



**SOUTH JERSEY PORT CORPORATION**  
**OFFICIAL BOARD OF DIRECTORS MEETING MINUTES**  
**CAMDEN, NEW JERSEY**  
**FEBRUARY 27, 2024**  
**12:42 p.m.**

<b>Directors Present:</b>	Richard Alaimo	Chairman 🗳️
	Christopher Chianese	State Treasurer Designee
	William Higgins	Director 🗳️
	Joseph Maressa	Director 🗳️
	Sheila Roberts	Director
	Carl Styles	Director 🗳️
	Robert D'Angelo	Director
	James MacFarlane	Director
	Eric Martins	Director 🗳️
<b>Directors Absent:</b>	Chad Bruner	Director
	Jonathan Gershen	Director
<b>In Attendance:</b>	Alexis Franklin	Governor's Authorities Unit
	Andrew Saporito	Executive Director & CEO
	Louis Lessig	General Counsel
	August Kneustaut	Dir. of L&R Affairs
	Jonathan Atwood	Acting Board Secretary / Chief of Staff
	Lisa McLaughlin	CFO / Treasurer
	Neil Grossman	Financial Advisor
	Kevin Duffy	COO
	Brendan Dugan	CCO
	Richard Altomare	General Mgr. Security
	Sandi Kelly	Phoenix Strategies
	Dan Bontempo	Stantec
	George Englehardt	Facilities Engineer 🗳️
	Jennifer Shaffer	HR Manager

**The Acting Board Secretary opened the meeting at 12:42 p.m. with the following statement:** Pursuant to the provisions of the Open Public Meetings Act, Chapter 231, Public laws of 1975, adequate notice of this meeting has been provided. On December 12, 2023, the Acting Board Secretary of the Corporation sent a legal notice with a schedule of Regular Meetings to be held by the South Jersey Port Corporation's Board of Directors, during the calendar year 2024, indicating the time and place to the County Clerks within the seven counties of the Port District and the Secretary of State. A legal notice was sent to the following newspapers: Courier-Post, South Jersey Times and the Burlington County Times.

In addition, the meeting schedule was posted at the Port Corporation's designated Bulletin Board at the main entrance to the Broadway Terminal, its official place for posting and maintaining a schedule of the monthly Board of Director's Meetings for 2024. The meeting schedule was also placed on the Port Corporation's website at [www.southjerseyport.com](http://www.southjerseyport.com).

Roll call was taken and recorded. **PLEDGE OF ALLEGIANCE RECITED.**

#### **PRESENTATION OF REGULAR MEETING MINUTES – JANUARY 30, 2024**

The minutes for the South Jersey Port Corporation Board of Directors regular session meeting held on January 30, 2024, were presented for approval.

*A motion was made to approve the January 30, 2024, Board of Directors Regular Open Session Meeting Minutes as presented.*

<b>Moved by:</b>	<b>R. D'Angelo</b>
<b>Seconded by:</b>	<b>J. Maressa</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting against motion:</b>	<b>None</b>

#### **PRESENTATION OF CLOSED MEETING MINUTES JANUARY 30, 2024**

The minutes for the South Jersey Port Corporation Board of Directors closed session meeting held on January 30, 2024, were presented for approval.

*A motion was made to approve the January 30, 2024, Board of Directors Regular Closed Session Meeting Minutes as presented.*

<b>Moved by:</b>	<b>R. D'Angelo</b>
<b>Seconded by:</b>	<b>J. Maressa</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting against motion:</b>	<b>None</b>

**OPERATING BILLS**

The Operating Unpaid Bill list for the period 1/1/2024–1/31/2024 was presented for approval.

*A motion was made to adopt Resolution 2024-02-0023 for the approval of the Operating Unpaid Bill list for the period 1/1/2024– 1/31/2024.*

<b>Moved by:</b>	<b>R. D’Angelo</b>
<b>Seconded by:</b>	<b>S. Roberts</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting against motion:</b>	<b>None</b>

**ADVANCE PAYMENT LIST**

The Advance Payment Bill List for the period 1/1/2024– 1/31/2024 was presented for approval.

