

SOUTH JERSEY PORT CORPORATION

OFFICIAL BOARD OF DIRECTORS MEETING MINUTES CAMDEN, NEW JERSEY OCOTBER 28, 2025 12:30 p.m.

Directors Present: Joseph Maressa, Jr. Esq. Chairman

William Higgins
Robert Tighue
Jonathan Gershen
Sheila Roberts
James MacFarlane
Robert DeAngelo

Vice Chairman
Director

Director
Director
Director

Director

Director

Director

Director

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Director

Directors Absent: Richard Alaimo Chairman Emeritus

Chad Bruner Director
Carl Styles Director
Eric Martins Director

In Attendance: Jessica O'Connor Governor's Authorities Unit

Brendan Dugan Executive Director & CEO

Victoria D'Amico Board Secretary Louis Lessig, Esq Brown & Connery

Jonathan Atwood Chief of Staff & External Affairs

August Knestaut Dir. of L&R Affairs Lisa Mc Laughlin CFO / Treasurer

Kevin Duffy COO

Neil GrossmanFinancial AdvisorChris PerksDirector of EngineeringRichard AltomareGeneral Mgr. SecurityGeorge EnglehardtFacilities Engineer

Dennis Culnan Phoenix
Dan Bontempo Stantec
Chuck O'Leary Public

Brent Lee & Associates Auditor

Jennifer Nearn Public

*Individuals listed in attendance may or may not have been in attendance during the entire Session but will be so noted in the text of the minutes.

The Board Secretary opened the meeting at 12:30 p.m. with the following statement:

Pursuant to the provisions of the Open Public Meetings Act, Chapter 231, Public laws of 1975, adequate notice of this meeting has been provided. On December 3, 2024, the Board Secretary of the Corporation sent a legal notice with a schedule of Regular Meetings to be held by the South Jersey Port Corporation's Board of Directors, during the calendar year 2025, indicating the time and place to the County Clerks within the seven counties of the Port District and the Secretary of State. A legal notice was sent to the following newspapers: Courier-Post, South Jersey Times and the Burlington County Times.

In addition, the meeting schedule was posted at the Port Corporation's designated Bulletin Board at the main entrance to the Broadway Terminal, its official place for posting and maintaining a schedule of the monthly Board of Director's Meetings for 2025. The meeting schedule was also placed on the Port Corporation's website at www.southjerseyport.com.

Roll call was taken and recorded. Director Gershen arrived at 12:31pm. PLEDGE OF ALLEGIANCE RECITED.

PRESENTATION OF REGULAR MEETING MINUTES – SEPTEMBER 30, 2025

The minutes for the South Jersey Port Corporation Board of Directors regular session meeting held on September 30, 2025, were presented for approval.

A motion was made to approve the September 30, 2025, Board of Directors Regular Open Session Meeting Minutes as presented.

Moved by: S. Roberts Seconded by: W. Higgins

Abstain: None Voting against motion: None

PRESENTATION OF CLOSED MEETING MINUTES – SEPTEMBER 30, 2025

The minutes for the South Jersey Port Corporation Board of Directors closed session meeting held on September 30, 2025, were presented for approval.

A motion was made to approve the September 30, 2025, Board of Directors Regular Closed Session Meeting Minutes as presented.

Moved by: W. Higgins Seconded by: S. Roberts

Abstain: None Voting against motion: None

OPERATING BILLS

The Operating Unpaid Bill list for the period 9/1/2025–9/30/2025 was presented for approval.

A motion was made to adopt Resolution 2025-10-0140 for the approval of the Operating Unpaid Bill list for the period 9/1/2025-9/30/2025.

Moved by:
Seconded by:
J. Gershen
R. DeAngelo

Voting for Motion: All Voting against motion: None

ADVANCE PAYMENT LIST

The Advance Payment Bill List for the period 9/1/2025–9/30/2025 was presented for approval.

A motion was made to adopt Resolution 2025-10-0141 for the approval of the Advance Payment Bills for the period 9/1/2025-9/30/2025.

