



**SOUTH JERSEY PORT CORPORATION**  
**OFFICIAL BOARD OF DIRECTORS MEETING MINUTES**  
**CAMDEN, NEW JERSEY**  
**OCTOBER 31, 2023**  
**12:30 p.m.**

**Directors Present:** Richard Alaimo Chairman 🗣️  
Christopher Chianese State Treasurer Designee  
William Higgins Director  
Sheila Roberts Director  
Joseph Maressa Director 🗣️  
Robert D'Angelo Director 🗣️  
Chad Bruner Director 🗣️  
Carl Styles Director 🗣️  
Jonathan Gershen Director 🗣️

**Directors Absent:** Eric Martins Director

**In Attendance:** Alexis Franklin Governor's Authorities Unit  
Andrew Saporito Executive Director & CEO  
Louis Lessig General Counsel  
August Kneustaut Dir. of L&R Affairs  
Jonathan Atwood Acting Board Secretary / Chief of Staff  
Lisa McLaughlin CFO / Treasurer  
Neil Grossman Financial Advisor 🗣️  
Kevin Duffy COO  
Dennis Culnan Phoenix Strategies  
Dan Bontempo Stantec 📞  
Patrick Boyle Senior Purchasing Agent  
George Englehardt Facilities Engineer 📞  
Chris Perks Director of Engineering  
Brendan Dugan CCO  
Patrick Boyle Purchasing Manager

**The Acting Board Secretary opened the meeting at 12:30 p.m. with the following statement:** Pursuant to the provisions of the Open Public Meetings Act, Chapter 231, Public laws of 1975, adequate notice of this meeting has been provided. On January 5, 2023, the Board Secretary of the Corporation sent a legal notice with a schedule of Regular Meetings to be held by the South Jersey Port Corporation's Board of Directors, during the calendar year 2023, indicating the time and place to the County Clerks within the seven counties of the Port District and the Secretary of State. A legal notice was sent to the following newspapers: Courier-Post, South Jersey Times and the Burlington County Times.

In addition, the meeting schedule was posted at the Port Corporation's designated Bulletin Board at the main entrance to the Broadway Terminal, its official place for posting and maintaining a schedule of the monthly Board of Director's Meetings for 2023. The meeting schedule was also placed on the Port Corporation's website at [www.southjerseyport.com](http://www.southjerseyport.com).

Roll call was taken and recorded. **PLEDGE OF ALLEGIANCE RECITED.**

#### **PRESENTATION OF REGULAR MEETING MINUTES – SEPTEMBER 25, 2023**

The minutes for the South Jersey Port Corporation Board of Directors regular session meeting held on September 25, 2023, were presented for approval.

*A motion was made to approve the September 25, 2023, Board of Directors Regular Open Session Meeting Minutes as presented.*

|                               |                   |
|-------------------------------|-------------------|
| <b>Moved by:</b>              | <b>C. Styles</b>  |
| <b>Seconded by:</b>           | <b>S. Roberts</b> |
| <b>Abstain:</b>               | <b>None</b>       |
| <b>Voting against motion:</b> | <b>None</b>       |

#### **PRESENTATION OF CLOSED MEETING MINUTES SEPTEMBER 25, 2023**

The minutes for the South Jersey Port Corporation Board of Directors closed session meeting held on September 25, 2023, were presented for approval.

*A motion was made to approve the September 25, 2023, Board of Directors Regular Closed Session Meeting Minutes as presented.*

|                               |                   |
|-------------------------------|-------------------|
| <b>Moved by:</b>              | <b>C. Styles</b>  |
| <b>Seconded by:</b>           | <b>S. Roberts</b> |
| <b>Abstain:</b>               | <b>None</b>       |
| <b>Voting against motion:</b> | <b>None</b>       |

**OPERATING BILLS**

The Operating Unpaid Bill list for the period 9/1/2023–9/30/2023 was presented for approval.

*A motion was made to adopt Resolution 2023-10-0087 for the approval of the Operating Unpaid Bill list for the period 9/1/2023- 9/30/2023.*

**Moved by:** C. Styles  
**Seconded by:** C. Bruner

**Voting for motion:** All  
**Voting against motion:** None

**ADVANCE PAYMENT LIST**

The Advance Payment Bill List for the period 9/1/2023– 9/30/2023 was presented for approval.