*A motion was made to adopt Resolution 2024-02-0024 for the approval of the Advance Payment Bills for the period 1/1/2024-1/31/2043.*

<b>Moved by:</b>	<b>R. D’Angelo</b>
<b>Seconded by:</b>	<b>S. Roberts</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting against motion:</b>	<b>None</b>

**CREDIT LIST**

The Credit List for the period ending January 31, 2023, was presented for approval.

*A motion was made to adopt Resolution 2024-02-0025 for the approval of the Credit List for the period ending January 31, 2023.*

<b>Moved by:</b>	<b>C. Styles</b>
<b>Seconded by:</b>	<b>J. Maressa</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting against motion:</b>	<b>None</b>



**CHANGE ORDERS- ONE****RESOLUTION 2024-02-0026: APPROVAL OF CHANGE ORDER NO. 3 TO TRACKS UNLIMITED, LLC FOR RAIL REHABILITATION AT BALZANO MARINE TERMINAL**

The contract for Rail Track Rehabilitation at the Balzano Terminal was awarded to the low bidder, Tracks Unlimited, LLC, of Mountainside, NJ, in June 2023 by SJPC Board Resolution Number 2023-06-0052 in the amount of \$6,656,968.00.

The scope of work for this project includes removal of existing rail track, excavation for the new track alignment and the associated rehabilitation of drainage system infrastructure in the vicinity of the new track alignment.

The SJPC Board had previously approved Change Order Number 1 by Resolution Number 2023-12-0110 and Change Order Number 2 by Resolution Number 2024-01-0005.

After replacing and cleaning the drainage piping and inlet structures, the high tide river water began back flowing through the drainage pipe system and ponding in the vicinity of the newly installed rail track, hampering cargo operations. The solution was to install an in-line tide check valve in the 24" diameter outfall discharge pipe.

SJPC staff requests Board Approval of Change Order Number 3 in the amount of \$25,859.00, bringing the total contract amount from \$6,883,738.00 to \$6,909,597.00.

The Original Contract Amount	\$ 6,656,968.00
Change Order Number 1	\$ 150,799.00
Change Order Number 2	\$ 75,971.00
Change Order Number 3	\$ 25,859.00
Adjusted Contract Amount	\$ 6,909,597.00

*A motion was made to adopt Resolution 2024-02-0026 for the approval of Change Order Number 3 in the amount of \$25,859.00, bringing the total contract amount from \$6,883,738.00 to \$6,909,597.00.*

**Moved by:** S. Roberts

**Seconded by:** C. Styles

**Abstain:** J. MacFarlane

**Voting against motion:** None

**CONSTRUCTION FUND REQUISITIONS**

Staff presented (13) advance construction fund requests in the amount of \$1,020,028.05 and (6) unpaid construction fund requisitions in the amount of \$70,902.52

*A motion was made to adopt Resolution 2024-02-0027 to approve the Construction Fund List for the period ending January 31, 2023.*

<b>Moved by:</b>	<b>J. Maressa</b>
<b>Seconded by:</b>	<b>C. Styles</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting against motion:</b>	<b>None</b>

**TREASURER'S REPORT**

For the month of January 2024, the SJPC had net loss before non-operating interest expense and depreciation and amortization in the amount of \$38,332 which is under budget by \$49,208 for the month. Tonnage in January 2024 is still less than tonnage for January 2023.

**COUNSEL'S REPORT**

The Counsel's Report will be discussed in closed session.

**EXECUTIVE DIRECTORS REPORT**

The Executive Director & CEO for the South Jersey Port Corporation reports cargo tonnage for January 2024 was 245,688 s/tons: a 22% decrease compared to January 2023. All terminals combined handled a total of 110,310 s/tons of breakbulk cargo during January 2024, just behind the 110,688 s/tons in January 2023. January 2024 bulk cargo activity for all terminals was 135,379 s/tons: a 34.8% decrease from January 2023.

**CAMDEN TERMINALS ACTIVITY**

Camden tonnage for January 2024 totaled 174,646 s/tons. This is a 25.1% decrease when compared to January 2023. Balzano Terminal tonnage for January 2024 was 97,118 s/tons; a 39% decrease compared to January 2023. Broadway Terminal tonnage at 77,528 s/tons showed a 5% increase for January 2024 compared to January 2023.