Moved by: J. Gershen Seconded by: S. Roberts

Abstain: J. MacFarlane (DRS& Fazzio)

Voting against motion: None

CREDIT LIST

The Credit List for the period ending September 30, 2025, was presented for approval.

A motion was made to adopt Resolution 2025-10-0142 for the approval of the Credit List for the period ending September 30, 2025.

Moved by:
Seconded by:
J. MacFarlane
S. Roberts

Voting for Motion: All Voting against motion: None

CHANGE ORDERS- (THREE)

RESOLUTION 2025-10-0143: APPROVAL OF CHANGE ORDER NO. 3 TO HARRING FIRE PROTECTION TO REPLACE FAILED CONTROLLER AND PUMP FOR THE ANNUAL FIRE CODE INSPECTIONS AND REPAIRS

Building fire sprinkler systems are required to be inspected yearly by NJDCA - Bureau of Fire Safety, in accordance with NFPA 25. In addition, fire extinguishers require yearly inspection and servicing in accordance with NFPA 10.

SJPC publicly advertised for these services in accordance with Resolution 2023-01-0008. The firm of Harring Fire Protection, LLC, of Folsom, New Jersey was the low bidder and was awarded the contract by Resolution Number 2023-08-0078 in the low bid amount of \$55,239.00.

The contract provided for an initial term of one (1) year with the Board's option to extend the contract for up to (2) two additional one-year terms. By Resolution Number 2024-10-0132, the SJPC Board authorized renewal for a second year under the terms of the original contract, for the same amount, \$55,239.00.

This year's contract has had two previous change orders for additional work as approved by Board Resolutions Numbered 2025-03-0043, and 2025-09-0132.

Recent equipment failures at one fire pump controller at Broadway, one jockey pump in the F-2 Building, and piping in Building TS-3 at Balzano necessitate replacements.

These replacements will cost \$ 30,309.38 as detailed in the attached documentation.

The Original Contract Amount	\$ 55,239.00
Change Order Number 1	\$ 16,600.00
Change Order Number 2	\$ 48,846.00
Change Order Number 3	\$ 30,309.38
Adjusted Contract Amount	\$ 150,994.38

A motion was made to approve Resolution 2025-10-0143 to approve Change Order Number 3 to the Harring contract for necessary equipment replacement in the amount of \$ 30,309.38, bringing the total contract amount to \$150,994.38.

Moved by: S. Roberts
Seconded by: R. DeAngelo

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-10-0144: : APPROVAL OF CHANGE ORDER NUMBER 1 TO GEI CONSULTANTS, INC FOR THE PIER 1 INSHORE SEAWALL REPAIRS AT BROADWAY MARINE TERMINAL

The design services for the inspection and design for the Pier 1 inshore seawall repairs at the Broadway Marine Terminal was awarded to GEI Consultants, Inc., by Board Resolution 2023-10-0093 on September 30, 2023, in the amount of \$54,600.00.

The Pier 1 inshore section of concrete seawall structure was inspected and found to be partially unsupported due to advanced deterioration of steel H-piles along the face of pier as well as broken / unsupported conditions of a portion of the existing wooden timber piles at the pier.

GEI's original proposal, based on the design RFP, was envisioned to require the driving of new piles along the face of pier which is costly due to the mobilize pile driving watercraft. Based on GEI's initial condition survey dive, they recommended construction cost savings by developing a series of custom details based on the existing pile conditions. GEI was required to expend additional time for design and perform subsequent diving to inspect the various repairs, such as in water concrete pile extensions and wood pile repairs to establish a full bearing load path. SJPC staff has reviewed the associated change order request and is recommending Board Approval of an amendment to the GEI Consultants, Inc contract in the amount of \$28,500.00 bringing the total contract amount to \$83,100.00.

Original Contract Amount	\$ 54,600.00
Change Order Number 1	\$ 28,500.00
Adjusted Contract Amount	\$ 83,100.00

A motion was made to approve Resolution 2025-10-0144 to approve Change Order Number 1 to GEI Consultants, Inc contract in the amount of \$28,500.00 bringing the total contract amount to \$83,100.00.