*A motion was made to adopt Resolution 2023-10-0088 for the approval of the Advance Payment Bills for the period 9/1/2023-9/30/2023.*

**Moved by:** R. D'Angelo  
**Seconded by:** C. Styles

**Voting for motion:** All  
**Voting against motion:** None

**CREDIT LIST**

The Credit List for the period ending October 31, 2023, was presented for approval.

*A motion was made to adopt Resolution 2023-10-0089 for the approval of the Credit List for the period ending October 31, 2023.*

**Moved by:** J. Maressa  
**Seconded by:** W. Higgins

**Voting for motion:** All  
**Voting against motion:** None

**CHANGE ORDERS****RESOLUTION 2023-10-0090: CHANGE ORDER NO. 3 HARRING FIRE PROTECTION SERVICES CO. FIRE SPRINKLER SYSTEM REPAIRS AT BALZANO TERMINAL**

The Fire Sprinkler System Repairs contract at Balzano Terminal was awarded to Haring Fire Protection, LLC, of Folsom, NJ, in December 2021 by SJPC Board Resolution Number 2021-12-0126 in the amount of \$157,800.00.

The scope of the contract included replacement of the outdoor sprinkler piping in the eaves of Balzano Marine Terminal Buildings A, B, and C, and Shed 1, back to the main service riser in each building, as designed by T&M Associates Engineers.

Change Order Number 1 was approved by Board Resolution 2022-08-0089 to add several rooms on the second floor of the A Building which are not sprinklered.

Change Order Number 2 was approved by Board Resolution 2023-08-0074 to add the office trailer, bathrooms, and breakroom behind the vehicle garage.

During the summer, SJPC maintenance staff renovated the office trailer on the West side platform of Building B for use by the crane personnel. Now re-occupied, the trailer needs to be sprinklered to meet the fire code. SJPC therefore requested Haring to provide a proposal for installing the required sprinklers in the B Building office trailer.

SJPC staff requests Board Approval of Change Order Number 3 in the amount of \$6,800.00, bringing the adjusted contract total amount to \$188,900.00.

|                              |    |            |
|------------------------------|----|------------|
| The Original Contract Amount | \$ | 157,800.00 |
| Change Order No 1            | \$ | 9,500.00   |
| Change Order No 2            | \$ | 14,800.00  |
| Change Order No 3            | \$ | 6,800.00   |
| Adjusted Contract Amount     | \$ | 188,900.00 |

*A motion was made to adopt Resolution 2023-10-0090 for the approval of change order No.3 in the amount of \$6,800.00, bringing the adjusted contract amount to \$188,900.00*

**Moved by:** S. Roberts  
**Seconded by:** J. Maressa

**Voting for motion:** All  
**Voting against motion:** None

**RESOLUTION 2023-10-0091: CHANGE ORDER NO. 1 ADDITIONAL SCOPE  
KUPEX EXTERIORS SHED 1 ROOF REPLACEMENT**

The Shed 1 Roof Replacement contract at Balzano Terminal was awarded to Kupex Exteriors, LLC, of Trenton, NJ, in April 2023 by Board Resolution Number 2023-04-0041 in the amount of \$1,304,884.30.

The scope of the work includes replacement of the entire 40,900 square feet of deteriorated and storm damaged roof with a new metal roof system. Work also includes gutter and downspout replacement as well as removal of existing roof skylights.

Since then, it was discovered that much of the larger diameter 4", 5", and 6" diameter sprinkler piping was hung directly from the wood roof decking which is being removed. Approximately 110 new hangers with 40 new steel supports are required to rehang the piping. In addition, the piping itself was recently inspected and determined to need replacement in order to meet the current fire code. This work needs to be performed in advance of the roofing replacement work which is about to be mobilized.

SJPC therefore requested Kupex to provide a cost proposal for installing the required sprinkler hangers and new piping. The details are attached.

SJPC staff requests Board Approval of Change Order Number 1 for Kupex Exteriors in the amount of \$62,140.00, bringing the adjusted contract amount to \$1,367,024.30.

|                              |                 |
|------------------------------|-----------------|
| The Original Contract Amount | \$ 1,304,884.30 |
| Change Order No 1            | \$ 62,140.00    |
| Adjusted Contract Amount     | \$ 1,367,024.30 |

*A motion was made to adopt Resolution 2023-10-0091 for the approval of Change order No. 1 for Kupex Exteriors in the amount of \$62,140.00, bringing the adjusted contract amount to \$1,367,024.30.*

|                               |                    |
|-------------------------------|--------------------|
| <b>Moved by:</b>              | <b>J. Maressa</b>  |
| <b>Seconded by:</b>           | <b>R. D'Angelo</b> |
| <b>Voting for motion:</b>     | <b>All</b>         |
| <b>Voting against motion:</b> | <b>None</b>        |

**CONSTRUCTION FUND REQUISITIONS**

Staff presented (14) advance construction fund requests in the amount of \$439,760.69 and no unpaid construction fund requisitions.

