over the value of its assets.

Accrued Liability **\$ 792,124.00**
Non-Contributory Group Life Insurance **\$ 43,841.00**

Accrued Liability-Early Retirement Incentive-ERI-3. The State of New Jersey Division of Pension and Benefits prepared the Schedule of payments for the Early Retirement Incentive.

Accrued Liability-Early Retirement Incentive-ERI-3 **\$ 115,241.00**

Total Amount Due all Categories **\$ 1,066,374.00**

	<u>2021</u>	<u>2022</u>	=	<u>Variance</u>
Normal Contribution	\$ 89,418.00	\$ 115,168.00	=	\$ 25,750.00
Accrued Liability	\$ 655,966.00	\$ 792,124.00	=	\$ 136,158.00
Non-Contributory Group Life Insurance	\$ 37,858.00	\$ 43,841.00	=	\$ 5,983.00
Accrued Liability-ERI	\$ 112,156.00	\$ 115,241.00	=	\$ 3,085.00
Total Amount Due all Categories (increase)	\$ 895,398.00	\$ 1,066,374.00	=	\$ 170,976.00

RECOMMENDATION:

Staff recommends Board approval of the 2022 Pension Liability invoice.



ACTION ITEM:

L. RESOLUTION 2022-01-0016: ANNUAL SJPC INSURANCE POLICY RENEWALS

South Jersey Port Corporation's Marine Terminal Operators General Liability / Bumpershoot Liability, Commercial Automobile Liability, Hull & Machinery/Protection and Indemnity (P&I) - 1959 Spud Barge, Pollution Liability - 1959 Spud Barge and Public Officials and Employment Practices Liability renew on March 1, 2022.

Marine Terminal Operators General Liability / Bumpershoot Liability: Your current (3/1/2021 – 3/1/2022) Marine Terminal Operators General Liability / Bumpershoot Liability program provides a \$21,000,000 Occurrence / \$21,000,000 General Aggregate Limit through National Union Fire Insurance Company of Pittsburgh, PA (\$1,000,000 Per Occurrence / \$2,000,000 Aggregate Limit), Liberty Mutual Insurance Company (\$5,000,000 part of \$20,000,000 Limit excess of \$1,000,000 Underlying), National Union Fire Insurance Company of Pittsburgh, PA (\$5,000,000 part of \$20,000,000 Limit excess of \$1,000,000 Underlying), Navigators Insurance Company (\$5,000,000 part of \$20,000,000 Limit excess of \$1,000,000 Underlying) and Stratford Insurance Company (\$5,000,000 part of \$20,000,000 Limit excess of \$1,000,000 Underlying). The total expiring premium is \$210,900 (including TRIA and New Jersey surcharges) based on Gross Receipts of \$23,398,003.

For the 3/1/2022 – 3/1/2023 policy term, South Jersey Port Corporation provided a Gross Receipts estimate of \$23,865,963, an increase of 2%. Conner Strong & Buckelew negotiated a renewal cost of \$225,500, which represents a 5% (\$10,382) rate increase against the adjusted expiring pricing. Conner Strong & Buckelew pursued other insurance carriers on your behalf, and the results of our marketing effort are discussed further in our proposal. Based on the options provided, and after consultation with staff, Conner Strong & Buckelew recommends that South Jersey Port Corporation renew their Marine Terminal Operators General Liability insurance coverage with National Union Fire Insurance Company of Pittsburgh, PA. Conner Strong & Buckelew also recommends that South Jersey Port Corporation renew their Bumpershoot Liability with Liberty Mutual Insurance Company as the lead carrier; the program will remain unaltered from last year. Liberty will be providing \$5,000,000 part of \$20,000,000, National Union Fire Insurance Company of Pittsburgh, PA (AIG) will be providing \$5,000,000 part of \$20,000,000, Stratford Insurance Company (AIG) will be providing \$5,000,000 part of \$20,000,000 and Navigators Insurance Company will be providing \$5,000,000 part of \$20,000,000; all excess of the \$1,000,000 underlying. The coverages, terms, and conditions of the incumbent program is described in more detail in our proposal.