Moved by: W. Higgins Seconded by: J. Gershen

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-10-0145: APPROVAL OF CHANGE ORDER NO. 1 TO KOCKS KRANBAU GMBH, BREMAN, GERMANY TO REPLACE THE BOOM HINGES AND FORESTAY PINS AND BUSHINGS IN BALZANO CRANE NO. 1 AT THE BALZANO MARINE TERMINAL

The contract to replace the boom hinges and upper and lower forestay pins and bushings in Balzano Crane No. 1 at the Balzano Marine Terminal, was awarded to Kocks Kranbau GmbH, Breman, Germany, by Resolution Number 2024-07-0086, in the amount of \$ 163,700.

The work was successfully completed this summer between the dates of July 8 and August 1st. However, during the repairs, because the openings were out of round, it was necessary to torch out the right hand pivot point, and to perform additional welding and reworking of the spindle in the west side pylon head and forestay pins. This added two weeks to the schedule for the two technicians from Germany to complete their work.

We have received the final invoice for the additional time in the amount \$46,189.70.

Staff have reviewed the invoices against the daily logs for the work and found them to correspond to the days and work actually performed.

Original Purchase Authorization	\$163,700.00	
Change Order No 1	\$ 46,189.70	
Adjusted Purchase Authorization	\$209,889.70	

A motion was made to approve Resolution 2025-10-0145 to approve of Change Order Number 1 to Kocks Kranbau GMBH, Breman, Germany in the amount of \$46,189.70, bringing the total purchase authorization amount from \$163,700.00 to \$209,889.70.

Moved by: Seconded by:

J. Gershen S. Roberts

Voting for Motion:

All

Voting Against Motion:

None

CONSTRUCTION FUND REQUISITIONS

Staff presented (34) advance construction fund requests in the amount of \$1,846,800.17 and (4) unpaid construction fund requisitions in the amount of \$17,643.07

A motion was made to adopt Resolution 2025-10-0146 to approve the Construction Fund List for the period ending September 30, 2025.

Moved by: Seconded by: R. DeAngelo

S. Roberts

Voting for Motion: Voting against motion: All None

TREASURERS REPORT

For the month of September 30th, 2025, SJPC had net income in the amount of \$107,416 which is over budget by \$93,631 for the month. Our (year-to-date) YTD net income remains strong as of September 30th at \$2,528,159 which is over budget by \$2,424,198. The tonnage for September decreased slightly as compared to August which resulted in a 1% decrease in revenue for September as compared to August. For September, Cost of Goods Sold was 81% and Gross profit was 19%. G&A expense was 16% and Net income was 4% of revenue.

COUNSEL'S REPORT

The Counsel's Report will be discussed in closed session.

EXECUTIVE DIRECTORS REPORT

The Executive Director & CEO for the South Jersey Port Corporation reports cargo tonnage for September 2025 was 249,339 s/tons: a 26.8% increase compared to 196,588 s/tons in September 2024. All terminals combined handled a total of 126,463 s/tons of breakbulk cargo during September 2025; showing a 139.3% increase compared to September 2024. September 2025 bulk cargo activity for all terminals was 122,876 s/tons: a 14.5% decrease from September 2024. Year to date tonnage for all terminals through September 2025 totaled 2,698,984 s/tons; representing a 12.1% increase compared to 2,407,509 s/tons YTD September 2024.

CAMDEN TERMINALS ACTIVITY

Camden tonnage for September 2025 totaled 161,531 s/tons, a 13.3% decrease when compared to 186,325 s/tons in September 2024. Balzano Terminal tonnage for September 2025 was 94,798 s/tons; a 19.9% decrease compared to 118,284 s/tons in September 2024. Broadway Terminal tonnage for September 2025 at 66,733 s/tons is a 1.9% decrease compared to 68,044 s/tons in September 2024.

Camden steel imports in September 2025 were 45,520 s/tons, this includes 4,722 s/tons of wire rod imported to Broadway Pier 5. September 2025 steel shows a 9.3% decrease from 50,176 s/tons in September 2024. There were 9,426 s/tons of wood products in September 2025 compared to no cargo activity in September 2024.