Camden steel imports in January 2024 showed a 7.9% increase over January 2023. There was no cargo activity for wood products in January 2024 or January 2023, however, for the first time in a year we have 2 confirmed plywood vessels on our schedule for 2024; the rising cost for containerized plywood shipping means many plywood shippers are switching back to breakbulk. There was 8,529 s/tons of cocoa bean activity in January 2024 compared to 7,247 s/tons in January 2023.

Exports of recycled metals in January 2024 were 53,001 s/tons; a 14.9% decrease compared to January 2023. January 2024 export of Grancem totaled 16,419 s/tons compared to 11,133 s/tons in January 2023 representing an increase of 47.5%. January 2024 cement imports were 52,580



s/tons compared to 53,369 s/tons in January 2023. There was no Gypsum cargo activity in January 2024 compared to 58,160 s/tons in January 2023.

#### **PAULSBORO TERMINAL ACTIVITY**

Paulsboro Marine Terminal handled 57,663 s/tons of steel cargo in January 2024 compared to 62,535 s/tons in January 2023 representing a 7.8% decrease.

#### **SALEM TERMINAL ACTIVITY**

Export sand at 13,379 s/tons for January 2024 showed a 41% decrease compared to January 2023.

#### **OTHER TERMINAL ACTIVITY**

SJPC's marine terminals handled 20 ships in January 2024, compared with 16 in January 2023. The number of ship days (i.e., the number of days a ship is loading or unloading at its terminals) for January 2024 was 55, compared to 57 days in January 2023.

**The Executive Director also updated the Board on the below topics as well:**

#### **Tampa Steel Conference**

From January 28-31<sup>st</sup>, port staff (Brendan Dugan and Rose Hope) attended the annual Tampa Steel Conference, which had over 400 attendees and was an opportunity to meet with current and prospective steel importers/ exporters, shipping lines, and other logistics service providers in the steel trade.

#### **Meeting with State Senator Testa**

Staff traveled to Vineland to meet with Senator Mike Testa at his district office to update him on the status of Free Trade Zones in his district, including one utilized by National Refrigerants in Bridgeton and the expiring zone at Millville Airport. It was a productive and educational meeting about the Port and its role in economic development in South Jersey.

#### **Collective Bargaining Agreements Negotiations**

We have completed negotiations with Local 18, International Federation of Professional and Technical engineers and will request approval of the completed agreements at the February Board meeting. Negotiations continue with Teamsters Local 169 representing our security guards.

#### **EEW Paulsboro**

Negotiation to replace Orsted's as a backer of EEW's Paulsboro project continues. Completion of the negotiations will allow EEW to move forward with the construction of Phase 2 of its manufacturing project. The new partner would take the place of Orsted, who pulled out of their planned NJ Offshore Wind Projects.

#### **New Electric Equipment**

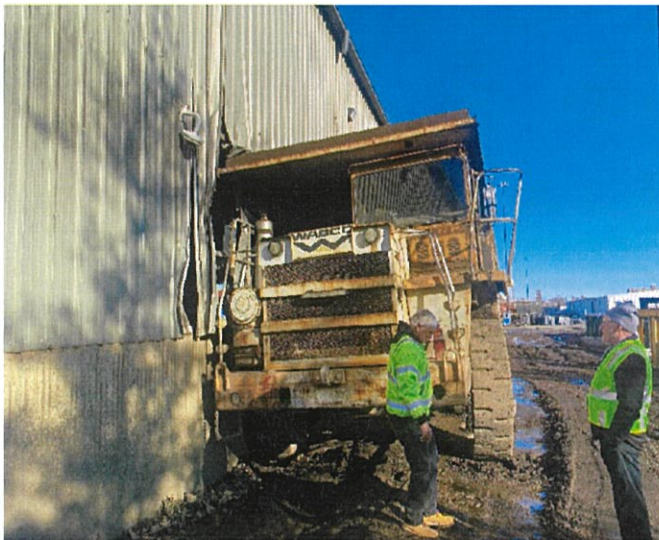
On February 13<sup>th</sup> we received a new electric rail car mover at the Balzano Terminal. Eastern Lift Trucks continues to troubleshoot some issues that have developed with the Six new 36,000-pound forklifts that were delivered and assembled in December and early January. The extreme cold impacted our ability to utilize the machines in mid-January, and the manufacturer is currently troubleshooting the problem to provide a solution.