*A motion was made to adopt Resolution 2023-10-0092 to approve the Construction Fund List for the period ending October 31, 2023.*

|                               |                    |
|-------------------------------|--------------------|
| <b>Moved by:</b>              | <b>C. Styles</b>   |
| <b>Seconded by:</b>           | <b>R. D'Angelo</b> |
| <b>Voting for motion:</b>     | <b>All</b>         |
| <b>Voting against motion:</b> | <b>None</b>        |

### **TREASURER'S REPORT**

For the month of September 2023, the SJPC had net (loss) before non-operating interest expense and depreciation and amortization in the amount of \$146,838 which is under budget by \$163,003 for the month. Month ended September posted a loss due to less billings for crane rental and truck loading. The crane was inoperable due to motor damage and steel tonnage was down for the month, which resulted in less shipments. Our (year-to-date) YTD net income as of September 30<sup>th</sup> is \$1,033,617 (\$2,425,424 less the bond interest subsidy of \$1,391,807) which is over budget by \$897,657. YTD September 2022 net income is \$1,697,366 (\$4,458,499 less the bond interest subsidy of \$2,761,133).

### **COUNSEL'S REPORT**

The Counsel's Report will be discussed in closed session.

### **EXECUTIVE DIRECTORS REPORT**

The Executive Director & CEO for the South Jersey Port Corporation reports cargo tonnage for September 2023 was 249,910 s/tons: a 22% increase over September 2022. Year to date tonnage through August totaled 2,272,248 s/tons; representing a 7% decrease when compared to the same period in 2022.

Breakbulk tonnage for September 2023 totaled 94,224 s/tons. This is a 80.4% increase when compared to September 2022. September YTD tonnage was 965,433 s/tons; a decrease of 11.5% compared to 2022.

All terminals combined handled a total 94,224 s/tons of import steel during September 2023, representing a 80.4% increase over September 2022. Combined YTD steel imports were 909,462 s/tons, representing a 4.5% decrease compared to 2022 YTD. Camden steel imports in

September 2023 showed a 67.4% decrease over September 2022, and a September YTD decrease of 27.9% compared to 2022. Paulsboro Marine Terminal handled 77,205 s/tons of steel slabs in September 2023 compared to September 2022. YTD, Paulsboro handled 525,037 s/tons of steel products; a 25.1% increase compared to September 2022 YTD. There was no wood

cargo activity in September 2023 or 2022. September YTD wood products import tonnage at 15,308 tons was 78% behind YTD 2022. There was no cocoa bean activity in September 2023 or September 2022. YTD 2023 cocoa bean imports totaled 40,663 tons, a 6% increase vs YTD 2022.

Bulk activity for September 2023 was 155,685 s/tons: a 2% increase from September 2022. Total bulk tonnage year-to-date reached 1,306,815 s/tons: a 5.6% decrease versus YTD 2022. Exports of recycled metals in September were 69,255 s/tons; a 73.1% increase compared to September 2022. Year-to-date recycled metals export volume decreased 17.9%, compared to 2022. There was 54,674 s/tons of cement in September 2023 compared to 53,890 s/tons in 2022 and decreased 3.3% YTD compared to 2022. September 2023 export Grancem at 20,797 s/tons decreased 2.7% compared to 2022 and showed a 27.4% decrease year-to-date. Salem handled 10,959 s/tons of sand in September 2023, compared to 30,303 s/tons in September 2022. September YTD sand at 133,692 s/tons, a 1.1% increase vs 2022 YTD. There were 115,536 s/tons of Gypsum YTD compared to no activity YTD August 2022.

SJPC's marine terminals handled 18 ships in September 2023, compared with 24 in September 2022. Year-to-date the port handled 156 ships, compared to 189 by September 2022 YTD. The number of ship days (i.e. the number of days a ship is loading or unloading at its terminals) for September 2023 was 50, compared to 60 days in September 2022. September 2023 YTD ship days were 454, compared to 673 YTD 2022.

