



**SOUTH JERSEY PORT CORPORATION  
NOTICE OF JOB OPENING  
DATE: April 7, 2022**

**DIRECTOR OF LEGAL AND REGULATORY AFFAIRS**

**The South Jersey Port Corporation (SJPC) is seeking a qualified professional to fill the position of Director of Legal and Regulatory Affairs. The SJPC is an agency of the State of New Jersey, which builds, maintains and operates marine terminals in the South Jersey Port District to create economic opportunities and to enhance the region's intermodal transportation system. The SJPC owns and operates the Joseph A. Balzano and Broadway Marine Terminals in the Port of Camden, the Salem Marine Terminal at the Port of Salem, and the Paulsboro Marine Terminal at the Port of Paulsboro.**

**GENERAL SUMMARY:**

Reporting to the Executive Director/Chief Executive Officer, the Director of Legal and Regulatory Affairs will be responsible for supporting the Executive Director's and the Board of Director's goals and initiatives by providing legal advice on business issues and agency strategies. The Director of Legal and Regulatory Affairs must possess the ability to handle confidential matters with discretion, integrity, ethics, and business acumen.

Responsibilities include, but are not limited to, the following:

- Manage the work of outside counsel, including contracts, maritime, and labor and employment.
- Develop in-depth understanding of relevant legislative and regulatory processes, as well as roles and decision-making processes of key governmental and regulatory agencies.
- Monitor, analyze, and implement federal and state legislation, regulations and political activity relating to issues that may impact the SJPC.
- Act as liaison with federal and state agencies whose jurisdiction includes regulation or oversight of areas affecting the SJPC and effectively work with key players in relevant government departments and agencies.
- Review and provide input into the preparation of complex commercial and other agreements.
- Identify issues of interest and develop strategies to address them consistent with business objectives.
- Ensure the SJPC operates in compliance with all applicable laws and regulations.
- Draft memoranda and reports related to legislative strategies.
- Research applicable federal and state grants. Provide guidance and assist with the application process.
- Manage the Open Public Records Act (OPRA) program.

- Gain transportation and maritime industry subject-matter proficiency to gather and share information internally and externally; and work with various organizations, including trade associations, industry organizations, and public interest groups.

### **MINIMUM QUALIFICATIONS:**

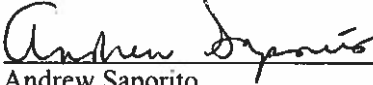
Candidates must possess the following minimum qualifications to be considered eligible for this position:

- A Law/Juris Doctor Degree from an accredited college or university. Admitted to the NJ State Bar.
- A minimum of 10 years of legal experience.
- Must be a resident of the State of New Jersey per the "New Jersey First Act," N.J.S.A. 52:14-7 (L.2011, Chapter 70) effective September 1, 2011, or be willing to relocate within one year of hire.
- Must possess or be able to obtain a Transportation Worker Identification Credential from the Transportation Security Administration per 33CFR105 federal regulations. SJPC is an Equal Employment Opportunity employer.

### **HOW TO APPLY:**

Interested parties should submit a resume and a cover letter outlining reasons for their interest in the position, including detail on the aforementioned responsibilities, attributes, and qualifications addressed to the attention of Andrew Saporito, Executive Director and Chief Executive Officer in electronic format to [careers@southjerseyport.com](mailto:careers@southjerseyport.com).

With this position comes a competitive compensation commensurate with experience and education and a benefits program. All resumes are due by May 2, 2022. Additional information regarding this employment opportunity is available online at <http://www.southjerseyport.com/careers/>.

  
Andrew Saporito,  
Executive Director & CEO