### Shed 4 Damage

On Tuesday, February 13<sup>th</sup>, at approximately 11:04 PM, while loading a scrap ship, an EMR truck driver ran into the east side of Shed 4, causing structural damage. The vehicle was a fully loaded “Euclid” type dump truck.

ST Hudson Engineers inspected the damage the next day and noted the following: Several sections of sheet metal siding were damaged. Rolled sheet metal girts were damaged. Impact on a building column was observed. The column flange was dented, and the column was rotated in the area of impact. A security camera was also damaged.

On Friday, February 16, the truck was emptied and pulled away from the building. The engineers are preparing details for the necessary repairs required to protect the building and cargo.





**Port Master Plan**

We will circulate draft copies of the master plan for our Camden Terminals in early March. We are scheduling a presentation from John Martin and Associates on Tuesday, March 26th, at 11:00 AM. This will be a closed-session meeting before the regularly scheduled monthly board meeting, which starts at 12:30 PM.

**Other Events Attended by Staff**

- Traffic Club of NY Annual Dinner

**Visitors Hosted**

- Thyssenkrupp Steel
- Tata Steel
- Tata International
- ChemLabs
- Habitat for Humanity
- US Customs

**ACTION ITEMS:**

**RESOLUTION 2024-02-0028: APPROVAL TO ISSUE AN RFP FOR THE DESIGN OF REPAIRS TO THE CRANE RAIL CONCRETE SUPPORT BEAMS, DRAINAGE, AND OUTER DECK OF BERTH 4 AT THE BALZANO MARINE TERMINAL**

**REQUEST**

Staff is requesting Board approval to issue a Request for Proposals to repair the top of the concrete crane rails support beams, repair drainage structures, and replace the Berth 4 pavement surface at the Balzano Marine Terminal, Camden, NJ.

**BACKGROUND**

The existing crane rails mounted on the berths are supported on a concrete grade beam foundation, the top surface being exposed to severe wear and tear associated with port equipment traveling across the crane rails during ship loading and unloading operations.

Recent necessary repairs to the Kocks rail mounted gantry crane kept it out of service for an extended period of time, thereby increasing cargo equipment movements along Berth 4 during scrap ship loading operations and accelerating damage to the top of the concrete crane rail beam as well as damaging the berth's surface pavement.

This project will repair the damaged concrete and steel reinforcement on the crane support beams, repair drainage inlet structures, and replace the pavement surface of the berth in this area.



*A motion was made to approve Resolution 2024-02-0028 to authorize for the approval to issue a Request for Proposals to prequalified civil engineers for the design to repair the concrete crane rail support beams, repair drainage structures, and replace the Berth 4 deck surface at the Balzano Marine Terminal.*

<b>Moved by:</b>	<b>S. Roberts</b>
<b>Seconded by:</b>	<b>R. D'Angelo</b>
<b>Voting for Motion:</b>	<b>All</b>
<b>Voting Against Motion:</b>	<b>None</b>

**RESOLUTION 2024-02-0029: APPROVAL TO ISSUE AN RFP FOR DESIGN SERVICES FOR THE CONSTRUCTION OF A FIRE SPRINKLER SUPPRESSION SYSTEM IN THE DRS GARAGE AT THE BALZANO MARINE TERMINAL**

**REQUEST**

Staff is requesting Board approval to issue an RFP to the list of prequalified civil engineering firms to perform design services for the construction of a fire sprinkler suppression system in the DRS Garage at the Balzano Marine Terminal in Camden, NJ.

**BACKGROUND**

The DRS Garage building is 9,000 square feet leased garage structure used by our stevedore to perform maintenance on its fleet of yard handling equipment and other vehicles.