There were 37,437 s/tons of recycled metals in September 2025 compared to 10,101 s/tons in September 2024: representing a 270.6% increase. September 2025 furnace slag imports at 52,585 s/tons compares to 45,404 s/tons September 2024 showing a 15.8% increase. There was no Grancem activity in September 2025 compared to 22,640 s/tons in September 2024. There were 16,563 s/tons of salt in September 2025 compared to no cargo activity in September 2024.

PAULSBORO TERMINAL ACTIVITY

Paulsboro Marine Terminal handled 71,517 s/tons of steel cargo in September 2025, showing a massive 2,581% increase compared to 2,668 s/tons in September 2024. There were 11 lay berth vessel days for September 2025.

SALEM TERMINAL ACTIVITY

Export sand at 16,291 s/tons for September 2025 shows a 114.5% increase compared to 7,595 s/tons in September 2024.

OTHER TERMINAL ACTIVITY

SJPC's marine terminals handled 14 ships in September 2025, compared to 12 in September 2024. The number of ship days (i.e., the number of days a ship is loading or unloading at its terminals) for September 2025 were 50 compared to 33 days in September 2024.

The Executive Director also updated the Board on the following topics: Breakbulk Americas Exhibit, Houston Texas, September 30-October 2

Brendan Dugan and Rose Hope participated in the above exhibition with a South Jersey Ports display booth. The show was attended by approximately 5,000 thousand visitors involved in breakbulk and bulk shipping. This event was an opportunity to network and strengthen contact with existing customers and to meet several potential customers

AAPA Annual Convention in Quebec City, October 6-9

Jonathan Atwood attended AAPA's Annual Convention in Quebec City. He presented during a meeting of the AAPA Environment Committee about the Port's electrification efforts. He also served on a Labor and Workforce Development Panel about internships at ports.

Annual Employee Recognition Breakfast, Ferry Terminal Building October 14,

Vice Chairman Higgins and SJPC staff participated in this annual event to show appreciation to port employees achieving 5, 10, 20, 25 and 30 year work anniversaries.

Other Events Attended

- Camden Community Partnership Annual Meeting, Adventure Aquarium, October 6
- Annual Safety Day Luncheon for employees, Balzano Terminal, October 8
- Traffic Club of Philadelphia Mega Meeting, Gwynedd PA, October 9
- Southern NJ development Council Lunch, Haddonfield NJ, October 17

Visitors

- Holt Logistics, October 9
- On October 27th we had a meeting with Senator James Beach, Senator Nilsa Cruz-Perez, Assemblyman William Spearman and Assemblyman William Moen.

ACTION ITEMS:

RESOLUTION 2025-10-0147: APPROVAL TO AWARD A SERVICE
CONTRACT FOR INSPECTION, MAINTENANCE AND REPAIR OF FIRE
SPRINKLER SYSTEMS, AND FIRE EXTINGUISHER INSPECTIONS, AT
THE BALZANO AND BROADWAY MARINE TERMINALS

REQUEST

Staff is requesting Board approval to renew a service contract for the inspection, maintenance and repair of fire sprinkler systems, and fire extinguisher inspections, at the Balzano and Broadway Marine Terminals to Harring Fire Protection of Folsom, New Jersey.

BACKGROUND

Building fire sprinkler systems are required to be inspected yearly by NJDCA - Bureau of Fire Safety, in accordance with NFPA 25. In addition, fire extinguishers require yearly inspection and servicing in accordance with NFPA 10.

SJPC publicly advertised for these services in accordance with Resolution 2023-01-0008.

The firm of Harring Fire Protection, LLC, of Folsom, New Jersey was the low bidder and was awarded the contract per Resolution 2023-08-0078 in the amount of \$55,239.00.

The contract provided for an initial term of one (1) year with the Board's option to extend the contract for up to (2) two additional one-year terms under the same amount, terms and conditions.

The contract was renewed for the second-year option by Resolution No 2024-10-0132. The contractor performed well and the NJDCA mandated inspections are due again, therefore staff are recommending the third-year, final option to the contract.

A motion was made to approve Resolution 2025-10-0147 to award the third-year option for the service contract for the inspection, maintenance and repair of fire sprinkler systems, and fire extinguisher inspections, at the Balzano and Broadway Marine Terminals to Harring Fire Protection for a second one (1) year term, in the amount of \$55,239.00.