The Executive Director also updated the Board on the below topics as well:

#### **Norse Camden Maiden Voyage Celebration 10/24/23**

On Tuesday October 23<sup>rd</sup> we hosted a maiden voyage ceremony at the Balzano Marine Terminal for the Norse Camden, a Clipper Line vessel which was launched in 2022. Over 60 people attended the event including Mayor Carstarphen, State Senator Cruz-Perez, Assemblyman Moen, County Commissioner Kane, City Council President Fuentes, and Aaron Creuz from the GAU.

SJPC presented plaques to the Clipper Line, and they also received a congratulatory letter from Governor Murphy, a State Ceremonial Resolution from Sen. Cruz Perez and Asm. Moen commemorating the naming of the Norse Camden, as well as a resolution from Mayor Carstarphen on behalf of the City of Camden

#### **South Jersey Development Council – Annual Awards**

On Thursday October 26<sup>th</sup> we received the Development Council's Community Development Award for Economic Development for the continued economic growth that we have brought to South Jersey through our continued investment and the attraction of new business to South Jersey.

#### **Collective Bargaining Agreements Negotiations**

We have resumed negotiations with our collective bargaining units and hope to be able to bring new agreements to the board at the December 6<sup>th</sup> meeting.

#### **Breakbulk Americas September 26-28 Houston, Tx**

Andy Saporito, Brendan Dugan, and Rose Hope attended The Breakbulk Americas exhibition in Houston with an SJPC display booth and had the opportunity to meet several existing and

potential customers, many of whom are based in the Houston area, and several of whom traveled to Houston from other areas. The event had over 5,000 attendees.

#### **Cocoa Merchants Association of America (CMAA) Conference, October 10-11 Philadelphia, and Camden**

On October 10 Brendan Dugan and his Philaport counterpart made a joint presentation at the conference, and on October 11 Brendan and Rose Hope conducted a tour of the Balzano Marine Terminal for the conference attendees.

#### **AAPA Annual Conference October 22-25, Aurora, CO**

Jonathan Atwood attended the annual conference of the Association of American Port Authorities where he participated in numerous workshops and round table discussions on issues facing the maritime industry.

#### **New GAU Representative**

Alexis Franklin has been assigned by the Governor's Authorities Unit as their new representative to SJPC, replacing Janice Venables.

Alexis will be at our October 31 Board meeting. We thank Janice for all her assistance and support and look forward to working with Alexis.

#### **Other Events Attended by Staff**

- Ports of Philadelphia Maritime Society Annual Dinner
- US Navy 248 Year Anniversary Celebration
- World Trade Association of Philadelphia Annual Dinner
- Mid-Atlantic Shipping (Bermuda service) Board Meeting, Salem, NJ

#### **Visitors Hosted**

- Van Oord Offshore Wind
- CSX Railroad

#### **Company Visits**

- Visit to newly-activated FTZ client National Refrigerants, Bridgeton, NJ

### **ACTION ITEMS:**

#### **RESOLUTION 2023-10-0093: REQUESTING APPROVAL TO AWARD A CONTRACT FOR DESIGN SERVICES TO REPAIR THE INSHORE SECTION OF PIER 1 SEAWALL AT BROADWAY MARINE TERMINAL**

##### **REQUEST**

Pursuant to the Board Authorization: RESOLUTION 2023-07-0062 APPROVAL TO ISSUE AN RFP FOR DESIGN SERVICES TO REPLACE REPAIR THE INSHORE SECTION OF PIER 1 SEAWALL AT THE BROADWAY MARINE TERMINAL, the

RFP was advertised for the solicitation of proposals from our prequalified marine engineering design firms to perform the necessary field investigation and design services to repair support of the inshore concrete seawall at the Broadway Marie Terminal.

### BACKGROUND

An RFP was prepared and distributed to our prequalified marine engineering consultant firm list. A site visit was held on September 7, 2023, with seven (7) firms in attendance. The following six (6) proposals were received on September 21, 2023:

| Proposer Firm                                   | Fee Proposal |
|-------------------------------------------------|--------------|
| GEI Consultants<br>Mount Laurel, NJ             | \$ 54,600    |
| S.T. Hudson Engineers Inc.<br>Cherry Hill, NJ   | \$ 59,500    |
| Urban Engineers Inc.<br>Cherry Hill, NJ         | \$ 63,800    |
| Whitney Bailey Cox Magnani<br>Baltimore, MD     | \$ 136,175   |
| W. J. Castle PE<br>Hainesport, NJ               | \$ 140,000   |
| McLaren Engineering Group<br>Woodcliff Lake, NJ | \$ 144,903   |

Proposals were reviewed by SJPC staff, a low bid meeting was held with General Counsel in attendance, and it was determined that GEI Consultants' proposal for the not to exceed amount of \$54,600 was deemed the best value and met all requirements of the RFP. General Counsel review indicated that the bid proposal is in proper legal form.