The building was recently purchased by the SJPC from the City of Camden (2019) and is not outfitted with a fire sprinkler suppression system. Because all port owned buildings are subject to the NJ DCA Bureau of Fire Safety for conformance to the applicable building and regulatory codes, installation of a fire sprinkler suppression system is necessary.

*A motion was made to approve Resolution 2024-02-0029 to issue a Request For Proposals to our list of prequalified civil engineering firms to perform design services for the construction of a fire sprinkler suppression system in the DRS Garage at the Balzano Marine Terminal.*

<b>Moved by:</b>	<b>R. D'Angelo</b>
<b>Seconded by:</b>	<b>S. Roberts</b>
<b>Voting for Motion:</b>	<b>All</b>
<b>Voting Against Motion:</b>	<b>None</b>

**RESOLUTION 2024-02-0030: APPROVAL TO ISSUE AN RFP FOR DESIGN SERVICES FOR A NEW LOGISTICS OFFICE BUILDING AT THE BALZANO MARINE TERMINAL****REQUEST**

Staff is requesting Board approval to issue an RFP to the list of prequalified civil engineering firms, and architectural firms, to perform design services for the replacement of the logistics building at the Balzano Marine Terminal in Camden, NJ.

**BACKGROUND**

The existing logistics warehouse office is located adjacent to and inside the port main gate at Joseph A. Balzano Boulevard. Visiting truckers report to the logistics warehouse office building to get checked in for a pickup as well as checked out when leaving the port with a customer load.

This building is in poor condition and in need of a major upgrade including windows, siding, roof, and HVAC upgrades.

In lieu of investing in the necessary rehabilitation of the existing structure, it has been decided to construct a new office to house the warehouse logistics personnel at a more efficient location on the port property.

*A motion was made to approve Resolution 2024-02-0030 to issue a Request For Proposals to our list of prequalified civil engineering firms, as well as architectural firms, to perform design services for the replacement of the logistics warehouse office building at the Balzano Marine Terminal.*

**Moved by:** R. D'Angelo

**Seconded by:** S. Roberts

**Voting for Motion:** All

**Voting Against Motion:** None

**RESOLUTION 2024-02-0031: APPROVAL TO ISSUE AN RFP FOR DESIGN SERVICES TO REPLACE THE "D" BUILDING ROOF AT BROADWAY MARINE TERMINAL****REQUEST**

Staff is requesting Board approval to issue an RFP to the list of prequalified civil engineering firms to perform design services for the replacement of the D Building roof at the Broadway Marine Terminal in Camden, NJ.

**BACKGROUND**

The existing D Building warehouse structure was constructed in the early 1900's and formed part of the New York Ship buildings complex. The building roof material is well beyond its useful life and experiences chronic leaking. Many repairs are performed every year, and many areas are beyond repair. In addition, the wooden planks supporting the



roofing system are deteriorated and there is a safety risk associated with walking in areas. The skylight structures on the roof are in disrepair and consistently leak causing further deterioration to the wood planks.

As it is no longer feasible to continuously perform temporary repairs to this roof system, SJPC plans to replace the obsolete roof system and remove all the skylight structures. Drainage components of the roof system are also to be replaced.

*A motion was made to approve Resolution 2024-02-0031 to issue a Request For Proposals to our list of prequalified civil engineering firms to perform design services for the replacement of the D Building roof system at the Broadway Marine Terminal.*

**Moved by:** S. Roberts  
**Seconded by:** W. Higgins

**Voting for Motion:** All  
**Voting Against Motion:** None

**RESOLUTION 2024-02-0032: APPROVAL TO PUBLICLY ADVERTISE FOR A CRANE REPAIR CONTRACTOR TO PERFORM ALL REQUIRED CRANE INSPECTIONS, PREVENTIVE MAINTENANCE, AND REPAIRS, AS NECESSARY, ON AN ON-CALL BASIS AT THE BALZANO AND BROADWAY MARINE TERMINALS**

**REQUEST**

Staff is requesting Board Authorization for the competitive bid advertisement for a Crane Repair Contractor to perform all required inspections, preventive maintenance, and repairs, as necessary, including the crane electrical systems, at the Balzano and Broadway Marine Terminals. The contract would be on an on-call basis for a one-year period, and with options to renew for an additional two (2) one-year periods.