Moved by: J. Gershen Seconded by: R. DeAngelo

Voting for Motion: All Voting Against Motion: None

RESOLUTION 2025-10-0148: APPROVAL OF THE 2024 FINANCIAL AUDIT REPORT

REQUEST

Staff is requesting Board approval of the 2024 Financial Audit Report.

BACKGROUND

As required under Executive Order #122, our Board's Finance Committee has received and reviewed the draft 2024 Financial Audit Report. The auditors have issued what is equivalent to an unmodified opinion for the 2024 Audit Report for fiscal year ending December 31, 2024.

A motion was made to approve Resolution 2025-10-0148 to accept the 2024 Financial Audit and approval of the resolution certifying that each member of the SJPC Board of Directors has reviewed the audit report.

Moved by: W. Higgins Seconded by: J. Gershen

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-10-0149: APPROVAL OF THE 2026 SJPC ANNUAL BUDGET

REQUEST

Staff is requesting Board approval of the Port's operating budget for the 2026 fiscal year. **BACKGROUND**

The South Jersey Port Corporation's (SJPC) bond covenants require that not less than 45 days prior to the beginning of each calendar year, the SJPC shall adopt an annual budget for the ensuing calendar year. Staff is proposing to the Board to adopt the attached operating budget for the 2026 fiscal year.

The Port is anticipating an increase in revenue based on projected activity for 2026 along with an 6.5% increase to its tariff. The Port has been experiencing significant increases to costs of doing business. A tariff increase will allow for a reset of our operating income and expense budgets. This budget includes expected increases in health insurance (38%), property and liability insurance (17%), and workers compensation insurance (17%). It also takes into account the negotiated Collective Bargaining Agreements increases due in 2026. All other budgeted items were based on expectations.

A motion was made to approve Resolution 2025-10-0149 to approve of the proposed 2026 SJPC budget.

Moved by: J. Gershen Seconded by: S. Roberts

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-10-0150: DEBT SERVICE RESERVE & TAX RESERVE CERTIFICATION LETTER

REQUEST

Staff is requesting Board approval of the Debt Service Reserve and Tax Reserve Certification Letter to Governor Murphy.

BACKGROUND

The Certification Letter to the Governor for the Debt Service Reserve and Tax Reserve Fund Requirements has been prepared (attached). In summary, for the year ending December 31, 2025, State appropriations of \$15,200,000 for the Senior Lien Bonds and \$15,525,000 for the Subordinated Bonds are necessary to restore the South Jersey Port Corporation's reserve funds to the amount of the debt service required per the provisions of N.J.S.A. 12:11A-14 and certifies that the sum of \$5,333,839 is required to be appropriated by the State of New Jersey to fund the Property Tax Reserve Fund for the

Corporation's FY2026 tax payment obligations, which consist of payment in lieu of tax (PILOT) payments to the Local Governments.

A motion was made to approve Resolution 2025-10-0150 to approve of the Debt Service Reserve and Tax Reserve Certification Letter to Governor Murphy.

Moved by: S. Roberts
Seconded by: R. DeAngelo

Voting for Motion: All Voting Against Motion: None

<u>RESOLUTION 2025-10-0151: APPROVAL OF NON-REPRESENTED STAFF</u> <u>COMPENSATION ADJUSTMENTS</u>

REQUEST

Staff is requesting Board approval for an annual compensation adjustment, in line with current SJPC Collective Bargaining Agreements (CBA), for non-represented staff.

BACKGROUND

In concert with all of the Collective Bargaining Agreements (CBA) in effect at the South Jersey Port Corporation, staff requests Board consideration and approval of a 3.5% compensation adjustment for all non-represented employees effective January 1, 2026.

This includes the Interim Executive Director and CEO, Assistant Executive Director/COO, Assistant Executive Director/Chief Commercial Officer, Chief of Staff and External Affairs, Director of Engineering, CFO/Treasurer, Director of Legal and Regulatory Affairs, Facilities Engineer, General Manager Security, Public Safety, and Emergency Management, Senior Executive Assistant, Board Secretary, Senior Advisor Administration, Senior Advisor – Engineering, HR Manager, and Janitor.