*A motion was made to approve Resolution 2023-10-0093 to award the design services for repairs to support the inshore concrete seawall at the Broadway Marine Terminal to GEI Consultants for the not to exceed amount of \$54,600.*

|                               |                   |
|-------------------------------|-------------------|
| <b>Moved by:</b>              | <b>W. Higgins</b> |
| <b>Seconded by:</b>           | <b>J. Maressa</b> |
| <b>Voting for Motion:</b>     | <b>All</b>        |
| <b>Voting Against Motion:</b> | <b>None</b>       |

**RESOLUTION 2023-10-0094: APPROVAL TO AWARD TRASH REMOVAL SERVICES CONTRACT****REQUEST**

Staff is requesting Board approval to award a Trash Removal Services contract. The contract will be for (1) one year, with options for the SJPC to extend for an additional two (2) one (1) year terms.

**BACKGROUND**

Staff is presenting the results of the Request for Proposals for Trash Removal Services at the Balzano and Broadway Marine Terminals. Volumes are estimated to be approximately thirty (30), forty (40) cubic yard containers per month, and three (3), four (4) cubic yard containers to be emptied twice each week. The contractor is also required to supply additional forty (40) cubic yard containers upon request. The proposals were opened on Thursday, September 28, 2023 at 11:00AM.

The Request for Proposals was publicly advertised and opened. The following proposals were received, evaluated, and reviewed by SJPC Staff and the Director of Legal and Regulatory Affairs:

| Proposer Name and Address                                                                                | Lump Sum Bid         |
|----------------------------------------------------------------------------------------------------------|----------------------|
| <b>Green Guys Recycling Solutions LLC</b><br><b>1014 Tanyard Rd</b><br><b>Deptford, NJ 08096</b>         | <b>\$ 259,482.24</b> |
| <b>Waste Management of NJ, Inc.</b><br><b>100 Brandywine Blvd, Suite 300</b><br><b>Newtown, PA 18940</b> | <b>\$362,048.88</b>  |

*A motion was made to approve Resolution 2023-10-0094 to award the Trash Removal Services contract to Green Guys Recycling Solutions LLC of Deptford, NJ.*

**Moved by:**  
**Seconded by:**

**C. Chianese**  
**J. Maressa**

**Voting for Motion:** All  
**Voting Against Motion:** None

**RESOLUTION 2023-10-0095: APPROVAL TO PURCHASE A 2023 FORD F-250 TRUCK WITH SNOWPLOW ATTACHMENT**

**REQUEST**

Staff requests Board approval to purchase a 2023 Ford F-250 pickup truck with snow plow attachment.

**BACKGROUND**

The 2023 Ford F-250 truck will be utilized by SJPC Crane Staff in lieu of the older truck that is in need of replacement. Staff has received a quotation from Neilsen Ford for the vehicle and attachment under NJ State Contract 23-FLEET-34922 (88727) in the total amount of \$60,787.00.

*A motion was made to approve Resolution 2023-10-0095 for approval to purchase 2023 Ford F-250 pickup truck with snowplow attachment in the amount of \$60,787.00.*

**Moved by:** S. Roberts  
**Seconded by:** C. Styles

**Voting for Motion:** All  
**Voting Against Motion:** None

**RESOLUTION 2023-10-0096: AUTHORIZING EXECUTIVE DIRECTOR/CEO TO EXECUTE 2021 INFRA GRANT AGREEMENT**

**REQUEST**

Staff is requesting the Board authorize the Executive Director/CEO to execute the USDOT FY 2021 Infrastructure For Rebuilding America (INFRA) grant agreement.

**BACKGROUND**

South Jersey Port Corporation was awarded a \$9,000,000 grant from the US Department of Transportation (USDOT)'s INFRA program in 2021 for redevelopment of the Port of Salem. The grant will enable SJPC to begin Phase 1A of the redevelopment project by rehabilitating the existing 150-linear-foot bulkhead and expanding it to 500 linear feet; dredging the new berth; perform site preparation, improvements, and refurbish a multi-modal rail connection.