**BACKGROUND**

From an operational standpoint, the functional integrity of our three aged and outdated cranes necessitates a comprehensive degree of inspection, preventive maintenance, diagnostics, and systems repairs and replacements to ensure continued and safe operation.

The estimated total budget amount for the contract would not exceed \$250,000 per year. The award will be based on the lowest qualified bid for annual inspections and preventative maintenance for all three cranes.

The contract would be on an on-call basis for a one-year period, and with options to renew and modify, as necessary, for an additional two (2) one-year periods based on necessity and available funding.

*A motion was made to approve Resolution 2024-02-0032 to authorize for the competitive bid advertisement for a Crane Repair Contractor to perform these services at the Balzano and Broadway Marine Terminals.*

**Moved by:** C. Chianese  
**Seconded by:** J. MacFarlane

**Voting for Motion:** All  
**Voting Against Motion:** None

### **RESOLUTION 2024-02-0033: APPROVAL TO AWARD PURCHASE ORDER FOR REACH STACKER**

#### **REQUEST**

Pursuant to the Board Authorization: RESOLUTION 2023-03-0034 APPROVAL TO ISSUE AN RFP TO PURCHASE TWO REACH STACKERS, the RFP was advertised for the solicitation of public bids.

#### **BACKGROUND**

SJPC was the recipient of a US Department of Transportation's FY 2021 American Marine Highway grant in the amount of \$1,010,800 for the purchase two American-made, low-emission reach stackers. The grant amount was based on cost estimates prepared in 2020, which have significantly increased in the two years from time of grant application to award of the grant. Due to the large increase in costs experienced during the COVID years, SJPC requested the grant be revised to include the purchase of one (1) reach stacker. This federal grant program requires the equipment purchase to meet the requirement of the "Build America, Buy America Act".

The following two proposals were received on December 12, 2023:

Taylor Northeast Inc 931 Hemlock Road Morgantown, PA 19543	\$994,847.75 with C-Hook attachment
Eastern Lift Truck Co. Inc Route 73 and East Linwood Ave, Box 307 Maple Shade, NJ 08052	Unresponsive bid



Proposal evaluations were performed to determine if each proposal received was complete. Elements of the Eastern Lift proposal did not meet the requirements of the RFP and therefore deemed nonresponsive. General Counsel attended the proposal review meeting and concurred with the evaluation.

*A motion was made to approve Resolution 2024-02-0033 to award a purchase order for one (1) low emissions reach stacker to Taylor Northeast Inc., in the Lump Sum Bid Amount of \$994,847.75.*

**Moved by:** C. Styles  
**Seconded by:** W. Higgins

**Voting for Motion:** All  
**Voting Against Motion:** None

**RESOLUTION 2024-02-0034: APPROVAL OF TRI - STATE BULK HANDLING, INC. LEASE RENEWAL**

**REQUEST**

Staff is requesting Board approval to renew the lease with Tri - State Bulk Handling, Inc.

**BACKGROUND**

Tri State Bulk Handling is a stevedoring company who performs bulk material vessel stevedoring services at SJPC's Camden terminals Tri-State leases open space and building space for equipment storage and for Tri-State's office trailer placement.

**Key Anticipated Lease Renewal Terms**

- Three-year term for 2,600 sf of open space for Tri-States office trailer, commencing April 1, 2024 and expiring March 31, 2027
- Two-year term for an additional 40,320 sf open area and 8,355 sf building for equipment storage, commencing April 1, 2024 and expiring March 31, 2026
- \$65,865 annual rental in Year 1 of lease renewal (+4.4% increase from current rental)
- Annual increase @ CPI
- All other terms and conditions remain unchanged

*A motion was made to approve Resolution 2024-02-0034 to renew the lease with Tri-State Bulk Handling, Inc.*

<b>Moved by:</b>	<b>C. Chianese</b>
<b>Seconded by:</b>	<b>S. Roberts</b>
<b>Abstain:</b>	<b>J. MacFarlane</b>
<b>Voting Against Motion:</b>	<b>None</b>

**RESOLUTION 2024-02-0035: APPROVAL OF SUCCESSOR COLLECTIVE BARGAINING AGREEMENT WITH LOCAL 18, INTERNATIONAL FEDERATION OF PROFESSIONAL AND TRECHNICAL ENGINEERS AFL-CIO & CLC**

**REQUEST**

Staff is requesting Board approval for the South Jersey Port Corporation (hereinafter "SJPC") to enter into a successor collective bargaining agreement negotiated with Local 18, International Federation of Professionals and Technical Engineers AFL-CIO & CLC (hereinafter "Local 18") retroactive to and effective July 1, 2022, for a five (5) year term ending June 30, 2027.