A motion was made to approve Resolution 2025-10-0151 for the non-represented staff compensation adjustment recommendation.

Moved by: W. Higgins Seconded by: J. Gershen

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-10-0152: APPROVAL OF THE 2026 SJPC BOARD OF DIRECTORS MEETING SCHEDULE

DATE	MEETING	TIME
Tuesday, January 27, 2026	Regular	12:30 P.M.
Tuesday, February 24, 2026	Regular	12:30 P.M.
Tuesday, March 31, 2026	Regular	12:30 P.M.
Tuesday, April 28, 2026	Regular	12:30 P.M.
Tuesday, June 9, 2026	Regular	12:30 P.M.
Tuesday, July 28, 2026	Regular	12:30 P.M.
Tuesday, August 25, 2026	Regular	12:30 P.M.
Tuesday, September 29, 2026	Regular	12:30 P.M.
Tuesday, October 27, 2026	Regular	12:30 P.M.
Tuesday, December 8, 2026	Regular	12:30 P.M.

A motion was made to approve Resolution 2025-10-0152 to approve the 2026 South Jersey Port Corporations Board of Directors Meeting Schedule.

Moved by:

J. Gershen

Seconded by:

S. Roberts

Voting for Motion: All Voting Against Motion: None

RESOLUTION 2025-10-0153: APPROVAL OF THE 2026 SJPC HOLIDAY SCHEDULE

HOLIDAY	DATE
New Year's Day	Thursday, January 1, 2026
Martin Luther King Day	Monday, January 19, 2026
President's Day	Monday, February 16, 2026
Good Friday	Friday, April 3, 2026
Memorial Day	Monday, May 25, 2026
Juneteenth	Friday, June 19, 2026
Independence Day	Friday, July 3, 2026
Labor Day	Monday, September 7, 2026
Veteran's Day	Wednesday, November 11, 2026
Thanksgiving Day	Thursday, November 26, 2026
Day After Thanksgiving Day	Friday, November 27, 2026
Christmas Eve	Thursday, December 24, 2026
Christmas Day	Friday, December 25, 2026

A motion was made to approve Resolution 2025-10-0153 to approve of the 2026 South Jersey Port Corporation Holiday Schedule

Moved by: R. DeAngelo Seconded by: S. Roberts

Voting for Motion: All Voting Against Motion: None

RESOLUTION 2025-10-0154: ACCEPTANCE OF THE 2025 RATE STUDY

REQUEST

Staff is requesting Board acceptance of the 2025 Rate Study.

BACKGROUND

As required by our Bond Covenants, on an annual basis the South jersey Port Corporation is required to conduct a study that evaluates our rates, fees, and tariffs as compared to our regional competitors. The 2025 Rate Study was prepared by S.T. Hudson and is presented for acceptance. The report indicates currents rates are in line with local competitors. Rate increases would need to be substantial and potentially uncompetitive in order to materially affect SJPC's debt service coverage.

A motion was made to approve Resolution 2025-10-0154 to approve acceptance of the 2025 Rate Study.

Moved by: R. DeAngelo Seconded by: R. Tighue

Voting for Motion: All Voting Against Motion: None

RESOLUTION 2025-10-0155: APPROVAL OF PORT OF CAMDEN TERMINAL TARIFF 300 UPDATE

REQUEST

Staff is requesting Board approval to update SJPC's Port of Camden Terminal Tariff 300, with the intent to become effective January 1, 2026.

BACKGROUND

SJPC's Terminal Tariff 300 governs the conditions and rates associated with the provision of various terminal handling, storage, equipment rental, and other services provided by SJPC to users of Camden's Balzano and Broadway terminals, and which are not otherwise provided for either by various customer contracts, or by the Port of

Philadelphia Marine Terminal Association (PPMTA) Tariff Schedule 1600. SJPC's Terminal Tariff 300 was last updated effective January 1, 2025. The intent is to update the tariff annually to incorporate changes in cost of labor, fuel, insurance expenses, CPI increases, and changes in the provision of equipment and/or services.