*A motion was made to approve Resolution 2023-10-0096 to authorize the Executive Director/CEO to execute the USDOT FY 2021 INFRA grant agreement.*

**Moved by:** W. Higgins  
**Seconded by:** S. Roberts

**Voting for Motion:** All  
**Voting Against Motion:** None

**RESOLUTION 2023-10-0097: APPROVAL OF ALLIED SALT, LLC LEASE**

**REQUEST**

Staff is requesting Board approval to execute a month-to-month lease with Allied Salt, LLC at 1101 South 2nd Street, Camden NJ.

**BACKGROUND**

Allied Salt, LLC of Princeton NJ has begun importing bulk salt from Chile to Camden to package and palletize for retail distribution. Key provisions of the proposed lease include:

- Monthly rental of the approx. 2.5 acre paved and fenced lot at 1101 South 2nd Street, Camden that was formerly leased to Champion Trucking
- Starting rental at \$11,066.06 per month
- Premises to be used for bulk salt storage and for bagging, packaging, and palletizing
- Lessee responsible for compliance with all laws and regulations required for storage and handling of this commodity
- If the monthly rental of the premises extends beyond December 30, 2023, the rental will increase annually by CPI-U All Items, for Philadelphia -Camden- Wilmington DE, as published by the US Bureau of Labor Statistics

*A motion was made to approve Resolution 2023-10-0097 to execute a month-to-month lease with Allied Salt, LLC at 1101 South 2nd Street, Camden NJ.*

**Moved by:** R. D'Angelo  
**Seconded by:** C. Bruner

**Voting for Motion:** All  
**Voting Against Motion:** None

**RESOLUTION 2023-10-0098: APPROVAL OF HARRY WILSON WELDING LEASE RENEWAL****REQUEST**

Staff is requesting Board approval to renew the Harry Wilson Welding lease for a one-year term commencing on February 1, 2024.

**BACKGROUND**

Harry Wilson Welding has requested a one (1) year lease renewal for a 100-square-foot storage shed located at the Broadway Terminal. A 5% CPI increase will be applied at the new monthly billing rate of \$58.34, resulting in an annual revenue of \$700.08. The new one-year lease will commence on February 1, 2024.

*A motion was made to approve Resolution 2023-10-0098 to renew the Harry Wilson Welding lease for a one-year term commencing on February 1, 2024*

**Moved by:**

**R. D'Angelo**

**Seconded by:**

**S. Roberts**

**Voting for Motion:**

**All**

**Voting Against Motion:**

**None**

**INFORMATION ITEMS:****MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT**

The report was received and filed.

**PORT SECURITY UPDATE**

The report was received and filed.

**PAULSBORO MARINE TERMINAL PROJECT UPDATE**

The report was received and filed.

**PUBLIC COMMENTS**

The Chairman asked if there were any public comments.

Hearing none, the Chairman asked for a motion to adjourn the regular session meeting and enter into closed session.

*A motion was made to adjourn the Regular Open Meeting at 1:05 p.m.*

**Moved by:** S. Roberts

**Seconded by:** J. Maressa

**Voting for Motion:** All

**Voting Against Motion:** None

Following closed session, the Regular Session was reopened at 1:17 p.m.

**RESOLUTION 2023-10-0099: CONSIDERATION OF CANDIDATE FOR  
EMPLOYMENT FOR THE POSITION OF GENERAL MANAGER SECURITY,  
PUBLIC SAFETY, AND EMERGENCY MANAGEMENT**

**REQUEST**

Staff is requesting Board approval of Richard Altomare, for the position of General Manager Security, Public Safety, and Emergency Management.

The position has a starting salary of \$96,000.

*A motion was made to approve Resolution 2023-10-0099 to approve the employment of Richard Altomare, for the position of General Manager Security, Public Safety, and Emergency Management at a starting salary of \$96,000.*

**Moved by:** J. Gershen

**Seconded by:** J. Maressa

**Voting for Motion:** All

**Voting Against Motion:** None

*A motion was made to adjourn the Regular Open Meeting at 1:18 p.m.*

**Moved by:** J. Gershen

**Seconded by:** J. Maressa

**Voting for motion:** All

**Voting against motion:** None

I certify that this is a true copy of the Minutes of the South Jersey Port Corporation's Regular Open Session of the Board of Director's Meeting held Tuesday, October 31, 2023.

  
Jonathan Atwood  
Acting Board Secretary