**BACKGROUND**

SJPC and Local 18 have been negotiating a successor collective bargaining agreement since on or about April 2022. Local 18 is the sole and exclusive collective bargaining agency for all hourly paid employees, including but not limited to, laborers, equipment operators, temporary equipment operators, checker operators, equipment operator/checkers, receiving and delivery clerks, chief crane operators, crane operators, utility crane operators, trainee crane operators, chief mechanics, mechanics-automotive, mechanics-maintenance repairmen, and mechanic helpers, employed by the SJPC, but excluding supervisors, professional employees, timekeepers, guards and office clerical employees. SJPC's collective bargaining agreement with Local 18 expired on June 30, 2022. Based upon on-going collective negotiations since the said agreement expired, Local 18 and SJPC now have ready for consideration by the Board, and Local 18's membership, a proposed successor agreement to the long since expired one. The said proposed successor agreement however requires, and is conditioned and contingent upon, both Board approval, and ratification by Local 18's membership.

The current proposal for a successor collective bargaining agreement with Local 18 has been vetted through the Governor's Authorities Unit, SJPC's counsel, and a ratification vote by the Local 18 membership is pending, and ratification is expected to have taken place by the date of the Board's meeting today. The said current proposal was presented in closed session today for the Board's consideration. The significant revisions and modifications to the proposed successor agreement, as compared to the now expired agreement, were reviewed and summarized for the Board in closed session. The Board's approval of the proposed successor collective bargaining agreement with Local 18 is required in order for the said agreement to become effective for the new five-year term ending June 30, 2027. Staff requests then approval from the Board of the successor



agreement in the form as provided to the Board, and as presented and summarized for the Board in closed session.

*A motion was made to approve Resolution 2024-02-0035 to approval in open session for the SJPC to enter into the successor collective bargaining agreement negotiated with Local 18, retroactive to and effective July 1, 2022, for a five (5) year term ending June 30, 2027, in the form as presented and considered in closed session today by the Board.*

**Moved by:** R. D'Angelo  
**Seconded by:** J. Maressa

**Voting for Motion:** All  
**Voting Against Motion:** None

#### **INFORMATION ITEMS:**

#### **MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT**

Sandi Kelly provided the marketing report to the board. The report was received and filed.

#### **PORT SECURITY UPDATE**

The report was received and filed.

#### **PAULSBORO MARINE TERMINAL PROJECT UPDATE**

Dan Bontempo of Stantec provided the PMT Report to the board. The report was received and filed.

#### **PUBLIC COMMENTS**

The Acting Chairman asked if there were any public comments.

Hearing none, the Acting Chairman asked for a motion to adjourn the regular session meeting and enter into closed session.

*A motion was made to adjourn the Regular Open Meeting at 1:10 p.m.*

**Moved by:** R. D'Angelo  
**Seconded by:** C. Styles

<b>Voting for Motion:</b>	<b>All</b>
<b>Voting Against Motion:</b>	<b>None</b>


Following closed session, the Regular Session was reopened at 1:16 pm.

*A motion was made to adjourn the Regular Open Meeting at 1:16 p.m.*

<b>Moved by:</b>	<b>C. Styles</b>
<b>Seconded by:</b>	<b>S. Roberts</b>

<b>Voting for motion:</b>	<b>All</b>
<b>Voting against motion:</b>	<b>None</b>

I certify that this is a true copy of the Minutes of the South Jersey Port Corporation's Regular Open Session of the Board of Director's Meeting held Tuesday, February 27, 2024.

  
Jonathan Atwood  
Acting Board Secretary