Requested Tariff Update Key Items

- General rate increases of 6.5%, to cover SJPC's increased costs of doing business, including items such as labor, pension, medical, property insurance
- No increase at this time in dumpster rental to customers, based on no increase to dumpster contract rate
- Adjustments to storage charge escalations for steel coils only, in order to achieve a balance of cost competitiveness against the need to incentivize turnover of longer term inventory storage
- After the updated tariff has been approved, it will be filed with the Federal Maritime Commission (FMC)

A motion was made to approve Resolution 2025-10-0155 to approve to accordingly update the Port of Camden Terminal Tariff 300, to become effective January 1, 2026

Moved by: Seconded by: R. DeAngelo S. Roberts

Voting for Motion: Voting Against Motion:

All None

RESOLUTION 2025-10-0156: APPROVAL OF A ONE (1) YEAR EXTENSION OF THAT CERTAIN SHARED SERVICES AGREEMENT BETWEEN THE SOUTH JERSEY PORT CORPORATION AND THE GLOUCESTER COUNTY IMPROVEMENT AUTHORITY FOR LABOR FOR THE PAULSBORO MARINE TERMINAL PROJECT

REQUEST

Staff is requesting approval to extend for one (1) additional year the term of that certain Shared Services Agreement South Jersey Port Corporation ("SJPC") has with the Gloucester County Improvement Authority ("GCIA") to provide skilled labor for continuing and future work at the Paulsboro Marine Terminal ("PMT") project on an "as-needed" basis when requested by SJPC, which said labor can be provided by tradesmen in several trades who are under the employ of the GCIA (hereinafter the "Agreement"). The Agreement was approved originally by the SJPC

Board in Resolution 2024-120157 at the Board's regular meeting on December 10, 2024, and replaced the prior "Shared Services Agreement" that SJPC had with the GCIA that expired on December 31, 2024.

The Agreement contains an Exhibit "A" that sets out the contractual wages for hourly rates for tradesmen, which will remain the same for the extended one (1) year term. The Agreement also contains a sixty (60) day mutual cancellation provision. The initial term of the Agreement was for one (1) year from the Effective Date thereof with an option for SJPC to extend same in its sole discretion for an additional one (1) year term by giving written notice to the GCIA prior to expiration of the initial one (1) year term. Approval from the SJPC Board to extend the Agreement's term for the additional one (1) year is necessary and required, per the extension option in the Agreement. Recommendation is for approval to extend the Agreement for one (1) additional year, as SJPC will continue to have need for skilled labor as construction/development of the PMT project will continue through year end 2026.

A motion was made to approve Resolution 2025-10-0156 to approve the extension for an additional one (1) year term the Agreement with GCIA for skilled labor on an as needed basis, when requested, concerning the PMT project, as there is, and will continue to be, a need by SJPC for such labor at and for the continued construction/development of the said project.

Moved by: W. Higgins Seconded by: J. Gershen

Voting for Motion: All
Voting Against Motion: None

INFORMATION ITEMS:

MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT

Dennis Culnan presented the monthly Marketing Report. The report was received and filed.

PORT SECURITY UPDATE

Richard Altomare presented his report to the Board. The report was received and filed.

PAULSBORO MARINE TERMINAL PROJECT UPDATE

Dan Bontemp presented his report to the Board. The report was received and filed.

PUBLIC COMMENTS

The Chairman asked if there were any public comments.

A motion was made to adjourn the Regular Open Meeting at 1:26p.m.

Moved by: J. Gershen Seconded by: S. Roberts

Voting for Motion: All
Voting Against Motion: None

Following closed session, the Regular Session was reopened at 2:05 pm.

Moved by: J. Gershen Seconded by: S. Roberts

Voting for Motion: All Voting Against Motion: None

A motion was made to adjourn the Regular Open Meeting at 2:06pm

Moved by:
Seconded by:
J. Gershen
R. DeAngelo

Voting for motion: All Voting against motion: None

I certify that this is a true copy of the Minutes of the South Jersey Port Corporation's Regular Open Session of the Board of Director's Meeting held Tuesday, October 28, 2025.

Victoria D'Amico Board Secretary