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Commercial Automobile: Your current program with Chubb Insurance Company of New Jersey provides a \$1,000,000 Combined Single Limit. Chubb's renewal quote for the 3/1/2022 – 3/1/2023 policy term is \$152,108 (including NJ surcharges) and is based on 83 units versus 75 units last year. We approached other insurance companies, as detailed in our proposal; however, Chubb continues to provide the most competitive program. Conner Strong & Buckelew recommends that South Jersey Port Corporation renew with Chubb Insurance Company of New Jersey.

Hull & Machinery/Protection and Indemnity (P&I) - 1959 Spud Barge: Your current program with National Union Fire Insurance Company of Pittsburgh, PA (AIG) provides a \$1,000,000 P&I limit and a Hull value of \$200,000. AIG has offered a renewal quote for the 3/1/2022 – 3/1/2023 policy term with the same terms and conditions as the expiring policy for a cost of \$5,377 (including NJ surcharges). Please note that this coverage is specifically for your 1959 Spud Barge. Conner Strong & Buckelew recommends that South Jersey Port Corporation renew the coverage with AIG.

Pollution Liability - 1959 Spud Barge: Your current program with Water Quality Insurance Syndicate (WQIS) provides a \$5,000,000 Limit for a discharge of oil or hazardous substances. WQIS' renewal quote for the 3/1/2022 – 3/1/2023 policy term is \$2,395 (including NJ surcharges), the same as the expiring premium. Please note that this coverage is specifically for your 1959 Spud Barge. Conner Strong & Buckelew recommends that South Jersey Port Corporation renew with the Water Quality Insurance Syndicate (WQIS).

Public Officials Liability and Employment Practices Liability Insurance: Your current program with Navigators Insurance Company provides a \$5,000,000 Limit for Public Officials and a \$5,000,000 Limit for Employment Practices Liability claims. Navigators' renewal quote for the 3/1/2022 – 3/1/2023 policy term is \$59,997. We approached several other insurance companies on behalf of the Port and the results of our marketing effort are discussed in greater detail in our proposal. Conner Strong & Buckelew recommends that South Jersey Port Corporation renew their Public Officials Liability and Employment Practices Liability program with Navigators Insurance Company.

RECOMMENDATIONS:

Staff recommends board approval for the above insurance renewals



INFORMATION ITEM:

M. MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT

PHOENIX STRATEGIES/ARTLIP COMMUNICATIONS REPORT ATTACHED.

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INFORMATION ITEM:

N. SECURITY UPDATE:



INFORMATION ITEM:

O. PAULSBORO MARINE TERMINAL PROJECT UPDATES

The Paulsboro Marine Terminal Project updates are provided by the Gloucester County Improvement Authority.



MATTERS INVOLVING LITIGATION, PERSONNEL MATTERS & SPECIAL MATTERS

The subject matter is covered by one or more of the following legal exemptions:

- Matters made confidential by state, federal law or rule by court.
 - Disclosure would result in an unwarranted invasion of individual privacy, unless the person affected consents in writing.
 - Disclosure would impair the body's right to receive federal or state funds.
 - Collective bargaining.
 - Lease or acquisition of property, setting of banking rates, investment of public funds if disclosure would harm the public interest.
 - Investigations into violations of law.
 - Strategies to protect public security.
 - Pending, ongoing or anticipated litigation or contract negotiation, including attorney-client privilege. The threat of litigation must be more than theoretical for this exemption to apply.
 - Personnel matters affecting employees of the public bodies, unless all parties request or consent to a public hearing. Prior to discussion of personnel, affected employees must be given notice, known as a Rice notice, which gives the employee the right to request a public hearing.
 - Proceedings that could result in a suspension, civil penalty, or loss of a license or permit.
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1. COUNSEL'S REPORT